## NMLS MORTGAGE CALL REPORT

## STANDARD SECTION

If your company is NOT a Fannie Mae or Freddie Mac Approved Seller/Servicer or Ginnie Mae Issuer, you must complete the Standard Section of the NMLS Mortgage Call Report

Your company must complete <u>page 2</u> of this document (Company-level RMLA) for company-level information and notes and <u>pages 3-5</u> (State-specific RMLA Section I) for each state where your company holds a license or registration on a calendar QUARTERLY basis. It is due 45 days from the end of the quarter.

Your company must complete <u>pages 7-8</u> of this document (Standard Financial Condition Report) on an <u>ANNUAL</u> basis. This section must reflect the financial condition of the company and is not reported by state.

It is due 90 days from your company's fiscal year end.

## Company-level RMLA LINES OF CREDIT Remaining Credit Available at Credit Limit Period End LINES OF CREDIT AT PERIOD END LOC1 Name of Provider (set to max name field in NMLS) Name of Provider (set to max name field in NMLS) Name of Provider (set to max name field in NMLS) LOANS SERVICED - NATIONWIDE TOTALS Loan Count (#) Average Loan Size UPB **Servicing Activity** (\$) LS010 Wholly Owned Loans Serviced LS020 Loans Serviced Under MSRs LS030 Subservicing for Others LS040 Subservicing by Others Equals the sum of rows LS010 to LS040 in the above column. Equals the sum of rows LS010 to LS040 in the above column. LS090 Total Servicing Activity =(Amount / Count) Average Loan Size Loan Servicing Transfers During the Quarter (\$) Count (#) (\$) LS100 Loan Servicing Transferred In During the Period LS110 Loan Servicing Transferred Out During the Period Equals the sum of rows LS100 to LS110 in the above column. LS190 Total Loans Transferred In and Out During the Period Nationwide Delinquency Status of Loans Serviced as of End Date (All Loans) UPB Average Loan Size (\$) Loan Count (#) LS200 Less than 30 Days Delinquent (includes loans that are not delinquent) LS210 30 to 60 Days Delinquent LS220 61 to 90 Days Delinquent LS230 91 or more Days Delinquent Equals the sum of rows LS200 to LS230 in the above column. LS290 Total Loans Serviced unt / Count) **EXPLANATORY NOTES EXPLANATORY NOTES-FREE TEXT**

## State-specific RMLA RMLA SECTION I DIRECTLY RECEIVED FROM BORROWER RECEIVED FROM 3RD PARTY APPLICATION DATA Amount Count Average Size Amount Count Average Size Application Pipeline AC010 Applications In Process at the Beginning of the Period AC020 Applications Received Amount / Count) AC030 Applications Approved but not Accepted AC040 Applications Denied (Amount / Count) AC050 Applications Withdrawn AC060 File Closed for Incompleteness AC062 Pre-Approval Requests Denied =(Amount / Count) =(Amount / Count Pre-Approval Requests Approved but not Accepted AC064 AC065 Net Changes in Application Amount (decreases should be reflected as negative) Equals: AC010 +AC020 Equals: AC010 +AC020 quals: AC010 -AC030 +AC020 AC030 AC020 -AC040 AC030 AC040 AC030 AC066 Total Application Pipeline AC050 AC040 AC050 AC040 AC060 AC050 AC060 -AC060 AC060 AC062 -AC062 AC064 AC062 AC064 AC062 =(Amount / Count) +AC065 AC064 =(Amount / Count) Application Pipeline Results AC070 Loans Closed and Funded =(Amount / Count) (Amount / Count) Applications in Process at the End of the Period AC080 Equals the sum quals the sum of rows AC070 to of rows AC070 to of rows AC070 t of rows AC070 to AC090 Total Application Pipeline Results AC080 in the AC080 in the AC080 in the above column =(Amount / Count) above column above column **CLOSED LOAN DATA BROKERED CLOSED- RETAIL APPLICATION CLOSED-WHOLESALE APPLICATION** Forward Mortgages Amount Count Average Size Amount Count Average Size Amount Count Average Size Loan Type (#) (\$) (\$) (#) AC100 Conventional AC110 FHA-Insured (Amount / Count) Amount / Count) Amount / Count) AC120 VA-guaranteed (Amount / Count) AC130 FSA/RHS-guaranteed Equals the sum AC190 Total Loan Type - Forward Mortgages of rows AC100 to AC130 in the above column above column =(Amount / Count) above column above column (Amount / Count) above column above column (Amount / Count) Property Type AC200 One to Four Family Dwelling =(Amount / Count) (Amount / Count) Amount / Count) AC210 Manufactured housing =(Amount / Count) (Amount / Count) (Amount / Count) AC220 Multifamily Dwelling (Amount / Count) Amount / Count) guals the sum of rows AC200 to of rows AC200 to of rows AC200 t of rows AC200 to of rows AC200 to of rows AC200 t AC290 Total Property Type AC220 in the AC220 in the C220 in the AC220 in the AC220 in the AC220 in the =(Amount / Count) above column above column bove column bove column (Amount / Count) above column above column (Amount / Count) Purpose of Loan or Application AC300 Home Purchase =(Amount / Count) (Amount / Count) Amount / Count) AC310 Home Improvement (Amount / Count) Amount / Count) (Amount / Count) AC320 Refinancing (Amount / Count) (Amount / Count) Amount / Count) of rows AC300 to of rows AC300 to of rows AC300 t of rows AC300 to of rows AC300 to of rows AC300 AC390 Total Purpose of Loan or Application AC320 in the C320 in the AC320 in the C320 in the AC320 in the (Amount / Count) AC400 HOEPA =(Amount / Count) =(Amount / Count) (Amount / Count) Lien Status AC500 First Lien

