

Standard NMLS Mortgage Call Report Field Definitions & Instructions

Effective for Q1 2016 Reporting

This document provides field definitions, instructions and data formatting requirements for the Standard NMLS Mortgage Call Report (Standard MCR). The document contains three sections:

- 1. Glossary of General Terms definitions for terminology used throughout the rest of the document
- 2. Residential Mortgage Loan Activity (RMLA) field definitions for RMLA Section I of the Standard MCR
- 3. Financial Condition (FC) field definitions for the Financial Condition component of the Standard MCR

NOTES:

- Fields described as "CALCULATED" are calculated automatically by NMLS and do not require any input.
- Field instructions that are in **bold italics** indicate a rule that will be validated by the NMLS Completeness Check.

Effective Date: 04/01/2016 Updated Date: 5/17/2016

| Absolute Value | Also called numerical value. The magnitude of a quantity, without regard for it's |
|-----------------------------------|--|
| | the distance of a quantity from zero. For example, the absolute value of -3 is 3. |
| Amount | The total loan amount of applications received, closed loans brokered/retailed/wholesaled. |
| Application | An application is an oral or written request for an extension of credit encumbering 4 family residential property. Exclude any commercial/business/investment purposencumbrances from reporting. Include inquiries or Pre-Qualification requests that result in denial of credit. The application date used is either (1.)The date on the in 1003 with the borrower's signature; (2) The date of an oral request for extension credit, with deference to the initial 1003; (3) Inquiries and Pre-Qualification request declined, should use the denial date. Examples of requests that are considered application for the NMLS MCR include, but are not limited to, purchase of owner occupied 1-4 family residential properties including 2nd homes and vacation hom construction of 1-4 family residential properties (as described above) made direct the consumer; non-commercial liens on residential properties (Lines of Credit she be reported at maximum approved credit line); pre-approvals on item #1 even if residential property has not been identified; reverse mortgages – regardless of purpose; refinance loans on all of the above; all requests for extensions of credit purchase residential property that result in the issuance of an ECOA notice. |
| Broker Fee | Any fee collected in conjunction with brokering a loan not including pass through (e.g. appraisal, credit report, flood cert., etc.) |
| Closed | Closed refers to loans that have funded and have legally binding agreements establishing a residential mortgage loan. |
| Closed Retail | Closed retail refers to loans that have legally binding agreements establishing a residential mortgage loan and have been originated/funded by the institution who the application. |
| Closed Wholesale | Closed wholesale refers to loans that have legally binding agreements establishing residential mortgage loan with an application taken by one party but funded by ar |
| Count | The total number of applications or closed loans. |
| Directly Received from Borrower | Applications that your institution has directly received from the borrower. |
| FC or Financial Condition | A component of the Mortgage Call Report containing financial information at the company level. |
| First Lien | A mortgage loan having priority over all other liens or claims on a property in the of default. |
| Forward Mortgage | A loan secured by a lien on residential real estate in which the homeowner is rec to make regular payments on the loan. |
| FV (Fair Value Option) | The Fair Value Option per the provisions in the Financial Accounting Standards Number 159. |
| HAMP | Home Affordable Modification Program |
| HFI | Held for Investment |
| HFS | Held for Sale |
| Lender Fee | Any fee collected in conjunction with closing and/or funding a retail or wholesale not including pass through fees (e.g. appraisal, credit report, flood cert., etc.) |
| Loan or Residential Mortgage Loan | Any loan primarily for personal, family, or household use that is secured by a mortgage, deed of trust, or other equivalent consensual security interest on a dw as defined in section 103(v) of the Truth in Lending Act) or residential real estate which is constructed or intended to be constructed a dwelling (as so defined). |
| LOCOM | Lower of Cost or Market |
| Loan-to-Value Ratio (LTV) | A lending risk assessment ratio that financial institutions and others lenders exall before approving a mortgage. For MCR purposes report the current LTV based the most recent appraised value. LTV= (Mortgage Loan Amount or UPB/ Most rappraised value) |
| Out at a stand | A closed/funded loan |
| Originated | 7. 0.00004,1411404110411 |

| | Pool Number | In the mortgage industry a number can be assigned to a group or "pool" of loans that are being serviced and/or sold in the secondary market. In most cases these pools are grouped by investor type. Sometimes a number may not be given or assigned; in that case an internal number should be issued by the reporting entity. If you assigned a pool number, filers should use their own in-house pool numbers and retain proper work papers to provide the examiners during an examination. |
|-----------------|--|--|
| | Pre-Approval | A Pre-Approval is an application for a residential real estate mortgage loan where a binding credit decision is expected and will be communicated in advance of identifying a specific property. |
| | Qualified Mortgage (QM) | Under Regulation Z (12 CFR 1026), a loan that meets the product feature requirements can be a QM under any of three main categories: (1) the general definition - Any loan that meets the product feature requirements with a debt-to-income ratio of 43% or less is a QM; (2) the "GSE/agencyeligible" provision - Any loan that meets the product feature requirements and is eligible for purchase, guarantee, or insurance by a GSE, FHA, VA, or USDA is QM regardless of the debt to-income ratio; (3) the small creditor provision - If you have less than \$2B in assets and originate 500 or fewer first mortgages per year, loans you make and hold in portfolio are QMs as long as you have considered and verified a borrower's debt-to-income ratio, though no specific DTI limit applies. |
| | Received from 3rd Party | Application that your institution has received from a broker or lender. |
| | Repurchase | Loans that you were required to buy back from an investor or securitizer during the period. |
| | RMLA or Residential Mortgage Loan Activity | A component of the Mortgage Call Report containing application, closed loan, mortgage loan originator, lines of credit, repurchase, origination, servicing and/or note information reported by state. |
| | Reverse Mortgage | A loan secured by a lien on residential real estate in which the homeowner is not required to make payments on the loan until a specific event occurs. |
| | REO | Real Estate Owned |
| | SRP | Service Release Premium |
| | Subordinate Lien | A mortgage loan that is junior or second to first lien loans including but not limited to home equity, second mortgage, down payment or closing assistance programs. |
| | UPB | Unpaid Principal Balance |
| | YSP | Yield Spread Premium |
| | | · |
| NOTES: | | |
| Fields describe | ed as "CALCULATED" are calculated automatically be | by NMLS and do not require any input. |

