#### **CHECKLIST SECTIONS**

- General Information
- License Fees
- Requirements Completed in NMLS
- Requirements/Documents Uploaded in NMLS
- Requirements Submitted Outside of NMLS

### **GENERAL INFORMATION**

## Who Is Required to Have This License?

Any company that is attempting to originate or broker Residential Mortgage loans in North Dakota. [Effective August 1, 2023]

NDCC 13-12-05 — Every application or renewal for a residential mortgage lender license or branch registration must be made upon forms designed and furnished by the department of financial institutions and must contain any information which the department deems necessary and proper. A branch registration that constitutes a net branch or net branching arrangement is prohibited. The department may further require any applicant to provide additional information which is not requested on the application form.

## **Activities Authorized Under This License**

This license authorizes the following activities...

- First mortgage brokering/lending
- High cost home loans broker/lender
- Home equity lending/lines of credit broker/lender
- Lead generation may vary based on details of activity
- Reverse mortgage brokering/lending
- Second mortgage brokering/lending

## **Pre-Requisites for License Applications**

 Each licensee under this chapter must maintain at all times a net worth of not less than twenty-five thousand dollars, calculated in accordance with generally accepted accounting principles.

The ND Dept. of Financial Institutions does not issue paper licenses for this license type.

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## **Document Uploads Guidance**

Documents that must be uploaded to the *Document Uploads* section of the Company Form (MU1) in NMLS are indicated in the checklist below. When uploading documents:

- Follow the guidance in Document Upload Descriptions and Examples.
- Only upload documents relevant to the company application.
- Only upload documents where there is a selectable document category. If inappropriate documents
  are uploaded that should not be, you will be contacted by your regulator and asked to remove them
  from NMLS.
- Do not upload the same company documents multiple times. Generally, unless the document is state-specific, if the document has already been uploaded for another state, a new upload is not required unless changes have been made.
- If a document previously uploaded has been revised, delete the old document and replace it with the new document (history of the old document will remain in NMLS).
- For state-specific documents (e.g., Surety Bonds), be sure to indicate the applicable state.

## **Helpful Resources**

- Company Form (MU1) Filing Instructions
- Document Upload Descriptions and Examples
- Individual Form (MU2) Filing Quick Guide
- Financial Statements Quick Guide
- Payment Options Quick Guide
- License Status Definitions Quick Guide

# **Agency Contact Information**

Contact ND Dept. of Financial Institutions licensing staff by phone at (701) 328-9933 or send your questions via email to <a href="mailto:dfi@nd.gov">dfi@nd.gov</a> for additional assistance.

## For U.S. Postal Service:

ND Dept. of Financial Institutions Non-Depository Division 1200 Memorial Hwy Bismarck, ND 58504

## For Overnight Delivery:

ND Dept. of Financial Institutions Non-Depository Division 1200 Memorial Hwy Bismarck, ND 58504

THE APPLICANT/LICENSEE IS FULLY RESPONSIBLE FOR ALL OF THE REQUIREMENTS OF THE LICENSE FOR WHICH THEY ARE APPLYING. THE AGENCY SPECIFIC REQUIREMENTS CONTAINED HEREIN ARE FOR GUIDANCE ONLY TO FACILITATE APPLICATION THROUGH NMLS. SHOULD YOU HAVE QUESTIONS, PLEASE CONSULT LEGAL COUNSEL.