|       | Subordinate Lien   |                |                                  | =(Amount / Count) |                |                                  | =(Amount / Count) |                |                                  | =(Amount / Count) |
|-------|--|----------------|----------------------------------|-------------------|----------------|----------------------------------|-------------------|----------------|----------------------------------|-------------------|
| AC520 | Not Secured by a Lien  |                |                                  | =(Amount / Count) |                |                                  | =(Amount / Count) |                |                                  | =(Amount / Count) |
| AC590 | Total Lien Status  | AC520 in the   | of rows AC500 to<br>AC520 in the |                   |                | of rows AC500 to<br>AC520 in the |                   |                | of rows AC500 to<br>AC520 in the | =(Amount / Count) |
|       | Fee Information  Broker Fees Collected-Forward Mortgages Lender Fees Collected-Forward Mortgages | Amount<br>(\$) | 1                                |                   | Amount<br>(\$) | I                                |                   | Amount<br>(\$) |                                  |                   |

|                |   |                                    | RMLA SEC                           | CTION I (cont)                         |                                  |                                  |  |                                  |                                  |  |
|----------------|---|------------------------------------|------------------------------------|--|----------------------------------|----------------------------------|--|----------------------------------|----------------------------------|--|
|                | Reverse Mortgages (should not be counted in above numbers)  |                                    |                                    |  |                                  |                                  |  |                                  |                                  |  |
|                | Loan Type   | Amount                             | Count                              | Average Size (\$)                      | Amount                           | Count                            | Average Size (\$)                      | Amount                           | Count                            | Average Size (\$)                      |
| AC700          | HECM-Standard   | (\$)                               | (#)                                | =(Amount / Count)                      | (\$)                             | (#)                              | =(Amount / Count)                      | (\$)                             | (#)                              | =(Amount / Count)                      |
| AC710          | HECM-Saver  |                                    |                                    | =(Amount / Count)                      |                                  |                                  | =(Amount / Count)                      |                                  |                                  | =(Amount / Count)                      |
| AC720          | Proprietary/Other   | Equals the sum                     | Equals the sum                     | =(Amount / Count)                      | Equals the sum                   | Equals the sum                   | =(Amount / Count)                      | Equals the sum                   | Equals the sum                   | =(Amount / Count)                      |
| AC790          | Total Loan Type - Reverse Mortgages   | of rows AC700 to                   | of rows AC700 to                   |  | of rows AC700 to                 | of rows AC700 to                 |  | of rows AC700 to                 | of rows AC700 to                 |  |
| A0130          | Total Louis Type Neverse mongages   | AC720 in the above column          | AC720 in the above column          | =(Amount / Count)                      | AC720 in the above column        | AC720 in the above column        | =(Amount / Count)                      | AC720 in the above column        | AC720 in the above column        | =(Amount / Count)                      |
|                |   | above column                       | labove column                      | =(Amount / Count)                      | above column                     | above column                     | j=(Amount / Count)                     | above column                     | above column                     | j=(Amount / Count)                     |
|                | Purpose of Reverse Mortgage   |                                    | T                                  |  | •                                | 1                                |  | •                                |                                  |  |
|                | Home Purchase<br>Other  |                                    |                                    | =(Amount / Count)<br>=(Amount / Count) |                                  |                                  | =(Amount / Count)<br>=(Amount / Count) |                                  |                                  | =(Amount / Count)<br>=(Amount / Count) |
| 710010         |   | Equals the sum                     | Equals the sum                     | -(runount roddit)                      | Equals the sum                   | Equals the sum                   | -(runount roodit)                      | Equals the sum                   | Equals the sum                   | -(runount roount)                      |
| AC890          | Total Purpose of Reverse Mortgage   | of rows AC800 to                   |                                    |  | of rows AC800 to<br>AC810 in the |                                  |  | of rows AC800 to<br>AC810 in the |                                  |  |
|                |   | AC810 in the above column          | AC810 in the<br>above column       | =(Amount / Count)                      | above column                     | AC810 in the above column        | =(Amount / Count)                      | above column                     | AC810 in the<br>above column     | =(Amount / Count)                      |
|                |   |                                    |                                    | <u> </u>                               |                                  |                                  |  |                                  |                                  |  |
| AC620          | Fee Information Broker Fees Collected-Reverse Mortgages   | •                                  | BROKEREI                           | )                                      | CLO                              | SED- RETAIL API                  | PLICATION                              | CLOSE                            | D-WHOLESALE /                    | APPLICATION                            |
|                | Lender Fees Collected-Reverse Mortgages   | \$                                 |                                    |  | \$                               | 1                                |  | \$                               | 1                                |  |
|                |   |                                    |                                    |  |                                  | _                                |  |                                  | •                                |  |
| A C000         | Forward and Reverse Mortgage Loans Tatal Loans Professed By Loans Company   |                                    | BROKEREI                           | )                                      | CLO                              | SED- RETAIL API                  | PLICATION                              | CLOSE                            | D-WHOLESALE /                    | APPLICATION                            |
|                | Total Loans Brokered by your Company Total Loans Funded by your Company   |                                    | #                                  | J                                      |                                  | #                                | ነ                                      |                                  | #                                | 1                                      |
|                |   |                                    |                                    |  |                                  |                                  | •                                      |                                  |                                  | •                                      |