Field instructions that are in **bold italics** indicate a rule that will be validated by the NMLS Completeness Check.

Residential Mortgage Loan Activity (Company-Level) RMLA COMPANY-LEVEL INFORMATION LINES OF CREDIT AT PERIOD END Report all warehouse line providers for your company. Data Format: Name of Provider - Text (150 characters max) Credit Limit - Positive dollar amount to the nearest dollar Remaining Credit Available - Dollar amount to the nearest dollar LOC Name of Provider, Credit Limit and Remaining Enter your Warehouse Line providers, the limit on each line of credit for each provider Credit Available and the amount you have available on each line of credit at the end of the period. This must reflect all warehouse line providers your company has a relationship with. LOANS SERVICED - NATIONWIDE TOTALS Wholly Owned Loans Serviced Enter the UPB and Loan Count for loans that you are servicing and for which you retain all ownership rights. Report your company's nationwide totals of all loans serviced regardless of whether or not your company is licensed in a particular state or if your company is required to submit a state-specific RMLA for a particular state. LS020 Loans Serviced Under MSRs Enter the UPB and Loan Count for loans that you are servicing and for which you own only the Mortgage Servicing Rights. Report your company's nationwide totals of all loans serviced regardless of whether or not your company is licensed in a particular state or if your company is required to submit a state-specific RMLA for a particular LS030 Subservicing for Others Enter the UPB and Loan Count for loans that you are subservicing on behalf of others. Report your company's nationwide totals of all loans serviced regardless of whether or not your company is licensed in a particular state or if your company is required to submit a state-specific RMLA for a particular state. LS040 Enter the UPB and Loan Count for loans that are Wholly Owned or for which you own Subservicing by Others the Mortgage Servicing Rights and have contracted with a third-party to service on your behalf. Report your company's nationwide totals of all loans serviced regardless of whether or not your company is licensed in a particular state or if your company is required to submit a state-specific RMLA for a particular state. LS090 **Total Servicing Activity** Equals the sum of rows LS010 to LS040 for the corresponding column. SERVICING TRANSFERS DURING THE QUARTER LS100 Loan Servicing Transferred In During the Period A mortgage servicer, among other things, collects and processes loan payments on behalf of the owner of the mortgage note. Servicing transfers are common and may occur in several ways. The mortgage owner may sell the rights to service the loan, called the Mortgage Servicing Rights (MSR), separately from the note ownership. The owner of the loan or MSR may, rather than servicing the loan itself, hire a vendor typically called a subservicer - to take on the servicing duties. MSR owners frequently sell MSR outright as an asset. Servicing transfers may also occur through whole loan servicing transfers or whole loan portfolio transfers, rather than through sales of MSR. For MCR purposes, we are using the term "transfer" broadly to cover transfers of servicing rights as well as transfers of servicing responsibilities through subservicing or whole loan servicing arrangements. For LS100, report this information as it relates to transfers into the entity.

to transfers from the entity.

A mortgage servicer, among other things, collects and processes loan payments on behalf of the owner of the mortgage note. Servicing transfers are common and may

occur in several ways. The mortgage owner may sell the rights to service the loan, called the Mortgage Servicing Rights (MSR), separately from the note ownership. The owner of the loan or MSR may, rather than servicing the loan itself, hire a vendor – typically called a subservicer – to take on the servicing duties. MSR owners frequently sell MSR outright as an asset. Servicing transfers may also occur through whole loan servicing transfers or whole loan portfolio transfers, rather than through sales of MSR. For MCR purposes, we are using the term "transfer" broadly to cover transfers of servicing rights as well as transfers of servicing responsibilities through subservicing or whole loan servicing arrangements. For LS110, report this information as it relates

Equals the sum of rows LS100 to LS110 for the corresponding column.