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LICENSE FE	LICENSE FEES - Fees collected through NMLS are NOT REFUNDABLE OR TRANSFERABLE.	
Complete	ND Residential Mortgage Lender	Submitted via
	ND License/Registration Fee: \$400  ND Application Fee: \$400  NMLS Initial Processing Fee: \$100	NMLS (Filing submission)
	Credit Report for Control Persons: \$15 per control person.	NMLS (Filing submission)
	FBI Criminal Background Check for MU2 Individual: \$36.25 per person.	NMLS (Filing submission)

REQUIREMENTS COMPLETED IN NMLS		
Complete	ND Residential Mortgage Lender	Submitted via
	Submission of Company Form (MU1): Complete and submit the Company Form (MU1) in NMLS. This form serves as the application for the license/registration through NMLS.	NMLS
	Financial Statements: If audited financials are unavailable, upload a company financial statement prepared in accordance with Generally Accepted Accounting Principles as of the most recent fiscal year end. Financial statements should include a balance sheet, income statement, and statement of cash flows and all relevant notes thereto. If fiscal year ended 120 or more days prior to date of application, upload an unaudited financial statement as of most recent quarter end.	NMLS
	If applicant is a start-up company, only an initial statement of condition (balance sheet) is required. The financial statement must illustrate a company net worth of \$25,000 – NDCC 13-12-08. *Note: If providing consolidated financials of a parent company, the financials must include a separate breakdown of the applicant.	
	<b>Note:</b> Financial statements are uploaded separately under the Filing tab and <i>Financial Statement</i> submenu link. See the <u>Financial Statements Quick Guide</u> for instructions.	

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Other Trade Name: If operating under a name that is different from the applicant's legal name, that name ("Trade Name", "Assumed Name" or "DBA") must be listed under the Other Trade Names section of the Company Form (MU1). North Dakota does not limit the number of other trade names.  If operating under an "Other Trade Name", upload the North Dakota Trade Name Registration Certificate issued by the North Dakota Secretary of State's Office.  Titled: ND-Residential Mortgage Lender Trade Name – Assumed Name.	Upload in NMLS: under the Document Type Trade Name/Assumed Name Registration Certificates in the Document Uploads section of the Company Form (MU1).
Resident/Registered Agent: The Resident/Registered Agent must be listed under the Resident/Registered Agent section of the Company Form (MU1) and must match the information currently on record with the ND Secretary of State's Office.	NMLS
Primary Contact Employees: The following individuals must be entered into the Contact Employees section of the Company Form (MU1).  1. Primary Company Contact.  2. Primary Consumer Complaint Contact.	NMLS
Non-Primary Contact Employees: North Dakota requires that an individual(s) be identified as a Non-Primary Contact for the following areas. These contacts must be listed in the Contact Employees section of the Company Form (MU1).  1. Licensing 2. Exam Billing 3. Exam Delivery 4. Legal 5. Pre-Exam Contact	NMLS
<b>Bank Account:</b> Bank account information must be completed for the company's Letter/Line of Credit, Operating, and/or Trust Primary accounts in the <i>Bank Account</i> section of the Company Form (MU1).	NMLS
Disclosure Questions: Provide a complete and detailed explanation and document upload for each "Yes" response to Disclosure Questions made by the company or related control persons (MU2).  See the Company Disclosure Explanations Quick Guide for instructions.	Upload in NMLS in the Disclosure Explanations section of the Company Form (MU1) or Individual Form (MU2).
Qualifying Individual: A Qualifying Individual must be designated for North Dakota jurisdiction. This individual must be listed in the <i>Qualifying Individual</i> section of Company Form (MU1). It is recommended the Qualifying Individual be in a managerial role with three years or more industry or supervisory experience. A credit report and background check will be required.	NMLS