| AC920          | QM and Non-QM Qualified Mortgage (QM)   |                                    | T                                  | =(Amount / Count)                      |                                  | 1                                | =(Amount / Count)                      |                                  | ı                                | =(Amount / Count)                      |
| AC920<br>AC930 | Non-Qualified Mortgage  |                                    |                                    | =(Amount / Count)                      |                                  |                                  | =(Amount / Count)                      |                                  |                                  | =(Amount / Count)                      |
|                |   | Equals the sum                     | Equals the sum                     |  | Equals the sum                   | Equals the sum                   |  | Equals the sum                   | Equals the sum                   | ,                                      |
| AC990          | Total QM and Non-QM   | of rows AC920 to<br>AC930 in the   | of rows AC920 to<br>AC930 in the   |  | of rows AC920 to<br>AC930 in the | of rows AC920 to<br>AC930 in the |  | of rows AC920 to<br>AC930 in the | of rows AC920 to<br>AC930 in the |  |
|                |   | above column                       | above column                       | =(Amount / Count)                      | above column                     | above column                     | =(Amount / Count)                      | above column                     | above column                     | =(Amount / Count)                      |
|                |   | Amount                             | Count                              | Averene Sine                           |                                  |                                  |  |                                  |                                  |  |
|                | Repurchase Information  | Amount<br>(\$)                     | (#)                                | Average Size<br>(\$)                   |                                  |                                  |  |                                  |                                  |  |
| AC1000         | Loans Made and Assigned but Required to Repurchase in Period  |                                    | 1                                  | =(Amount / Count)                      |                                  |                                  |  |                                  |                                  |  |
|                | REVENUE DATA  |                                    |                                    |  |                                  |                                  |  |                                  |                                  |  |
|                | REVENUE DATA  | Amount                             |                                    |  |                                  |                                  |  |                                  |                                  |  |
|                |   | (\$)                               |                                    |  |                                  |                                  |  |                                  |                                  |  |
| AC1100         | Gross Revenue from Operations   |                                    | ]                                  |  |                                  |                                  |  |                                  |                                  |  |
|                | SERVICING DISPOSITION ON CLOSED LOANS   |                                    |                                    |  |                                  |                                  |  |                                  |                                  |  |
|                | SERVICING DISPOSITION ON GLOSED LOANS   |                                    |                                    |  |                                  |                                  |  |                                  |                                  |  |
|                |   | Amount                             | Count                              | Average Size                           |                                  |                                  |  |                                  |                                  |  |
|                | Serviced Loans  | (\$)                               | (#)                                | (\$)                                   |                                  |                                  |  |                                  |                                  |  |
|                | Closed Loans During the Quarter with Servicing Retained Closed Loans During the Quarter with Servicing Released                 |                                    |                                    | =(Amount / Count)<br>=(Amount / Count) |                                  |                                  |  |                                  |                                  |  |
| AC 12 10       | Closed Loans During the Quarter with Servicing Released   |                                    |                                    | -(Amount / Count)                      | •                                |                                  |  |                                  |                                  |  |
|                |   | Equals the sum                     | Equals the sum                     |  |                                  |                                  |  |                                  |                                  |  |
| AC1290         | Total Closed Loans  | of rows AC1200<br>to AC1210 in the | of rows AC1200<br>to AC1210 in the |  |                                  |                                  |  |                                  |                                  |  |
|                |   | above column                       | above column                       | =(Amount / Count)                      |                                  |                                  |  |                                  |                                  |  |
|                |   |                                    | DMI A SECT                         | ΓΙΟΝ I - MLO(s)                        |                                  |                                  |  |                                  |                                  |  |
|                | MORTGAGE LOAN ORIGINATOR DATA   |                                    | NIVILA SEC                         | I ION I - WILO(S)                      |                                  |                                  |  |                                  |                                  |  |
|                | MICK TOAGE LOAN URIGINATUR DATA   | Amount                             | Count                              | Average Size                           |                                  |                                  |  |                                  |                                  |  |
|                |   | (\$)                               | (#)                                | (\$)                                   | MLO NMLS ID                      | _                                |  |                                  |                                  |  |
|                | Employee Name (set to max of combined first, middle, last name)   |                                    |                                    | =(Amount / Count)                      |                                  |                                  |  |                                  |                                  |  |
|                | Employee Name (set to max of combined first, middle, last name) Employee Name (set to max of combined first, middle, last name) |                                    |                                    | =(Amount / Count)<br>=(Amount / Count) |                                  |                                  |  |                                  |                                  |  |
| . 10.11200     | Employee Manie (act to max or combined mot, middle, last flame)   | 1                                  | 1                                  | (Amount / Count)                       | •                                | 4                                |  |                                  |                                  |  |