LS110

LS190

Loan Servicing Transferred Out During the

Total Loans Transferred In and Out During the

Period

Period

| NATIONWIE | DE DELINQUENCY STATUS OF LOANS SERVICED | AS OF END DATE (ALL LOANS) |
|-----------|--|---|
| LS200 | Less than 30 Days Delinquent (includes loans | Enter the UPB and Count of Mortgage Loans you serviced during the period that are |
| | that are not delinquent) | current or under 30 days delinquent |
| LS210 | 30 to 60 Days Delinquent | Enter the UPB and Count of Mortgage Loans you serviced during the period that are |
| | | 30 to 60 days delinquent |
| LS220 | 61 to 90 Days Delinquent | Enter the UPB and Count of Mortgage Loans you serviced during the period that are |
| | | 61 to 90 days delinquent |
| LS230 | 91 or more Days Delinquent | Enter the UPB and Count of Mortgage Loans you serviced during the period that are |
| | | 91 or more days delinquent |
| LS290 | Total Loans Serviced | Equals the sum of rows LS200 to LS230 for the corresponding column. |
| NOTE | | Provide any necessary explanations for any company level information requiring |
| | | clarification submitted as part of this report. State specific explanations should be |
| | | added to the state RMLA component. This field is a permanent part of your Mortgage |
| | | Call Report filing. |

Residential Mortgage Loan Activity (State-Specific)

APPLICATION DATA

Enter the type of action taken on applications during the period. Generally these categories follow HMDA reporting requirements. Applications may not necessarily be closed and funded.

Data Format:

Amount (\$ US Dollars) - Positive dollar amount to the nearest dollar. Do not enter \$, commas or decimals. Count (#) - Positive whole number. Do not enter any symbols.

| APPLICATION | ON PIPELINE | |
|-------------|---|--|
| AC010 | Applications In Process at the Beginning of the Period | Starting number of applications that were in process at the end of the previous period. Note this includes loans which are approved but not yet closed. |
| AC020 | Applications Received | The applications you received during the period (received from third party or directly from borrower). |
| AC030 | Applications Approved but not Accepted | The applications approved but the applicant, broker, or correspondent failed to respond to notification of approval or commitment letter within the specified time. Do not use this field for a pre-approval request which is reported in AC064. |
| AC040 | Applications Denied | The applications denied during the period. |
| AC050 | Applications Withdrawn | The applications expressly withdrawn by the applicant before a credit decision is made. Include all applications withdrawn during this period regardless of the period the application was received. Do not use this field if a request for preapproval is withdrawn; preapproval requests that are withdrawn are not reported. |
| AC060 | File Closed for Incompleteness | The applications where you send a written notice of incompleteness under section 202.9(c)(2) of Regulation B (Equal Credit Opportunity) and the applicant did not respond to your request for additional information within the period of time specified in your notice. Do not use this code for requests for preapproval that are incomplete; these preapproval requests are not reported. |
| AC062 | Pre-Approval Requests Denied | The pre-approval requests denied during the period. |
| AC064 | Pre-Approval Requests Approved but not Accepted | The pre-approval requests that were approved but the applicant, broker, or correspondent failed to respond to notification of approval or commitment letter within the specified time. |
| AC065 | Net Changes in Application Amount (decreases should be reflected as negative) | Enter the net changes in application dollar amounts during the quarter. An application amount may change from the amount reported in the initial application. If the aggregate number of the changes is negative, input a negative number in this field. |
| AC066 | Total Application Pipeline | Equals the sum of rows AC010 to AC065 in the above column. This sum should equal AC090. (AC010+AC020)-(AC030+AC040+AC050+AC060+AC062+AC064)+AC065 |
| APPLICATION | ON PIPELINE RESULTS | |
| AC070 | Loans Closed and Funded | The applications that were received in any period but originated in this period. This field should equal AC990 and the total in the Mortgage Loan Originator Data section. |
| AC080 | Applications in Process at the End of the Period | Ending number of applications that were in process at the end of this period (open pipeline) |
| AC090 | Total Application Pipeline Results | Equals the sum of rows AC070 to AC080 in the above column. This sum should equal AC066. |

CLOSED LOAN DATA

Enter information for applications received in any period but which closed during this period. A closed loan for this section has (1) executed legally binding agreements establishing a residential mortgage loan and (2) is funded but may not necessarily be funded by your company. All forward mortgage closed loans should be captured in AC100-AC520 and reported by brokered, closed-retail, closed-wholesale as well as by type, purpose, HOEPA and lien status. All reverse mortgages should be captured in AC700-800. All fees collected and retained by your company should be reported for forward mortgages in AC 600-610 and for reverse mortgages in AC 620-630.

To help determine which column your company should enter closed loans, consider the following:

BROKERED: means a closed loan for which you have taken the application but did not fund the loan CLOSED-RETAIL: means a closed loan for which you have taken the application and funded the loan CLOSED-WHOLESALE: means a closed loan for which you have not taken the application but did fund the loan

Data Format:

Amount (\$ US Dollars) - Positive dollar amount to the nearest dollar. Do not enter \$, commas or decimals. Count (#) - Positive whole number. Do not enter any symbols.