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Control Person (MU2) Attestation: Complete the Individual Form (MU2) in NMLS. This form must be attested to by the applicable control person before it is able to be submitted along with the Company Form (MU1).	NMLS
Credit Report: Individuals in a position of control are required to authorize a credit report through NMLS. Individuals will be required to complete an Identity Verification Process (IDV) along with an individual attestation before a license request for your company can be filed through NMLS. This authorization is made when the Individual Form (MU2) is submitted as part of the Company Form (MU1).	NMLS
MU2 Individual FBI Criminal Background Check Requirements: The following Individuals, as specified below, on the Company Form (MU1) are required to authorize a FBI criminal background check (CBC) through NMLS.  Direct Owners  Any individual that owns, beneficially owns, has the right to vote, or has the power to sell or direct the sale of 10% or more of stock or a	NMLS
class of voting security of the applicant.  Executive Officers	
<ul> <li>Individuals, regardless of title, who have the power, directly or indirectly, to direct the management or policies of a company by contract or otherwise. Includs: Board of Directors, President, Executive Vice President, Senior Vice President, Treasurer, Secretary, Chief Executive Officer, Chief Financial Officer, Chief Operations Officer, Chief Compliance Officer, or similarly elected or appointed senior corporate officers.</li> </ul>	
Indirect Owners	
<ul> <li>Any individual that directly owns or has the right to vote 10% or more of a class of a voting security or has the power to sell or direct the sale of 10% or more of stock or a class of voting security of the applicant.</li> </ul>	
Qualifying Individuals	
All designated Qualifying Individuals are required to complete a CBC.	
Please authorize access for North Dakota to view the background check prior to submitting the request. After authorizing a FBI criminal background check through the submission of the Company Form (MU1) and Individual Form (MU2), you must schedule an appointment to be fingerprinted if new prints are required.	
See the <u>Criminal Background Check section</u> of the NMLS Resource Center for more information.	
Note: If you are able to 'Use Existing Prints' to process the FBI criminal background check, you DO NOT have to schedule an appointment. NMLS will automatically submit the fingerprints on file.	

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Electronic Surety Bond: Electronic Surety Bond via NMLS in the amount of \$50,000 furnished and submitted by a surety company authorized to conduct business in North Dakota.	Electronic Surety Bond in NMLS
See the <u>ESB Adoption Table</u> and the <u>ESB for NMLS Licensees page</u> of the NMLS Recourse Center for more information.	
<b>Note</b> : Surety bonds submitted via the <i>Document Uploads</i> section will <u>not</u> satisfy this requirement.	

	REQUIREMENTS/DOCUMENTS UPLOADED IN NMLS		
	Complete	ND Residential Mortgage Lender	Submitted via
of the AML/BSA Program. The Policy should include at a minimum:  • Policies and procedures, as required by the Financial Crimes  • Document Uploads		<ul> <li>(AML) / Bank Secrecy Act (BSA) Policy and the most recent Independent Review of the AML/BSA Program. The Policy should include at a minimum:         <ul> <li>Policies and procedures, as required by the Financial Crimes Enforcement Network (FinCEN) under 31 CFR 1010 and 1029, to include Suspicious Activity Report (SAR) general filing procedures, timeframe of filing and retention period of SARs;</li> <li>Mortgage fraud red flag identifiers as require by FinCEN Advisory: FIN2012-A009, dated August 16, 2012, regarding Suspicious Activity Related to Mortgage Loan Fraud;</li> <li>Designated Compliance Officer</li> <li>Internal policies and procedures covering risk assessment, compliance with regulations, internal controls, customer identification program, and customer due diligence;</li> <li>Training timeframe of new hires as well as ongoing training for all employees;</li> <li>Independent testing and review program. Must specify the timeframe in which evaluations will be conducted;</li> <li>Risk assessment - evaluate all risk areas of the company, including areas such as products, services, customers, entities, volume, and geographic locations.</li> </ul> </li> <li>AML/BSA Policy         [approval date mm-dd-yyyy].</li> <li>Independent Review of AML/BSA Program</li> </ul>	Document Uploads section of the Company