|  |  | SCHEDULE A   |
|--|--|--|
|  | Schedule A: Assets   | \$   |
| A010<br>A050<br>A180<br>A190   | Cash and Cash Equivalents, Unrestricted Receivables from Unrelated Parties Property, Equipment, Leasehold, Net of Accum. Depreciation Receivables from Related Parties   | *  |
| A210<br>A230   | Goodwill and other Intangible Assets<br>Other Assets   |  |
| A240   | Total Assets   | Equals the sum<br>of rows A010 to<br>A230 in the<br>above column |
|  |  | SCHEDULE B   |
|  | Schedule B: Liabilities and Equity   | \$   |
| B010<br>B080<br>B090<br>B100<br>B120<br>B130<br>B140<br>B190                         | Outstanding Balance on Debt Facilities Other Short-Term Payables to Related Parties Other Short-Term Notes Payable to Unrelated Parties Accrued Expenses Other Short-term Liabilities Other Long-Term Liabilities to Related Parties Other Long-Term Liabilities to Unrelated Parties Taxes Payable  |  |
| B220   | Total Liabilities  | The sum of the above rows from B010 to B190                      |
| B250<br>B260<br>B270<br>B280<br>B290<br>B300<br>B310<br>B320<br>B330<br>B340<br>B350 | Owners' Equity For Corporations: Preferred Stock, Issued and Outstanding Common Stock, Issued and Outstanding Additional Paid-In Capital Retained Earnings Treasury Stock Other Comprehensive Income (OCI) Noncontrolling Interest For Partnerships and Sole Proprietorships: General Partners' Capital For Partnerships: Limited Partners' Capital Members' Capital For All Companies: Total Equity  Total Liabilities and Equity | \$  Sum of B250 through B340 Sum of B220, B230, B240 and B350    |
|  |  | SCHEDULE C   |
|  | Schedule C: Income   |  |
| C010<br>C060<br>C070<br>C090   | NET INTEREST INCOME Interest Income Warehousing Interest Income from Loans Held For Sale Residential and Multifamily/Commercial Other Interest Income Recognition of Yield Adjustment Total Interest Income  | \$   |
|  |  | through C070   |