| AC100 | Conventional | Any loan other than FHA, VA, FSA or RHS loans |
|-------|---|--|
| AC110 | FHA-Insured | Federal Housing Administration Insured |
| AC120 | VA-guaranteed | Veterans Administration Guaranteed |
| AC130 | FSA/RHS-guaranteed | Farm Service Agency or Rural Housing Service Guaranteed |
| AC190 | Total Loan Type - Forward Mortgages | CALCULATED: The sum of AC100 to AC130 for the relevant column. |
| AC200 | One to Four Family Dwelling | Property type other than manufactured housing of 1 to 4 family dwelling |
| AC210 | Manufactured housing | Manufactured housing property type |
| AC220 | Multifamily Dwelling | Property type greater than 4 family dwelling |
| AC290 | Total Property Type | CALCULATED: The sum of AC200 to AC220 for the relevant column. |
| AC300 | Home Purchase | Any loan secured by and made for the purpose of purchasing a dwelling |
| AC310 | Home Improvement | Any dwelling-secured loan to be used, at least in part, for repairing, rehabilitating, remodeling, or improving a dwelling (or the real property on which the dwelling is located) OR any loan not secured by a lien on a dwelling to be used, at least in part, for one or more of those purposes that is classified as a home improvement loan by the institution |
| AC320 | Refinancing | Any dwelling-secured loan that replaces and satisfies another dwelling-secured loan to the same borrower |
| AC390 | Total Purpose of Loan or Application | CALCULATED: The sum of AC300 to AC320 for the relevant column. |
| AC400 | HOEPA | For a loan that you originated or purchased that is subject to the Home Ownership and Equity Protection Act of 1994 (HOEPA), as implemented in Regulation Z (12 CFR 1026.32), because the APR or the points and fees on the loan exceed the HOEPA triggers. Include those loans you closed fitting this description as the originator in the "closed-retail" column and those that someone else originated but you were the wholesaler in the "closed-wholesale" column. |
| AC500 | First Lien | Secured by a first lien on real property |
| AC510 | Subordinate Lien | Secured by a subordinate lien on real property. The amount listed should be the full |
| | | exposure amount the institution may have on the loan. |
| AC520 | Not Secured by a Lien | Not secured by a lien on real property. Loans fitting this definition include dwellings not attached to real property such as manufactured housing, house boats, or trailers |
| AC590 | Total Lien Status | that are used as dwellings. |
| | | CALCULATED: The sum of AC500 to AC520 for the relevant column. |
| AC600 | Broker Fees Collected-Forward Mortgages | The gross total amount of broker fees, examples include but are not limited to YSP, application fee, doc prep fee, administrative fee, you collected on forward mortgages during the period. Do not include pass through fees. |
| AC610 | Lender Fees Collected-Forward Mortgages | The gross total amount of lender fees, examples include but are not limited to application fee, doc prep fee, administrative fee, you collected on forward mortgages during the period. Do not include pass through fees. |
| AC700 | HECM-Standard | Reverse Mortgage Loans falling under the Home Equity Conversion Mortgage Standard category. The amount listed should be the full exposure amount the institution may have on the loan. |
| AC710 | HECM-Saver | Reverse Mortgage Loans falling under the Home Equity Conversion Mortgage Saver category. The amount listed should be the full exposure amount the institution may have on the loan. |
| AC720 | Proprietary/Other | Reverse Mortgage Loans falling under any category other than HECM Standard or Saver. The amount listed should be the full exposure amount the institution may have on the loan. |
| AC790 | Total Loan Type - Reverse Mortgages | CALCULATED: The sum of AC700 to AC720 for the relevant column. |
| AC800 | Home Purchase | For reverse mortgages reported in AC700, AC710 and AC720 whose purpose was a home purchase, report the amount and count of these loans in AC800. |
| AC810 | Other | For reverse mortgages reported in AC700, AC710 and AC720 whose purpose was not a home purchase as reported in AC800, report the amount and count of these loans in |
| | | AC810. |

| AC620 | Broker Fees Collected-Reverse Mortgages | The gross total amount of broker fees, examples include but are not limited to YSP, application fee, doc prep fee, administrative fee, you collected on reverse mortgages |
|--|---|--|
| AC630 | Lender Fees Collected-Reverse Mortgages | during the period. Do not include pass through fees. The gross total amount of lender fees, examples include but are not limited to |
| 710000 | Zerider i des Comedes Neverse Mortgages | application fee, doc prep fee, administrative fee, you collected on reverse mortgages during the period. Do not include pass through fees. |
| AC900 | Total Loans Brokered by your Company | Enter the total number of loans you brokered in the period (a mortgage loan application taken by your company in any period and closed in this period) |
| AC910 | Total Loans Funded by your Company | Enter the total number of loans you funded in the period |
| AC920 | Qualified Mortgage (QM) | Loans Closed and Funded during this period that are QM Loans . Under Regulation Z (12 CFR 1026), a loan that meets the product feature requirements can be a QM under any of three main categories: (1) the general definition; (2) the "GSE/agency-eligible" provision; (3) the small creditor provision. |
| AC930 | Non-Qualified Mortgage | Loans Closed and Funded during this period that are Non-QM Loans . Include all loans not reported in AC920. Under Regulation Z (12 CFR 1026), a loan that meets the product feature requirements can be a QM under any of three main categories: (1) the general definition; (2) the "GSE/agency-eligible" provision; (3) the small creditor provision. |
| AC940 | Not Subject to QM | Loans Closed and Funded during this period that are not subject to QM standards. |
| AC990 | Total Closed Loans | Equals the sum of rows AC920 to AC940 in the above column. This sum should equal AC070 and the total in the Mortgage Loan Originator Data section. |
| AC1000 | Loans Made and Assigned but Required to Repurchase in Period | If you were required to repurchase any loans during the period regardless of when that loan was made and assigned, enter the information here |
| REVENUE I | | |
| Enter revenue | e information your company received in this state during | the reporting period. |
| AC1100 | Gross Revenue from Operations | All revenue from whatever source received by your company on mortgage loans in this state during the reporting period before any expenses are deducted. Include gross revenue from sales of mortgages at or subsequent to closing and from any other mortgage related activity. |
| SERVICING | DISPOSITION ON CLOSED LOANS | |
| AC1200 | Closed Loans with Servicing Retained During the Quarter | Enter the Amount and Count of closed and funded loans during the quarter on which you intend to retain the Mortgage Servicing Rights, based on your intentions at the time the loan is made. This only includes loans reported under Closed Wholesale Application/ Closed Retail Application of the Closed Loan Data section. |
| AC1210 | Closed Loans with Servicing Released During the Quarter | Enter the Amount and Count of closed and funded loans during the quarter on which you intend to sell the Mortgage Servicing Rights, based on your intentions at the time the loan is made. This only includes loans reported under Closed Wholesale Application/ Closed Retail Application of the Closed Loan Data section. |
| AC1290 | Servicing Disposition Total | Equals the sum of rows AC1200 to AC1210 in the above column. This only includes loans reported under Closed Wholesale Application/ Closed Retail Application of the Closed Loan Data section. The sum no longer needs to be equal to line AC070. |
| MORTGAG | E LOAN ORIGINATOR DATA | |
| Enter closed I enter Zeroes I Data Format: MLO NMLS IE | oan information for MLOs you employed during the rep in the amount and count fields. List the MLOs originatin O - Positive whole number | orting period. If the MLO had no closed loans during the period but you employed them, g in this state. |
| 1., | Positive dollar amount to the nearest dollar ositive whole number | |
| ACMLO1 | Employee Name, MLO NMLS ID, Amount (\$) and Count (#) | Provide MLO NMLS ID, Amount (\$) and Count (#) of loans originated by each of your state licensed MLOs. NMLS will retrieve the legal name associated to the NMLS ID provided. |
| EXPLANAT | ORY NOTES-FREE TEXT | provided. |
| ACNOTE | | Provide any necessary state specific RMLA explanations for any information requiring clarification submitted as part of this component. This field is a permanent part of your Mortgage Call Report filing. |

Financial Condition

SCHEDULE A: ASSETS

Data Format:

\$ – US Dollar amount to the nearest dollar. Do not enter \$, commas or decimals.

| Short-Ter | m Assets | |
|------------------|---|---|
| A010 | Cash and Cash Equivalents, Unrestricted | Cash and cash equivalents as defined in Paragraphs 7 and 8 of FAS 95. Includes only unrestricted funds. Does not include escrow funds for payment of mortgagors' taxes, insurance, and related items, or other fiduciary funds |
| A050 | Receivables from Unrelated Parties | Non-mortgage notes, advances and other receivables that are not due from related parties (affiliates, officers, stockholders, employees), not reported on a separate line on this form, and that are considered collectable in the normal course of business. This should not include mortgage loan interest receivable or accounts receivable (which are reported on line A230). |
| A190 | Receivables from Related Parties | Receivables due from related parties affiliates, officers, stockholders, and employees. This should not include mortgage loan interest receivable or accounts receivable (which are reported on line A230). |
| A237 | Total Short-Term Assets | CALCULATED: The sum of A010 to A190 |
| Long-Ter | m Assets | |
| A180 | Property, Equipment, Leasehold, Net of Accumulated Depreciation | Total cost of fixed assets, net of accumulated depreciation and amortization. |
| A210 | Goodwill and Other Intangible Assets | Unamortized cost of "goodwill" (excess of cost over fair market value of identifiable net assets acquired), net of any impairment adjustments. Includes organization costs and other intangible assets not included in any of the above items. |
| A230 | Other Assets | Includes all other tangible assets that are not already accounted for in other areas of the asset section. |
| A239 | Total Long-Term Assets | CALCULATED: The sum of A180 to A230 |
| A240 | Total Assets | CALCULATED: The sum of A010 through A230 |
| COLLEDI | ILE D. LIADILITIES AND EQUITY | |

SCHEDULE B: LIABILITIES AND EQUITY

Data Format:

\$ – US Dollar amount to the nearest dollar. Do not enter \$, commas or decimals.