| C100<br>C110<br>C150                         | Interest Expense Warehousing Interest Expense Residential and Multifamily/Commercial Income Property Interest Expense Other Interest Expense   |  |
|--|--|--|
| C160   | Total Interest Expense   | Sum of C100<br>through C150<br>Difference of |
| C170   | Net Interest Income  | C090 minus<br>C160                           |
| C200<br>C210<br>C220<br>C230<br>C240<br>C260 | NON-INTEREST INCOME Originations-Related Non-Interest Income (Discounts)/Premiums Recognized As Income (only if FV option elected for LHS) Origination Fees Fees Received from Correspondents and Brokers Broker Fees Received on Loans Brokered Out Other Originations-Related Income Total Origination-Related Non-Interest Income                               | \$ Sum of C200 through C240                  |
|  | Secondary Marketing Gains/(Losses) On Sale   | tillough 6240                                |
| C440<br>C450                                 | Other Secondary Marketing Gains (Losses)  Net Secondary Marketing Income Gain/(Loss) on Sale   | Equals C440                                  |
| C640<br>C650                                 | Servicing-Related Non-Interest Income Other Servicing-Related Income Total Servicing-Related Non-Interest Income   | Equals C650                                  |
| C700<br>C770                                 | Other Non-Interest Income Provision for Credit Losses on Loans Held For Investment Other Non-Interest Income   |  |
| C780   | Total Other Non-Interest Income  | Sum of C700<br>through C770                  |
| C800   | Total Gross Income   | Sum of C90,<br>C260, C450,<br>C650 and C780  |
|  | Schedule CF: Selected Cash Flow Data   | \$   |
| CF010<br>CF020<br>CF030                      | Net Cash (Used)/Provided by Operating Activities<br>Cash Flows from Investing Activities<br>Cash Flows from Financing Activities   |  |
| CF040  | Total Increase/(Decrease) in Cash  | Sum of CF010<br>through CF030                |
|  |  | SCHEDULE D                                   |
|  | Schedule D: Non-Interest Expenses and Net Income   |  |
| D010<br>D020<br>D030<br>D040<br>D050<br>D060 | Personnel Compensation (Non-Corporate) Origination, Secondary Marketing and Warehousing Personnel Loan Production Officers (Sales Employees) Loan Origination (Fulfillment/Non-Sales) Warehousing and Secondary Marketing Personnel Post-Close and Other Production Support Staff Origination-Related Management and Directors Other Origination-Related Personnel | \$ Sum of D010                               |
| D070   | Total Origination Compensation   | through D060                                 |
| D110   | Other Personnel Other Personnel  |  |

| D130<br>D140   | Total Non-Corporate Compensation  MEMO: Amount of Direct Compensation Related to Temporary / Contractor Personnel   | Equals D130                         |
|--|---|-------------------------------------|
| D150<br>D160   | Other Personnel Expenses Employee Benefits (including Education and Training) Other Personnel Expenses  | \$                                  |
| D170   | Total Other Personnel Expenses  | Sum of D150<br>through D160         |
| D180   | Total Personnel Expenses  | Sum of D130<br>and D170             |
| D200<br>D210<br>D220<br>D230<br>D240<br>D270<br>D280 | Occupancy and Equipment (including depreciation) Technology-Related Expenses (including depreciation) Outsourcing Fees Professional Fees, Including Consulting/Advisory/Legal Subservicing Fees Paid Including Intercompany Subservicing Fees Paid Provision For Other Losses All Other Non-Interest Expenses |                                     |
| D300   | Total - Other Non-Interest Expenses   | Sum of D200<br>through D280         |
| D310   | Total Gross Non-Interest Expenses (before Corporate Allocation)   | Sum of D180<br>and D300             |
| D320   | Net Income (Loss) before Corporate Allocations and Minority Interest  | did boo                             |
| D400<br>D410<br>D420<br>D430                         | Corporate Administration/Overhead Allocations Corporate Management, Support, and Other Corporate Personnel Expenses Corporate Technology Charges Goodwill Impairment Other Corporate Expenses or Allocations not Included Above   | \$                                  |
| D440   | Total Corporate Administration/Allocation   | Sum of D400<br>through D430         |
| D500   | Total Gross Non-Interest Expenses (After Corporate Allocation)  | Sum of D310<br>and D440             |
| D510<br>D520   | Income Taxes, Non-recurring Items, and Minority Interest Income (Loss) before Taxes, Nonrecurring Items & Minority Interest Income Taxes  | \$                                  |
| D530   | Net Income (Loss) before Nonrecurring Items & Minority Interest   | Difference of<br>D510 minus<br>D520 |
| D540   | Nonrecurring Items  |                                     |
| D550   | Net Income (Loss) before Minority Interest  | Sum of D530<br>and D540             |
| D560   | Minority Interest   |                                     |
| D600   | Net Income (Loss) after Corporate Allocations and Minority Interest   | Difference of<br>D550 minus<br>D560 |