| Short-Ter | m Liabilities | |
|-----------|---|--|
| B010 | Outstanding Balance on Debt Facilities | Outstanding balance of warehouse lines of credit used primarily to fund mortgages held for sale and other lines, including lines of credit to finance repurchased loans and mortgage servicing rights (MSR). Also include on-balance sheet debt relating to reverse repurchase facilities for which the institution serves as the "seller/borrower" and asset backed commercial paper facilities. Include outstanding balances on debt facilities provided by both affiliates and non-affiliates. This amount must equal line item K040T from Schedule K, the total of Outstanding Borrowings for all debt facilities. |
| B080 | Other Short-Term Payables to Related Parties | Short-term payables due to related parties that are not included above, which are maturing within the coming year. Includes accrued interest payable to related parties and similar items (except for accrued payroll, included in Accrued Expenses in line item B100 below). |
| B090 | Other Short-Term Notes Payable to Unrelated Parties | Short-term notes payable due to unrelated parties that are not included above, which are maturing within the coming year. |
| B100 | Accrued Expenses | Total accrued liabilities such as rent, utilities, and sales taxes to unrelated parties. Include all accrued payroll. |
| B120 | Other Short-term Liabilities | Total of all other short-term liabilities such as unearned revenues, deferred non-loan fees, and undisbursed principal on mortgages. This amount includes current tax liabilities. |
| B217 | Total Short-Term Liabilities | CALCULATED: The sum of B010 to B120. |
| Long- Ter | m Liabilities | |
| B130 | Other Long-Term Liabilities to Related Parties | Total long-term liabilities to related parties. |
| B140 | Other Long-Term Liabilities to Unrelated Parties | All other long-term liabilities not included above. |
| B190 | Taxes Payable | Current income taxes payable. Taxes due and payable based on taxable income. |
| B219 | Total Long-Term Liabilities | CALCULATED: The sum of B130 to B190 |
| B220 | Total Liabilities | CALCULATED: The sum of B010 through B190. |

| Owners' Equ | iity | |
|--------------|---|---|
| For Corporat | | |
| B250 | Preferred Stock, Issued and Outstanding | Total par value of all preferred stock issued and outstanding, redeemable and non- redeemable, including preferred treasury stock that has not been retired. |
| B260 | Common Stock, Issued and Outstanding | Total par value of all common stock issued and outstanding. Includes stock set aside for distribution in Employee Stock Ownership Plans (ESOPs). |
| B270 | Additional Paid-In Capital | Total paid-in capital in excess of par from preferred and common stock and capital contributions. |
| B280 | Retained Earnings | Total retained earnings less the par value of stock set aside for distribution in ESOPs. |
| B290 | Treasury Stock | Non-preferred treasury stock that has not been retired. |
| B300 | Other Comprehensive Income (OCI) | Changes in equity due to non-owner sources such as after-tax unrealized gains or losses on securities, foreign currency translations, etc., per FAS 130. |
| B310 | Noncontrolling Interest | This line should include amounts relating to noncontrolling interests in consolidated subsidiaries pursuant to FAS 160, which was issued in December, 2007 and is applicable for fiscal years beginning after 12/15/08. |
| For Partners | hips and Sole Proprietorships: | |
| B320 | General Partners' Capital | For organizations organized as partnerships or sole proprietorships, total capital of general partners or sole proprietor. |
| For Partners | hips: | |
| B330 | Limited Partners' Capital | For organizations organized as partnerships, total capital of limited partners. |
| B340 | Members' Capital | Total capital of companies that are not incorporated and do not have partners. |
| For All Comp | panies: | |
| B350 | Total Equity | CALCULATED: The sum of rows B250 through B340 for the corresponding column. |

SCHEDULE C: INCOME

Data Format:

\$- US Dollar amount to the nearest dollar. Do not enter \$, commas or decimals.

| Interest In | ecomo | |
|-----------------|---|--|
| | | Total interest consoling words with a few all 4 to 4 with a side of interest and a second sec |
| C010 | Warehousing Interest Income from Loans Held For Sale Residential and Multifamily/Commercial | Total interest earned on warehousing for all 1- to 4-unit residential mortgage loans and multifamily/commercial mortgage loans. Include interest income for warehouse lines of credit, collateralized repurchase lines of credit, asset backed commercial paper, and other debt facilities used to finance mortgage originations. Report amounts in appropriate columns. |
| C060 | Other Interest Income | Total other interest income. Include interest income not reported on one of the line items above. |
| C070 | Recognition of Yield Adjustment | Amortization of amounts deferred under FAS 91. |
| C090 | Total Interest Income | CALCULATED: The sum of C010 to C070. |
| Interest E | xpense | |
| C100 | Warehousing Interest Expense Residential and Multifamily/Commercial | Total interest expense on warehouse lines or other debt associated with 1-to 4- unit residential mortgage loans and multifamily/commercial mortgage loans. Include interest expense for warehouse lines of credit, collateralized repurchase lines of credit, asset-backed commercial paper, and other debt facilities used to finance mortgage originations Report amounts in appropriate columns. Enter as a positive number. |
| C110 | Income Property Interest Expense | Total interest expense on debt associated with income property loans. Enter as a positive number. |
| C150 | Other Interest Expense | Total interest expense not reported elsewhere, e.g., credit card debt, imputed interest relating to leases, multifamily/commercial MSR interest expense, etc. Enter as a positive number. |
| C160 | Total Interest Expense | CALCULATED: The sum of C100 to C150 for the relevant column. |
| C170 | Net Interest Income | CALCULATED: Line item C090 minus line item C160. |
| NON-INTE | REST INCOME | |
| Originatio | ns-Related Non-Interest Income | |
| C200 | (Discounts)/Premiums Recognized As Income (only if FV option elected for LHS) | When originated loans are accounted for under the fair value option of FAS 159, discounts received can be recorded as income and premiums paid can be recorded as expense. This line captures the income effect of such discounts and premiums. Other fees collected, such as origination fees, can also be recorded as income, but those are reported on separate lines on this form. LHS refers to "Loans Held for Sale" |
| C210 | Origination Fees | Origination fee income earned from retail and direct marketing loan production. |
| C220 | Fees Received from Correspondents and Brokers | Fee income earned on loans acquired from correspondents and brokers. |
| C230 | Broker Fees Received on Loans Brokered Out | Fees received for loans that your institution brokers out. The principal balance and loan count associated with these fees should not be included in origination volume. |
| C240 | Other Originations-Related Income | Other loan origination income not included above, such as fees collected from borrowers for credit reports, appraisals or special requirements such as photographs. Offsetting expenses should be reported in line item D280. |

| C260 | Total Origination-Related Non-Interest Income | CALCULATED: The sum of C200 to C240. |
|-------------|--|--|
| Secondary | Marketing Gains/(Losses) On Sale | |
| C440 | Other Secondary Marketing Gains/(Losses) | Other gains or losses upon the sale or securitization of loans. |
| C450 | Net Secondary Marketing Income Gain/(Loss) on Sale | CALCULATED: The value in C440. |
| Servicing-R | elated Non-Interest Income | |
| C640 | Other Servicing-Related Income | Other servicing related income not reported elsewhere on this form. |
| C650 | Total Servicing-Related Non-Interest Income | CALCULATED: The value in C640. |
| Other Non-I | nterest Income | |
| C700 | Provision for Credit Losses on Loans Held For | The current period provision for credit losses on loans held for investment. This is the |
| | Investment | income statement impact of increasing the Credit Loss Reserve for Loans Held For |
| | | Investment. This should be reflected as negative. |
| C770 | Other Non-Interest Income | Any other non-interest income not reported above. |
| C780 | Total Other Non-Interest Income | CALCULATED: The value in C770. |
| C800 | Total Gross Income | CALCULATED: The sum of C090, C260, C450, C650, and C780. |
| COLLEGIA | - A- A-L - A-L - A-L - L - A-L | |

SCHEDULE CF: SELECTED CASH FLOW DATA

Data Format:

\$- US Dollar amount to the nearest dollar. Do not enter \$, commas or decimals.

| CF010 | Net Cash (Used)/Provided by Operating | Total from the applicable section from the statement of cash flows prepared in |
|-------|---------------------------------------|--|
| | Activities | accordance with generally accepted accounting principals. |
| CF020 | Cash Flows from Investing Activities | Total from the applicable section from the statement of cash flows prepared in |
| | | accordance with generally accepted accounting principals. |
| CF030 | Cash Flows from Financing Activities | Total from the applicable section from the statement of cash flows prepared in |
| | | accordance with generally accepted accounting principals. |
| CF040 | Total Increase/(Decrease) in Cash | CALCULATED: Total increase/(decrease) in cash. The sum of CF010, CF020 and |
| | | CF030. |

Schedule D: Non-Interest Expenses and Net Income

Data Format:

\$- US Dollar amount to the nearest dollar. Do not enter \$, commas or decimals.

| Personnel | Compensation (Non-Corporate) | |
|------------|---|--|
| Originatio | n, Secondary Marketing and Warehousing Pe | ersonnel |
| D010 | Loan Production Officers (Sales Employees) | Compensation of loan production officers involved in retail residential (1-to 4- unit) originations and sales account executives or personnel involved in broker/wholesale residential originations. |
| D020 | Loan Origination (Fulfillment/Non-Sales) | Compensation of loan origination employees which includes loan processors, underwriters and closers, and all other employees (including clerical) involved in retail residential (1-to 4-unit) loan origination. Does NOT include loan production/sales officers (see line item D010) or warehousing and marketing employees (see line item D030). |
| D030 | Warehousing and Secondary Marketing Personnel | Compensation of residential (1-to 4-unit) employees (including clerical) whose principal function is warehousing, secondary marketing, and selling loans. |
| D040 | Post-Close and Other Production Support Staff | Compensation of other residential (1-to 4-unit) personnel or production support staff involved in the originations process, including post-close, shipping and delivery, quality control, overall marketing, technology support, and interim servicing. |
| D050 | Origination-Related Management and Directors | Compensation of originations-related managers, directors, executives, and related personnel. These include management and administrative staff (e.g., administrative assistants) who oversee the entire Originations function and who are not line management. Employees who manage more than one function, but not the entire operation, should be allocated to the appropriate function. Include in this line item commercial, multifamily, portfolio investment, and other management personnel not included above. |
| D060 | Other Origination-Related Personnel | Compensation of any other personnel, such as commercial, multifamily, portfolio investment, and other personnel not included above, who are part of the Originations function. |
| D070 | Total Origination Compensation | CALCULATED: The sum of D010 to D060 for the relevant column. |
| Other Pers | sonnel | |
| D110 | Other Personnel | Compensation of all other employees in the management of loans in the institution's investment portfolio. Report these in the appropriate columns. Include related management and directors and support personnel for those loans. Do NOT include corporate or parent allocations; these should be reported only in item D400. |
| D130 | Total Non-Corporate Compensation | CALCULATED: The sum of D070 and D110. |
| D140 | MEMO: Amount of Direct Compensation Related to Temporary / Contractor Personnel | Report the amount of item D130—Total Non-Corporate Compensation that is for temporary and contract personnel. |

| Other Perso | onnel Expenses | |
|-------------|---|---|
| D150 | Employee Benefits (including Education and | Total employee benefits, including education and training. Includes profit-sharing plan |
| | Training) | contributions, pension program, group health and life insurance, and payroll taxes. |
| D160 | Other Personnel Expenses | All other personnel expenses. |
| D170 | Total Other Personnel Expenses | CALCULATED: The sum of D150 and D160 for the relevant column. |
| D180 | Total Personnel Expenses | CALCULATED: The sum of D130 and D170 for the relevant column. |
| Other Non-I | nterest Expenses | |
| D200 | Occupancy and Equipment (including | Total occupancy and equipment expenses, such as rent, utilities and hazard |
| | depreciation) | insurance, fax machines, telephone, furniture, and fixtures, including depreciation. |
| D210 | Technology-Related Expenses (including depreciation) | All non-personnel expenses associated with technology hardware and software. Include costs of loan origination systems (LOS), servicing systems, and technology-related service bureau fees. Do NOT include allocated corporate administration technology charges for network administration, basic software, etc. as these are reported in item D410. |
| D220 | Outsourcing Fees | Expenses related to outsourcing services, i.e., those performed by a third party. Examples of such expenses include those from an outside company providing production fulfillment processing services, an outsourced call center, and tax & escrow services. Exclude technology-specific charges, which are reported in item D210 above, and business-specific per transaction fees such as those associated with Automated Underwriting Systems, credit bureau requests, etc. Also exclude subservicing fees paid, as these are reported in line item D240 below. |
| D230 | Professional Fees, Including Consulting/Advisory/Legal | Professional fees for lawyers, accountants, consulting and other advisory services. Audit and tax related fees should be included here. |
| D240 | Subservicing Fees Paid Including Intercompany Subservicing Fees Paid | Servicing fees paid to a subservicer, including those paid to an affiliate for servicing loans for which you own the servicing rights. Note that intracompany subservicing fees paid should be reported on line C530. |
| D270 | Provision For Other Losses | The current period provision for other losses. This is the income statement impact of increasing the reserve. If completing the E-FC, this must equal line O220 on Schedule O. |
| D280 | All Other Non-Interest Expenses | Total non-interest expenses not included above and not included below in item D540—Nonrecurring Items. Note that guarantee fees should be netted out on line item C500. Brokered loan fees paid should be reported on line C340. |
| D300 | Total - Other Non-Interest Expenses | CALCULATED: The sum of D200 to D280. |
| D310 | Total Gross Non-Interest Expenses (before Corporate Allocation) | CALCULATED: The sum of D180 and D300 for the relevant column. |
| D320 | Net Income/(Loss) before Corporate Allocations and Minority Interest | Line item C800 minus line item C160 minus line item D310 for the relevant column. |
| Corporate A | Administration/Overhead Allocations | |
| D400 | Corporate Management, Support, and Other Corporate Personnel Expenses | Corporate or parent company charges for compensation, benefits, and other personnel expenses for corporate management and support staff. |
| D410 | Corporate Technology Charges | Corporate or parent company charges for all non-personnel expenses associated with technology hardware and software, including related corporate support and help desk. |
| D420 | Goodwill Impairment | Goodwill impairment. Impairment recognized in accordance with FAS 142. |
| D430 | Other Corporate Expenses or Allocations not Included Above | Any other Corporate or parent company charges or expenses not included in the above corporate allocation items. This might include the income statement impact relating to the settlement of litigation or other unusual items. |
| D440 | Total Corporate Administration/Allocation | CALCULATED: The sum of D400 to D430. |
| D500 | Total Gross Non-Interest Expenses (After Corporate Allocation) | CALCULATED: The sum of D310 (Total Column) and D440. |
| Income Taxe | es, Non-recurring Items, and Minority Intere | est |
| D510 | Income/(Loss) before Taxes, Nonrecurring Items & Minority Interest | Line Item C800 minus line item C160 minus line item D500. |
| D520 | Income Taxes | Income tax expense (benefit) on income. |
| D530 | Net Income/(Loss) before Nonrecurring Items & Minority Interest | CALCULATED: Line item D510 minus line item D520. |
| D540 | Nonrecurring Items | After-tax gain (loss) on nonrecurring items such as extraordinary items, discontinued operations, and cumulative effect of changes in accounting principles. |
| D550 | Net Income/(Loss) before Minority Interest | CALCULATED: The sum of D530 and D540. |
| D560 | Minority Interest | After tax income (loss) attributed to minority interests. Note that FAS 160, which is required for fiscal years beginning after 12/15/08, will change the terminology from "minority interest" to "noncontrolling interest". |
| D600 | Net Income/(Loss) after Corporate Allocations and Minority Interest | CALCULATED: Line item D550 plus line item D560. |

| EXPLANATORY NOTES-FREE TEXT | | |
|-----------------------------|--|---|
| FCNOTE | | Provide any necessary explanations requiring clarification for the Financial Condition component in this field. This field is a permanent part of your Mortgage Call Report filing. |