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<ul> <li>IT/Cybersecurity Policy: Upload the most recent vertion of IT/Cybersecurity Policy. The Policy should include at a minimum:         <ul> <li>Designation of Information Security Officer</li> <li>Internal policies, procedures, and control covering information security, physical security, fraud prevention/investigation</li> <li>Business Continuity/Disaster Recovery</li> <li>Procedures or plan of action in the event of a security breach. Should include Regulatory Agency notification.</li> <li>Relevant and ongoing training of employees.</li> <li>System Testing and maintenance</li> <li>Program and policy review.</li> <li>Titled: IT/Cybersecurity Policy [revision date mm-dd-yyyy].</li> </ul> </li> </ul>	Upload in NMLS: under the Document Type Company Staffing/Internal Policies in the Document Uploads section of the Company Form (MU1).
<ul> <li>Executive Summary (Overview)</li> <li>Marketing straregies</li> <li>Products</li> <li>Target markets</li> <li>Fee schedule</li> <li>Operating structure the applicant intends to employ.</li> <li>Note: If the existing uploaded business plan already includes the above information, an additional document does not need to be uploaded. A company should only upload a single business plan. If state-specific material is required, this information should be added to the existing uploaded business plan.</li> <li>Titled: [Company Legal Name] Business Plan.</li> </ul>	Upload in NMLS: under the Document Type  Business Plan in the Document Uploads section of the Company Form (MU1).
Certificate of Authority/Good Standing Certificate: Upload a State-issued and approved document (typically by the Secretary of State's office), that demonstrates authorization to do business in North Dakota.  Titled: ND Certificate of Authority OR ND Certificate of Good Standing.	Upload in NMLS: under the Document Type Certificate of Authority/Good Standing Certificate in the Document Uploads section of the Company Form (MU1).

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Document Samples: Upload copies of the following sample documents used in the regular course of business in connection with this license:  • Privacy Notice: North Dakota is an "opt-in" state regarding privacy. Provide a copy of the privacy notice to be used in North Dakota.  This document should be named ND Privacy Notice.	Upload in NMLS: under the Document Type Document Samples in the Document Uploads section of the Company Form (MU1).
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**Formation Documents:** Determine classification of applicant's legal status and submit a State certified copy of the requested applicable documentation detailed below. Original formation documents and all subsequent amendments, thereto including a list of any name changes.

## **Unincorporated Association:**

• By-Laws or constitution (including all amendments).

### **General Partnership:**

• Partnership Agreement (including all amendments).

## **Limited Liability Partnership:**

- Certificate of Limited Liability Partnership; and
- Partnership Agreement (including all amendments).

#### **Limited Partnership:**

- Certificate of Limited Partnership; and
- Partnership Agreement (including all amendments).

## **Limited Liability Limited Partnership:**

- Certificate of Limited Liability Limited Partnership; and
- Partnership Agreement (including all amendments).

### Limited Liability Company ("LLC"):

- Articles of Organization (including all amendments);
- Operating Agreement (including all amendments);
- IRS Form 2553 or IRS Form 8832 if S-corp treatment elected; and
- LLC resolution if authority not in operating agreement.

#### **Corporation:**

- Articles of Incorporation (including all amendments);
- By-laws (including all amendments), if applicable;
- Shareholder Agreement (including all amendments), if applicable;
- IRS Form 2553 if S-corp treatment elected; and
- Corporate resolution if authority to complete application not in By-Laws or Shareholder Agreement, as amended, as applicable.

## **Not for Profit Corporation**

- Documents requested of a Corporation; and
- Proof of nonprofit status
  - o Internal Revenue Service ("IRS") 501(c)(3) designation letter; or
  - statement from a State taxing body or the State attorney general certifying that: (i) the entity is a nonprofit organization operating within the State; and (ii) no part of the entity's net earnings may lawfully benefit any private shareholder or individual; or
  - entity's certificate of incorporation or similar document if it clearly establishes the nonprofit status of the applicant; or
  - Any of the three preceding items described, if that item applies to a State or national parent organization, together with a statement by the State or parent organization that the applicant is a local nonprofit affiliate.

### Trust (Statutory)

- · Certificate of Trust; and
- Governing instrument (all amendments).

**Titled:** Formation Documentation [Date of Creation (MM-DD-YYYY)].

Upload in NMLS: under the Document Type Formation Document in the Document Uploads section of the Company Form (MU1).

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	Management Chart: Submit a Management chart displaying the applicant's directors, officers, and managers (individual name and title). Must also identify compliance reporting and internal audit structure.  Note: If the existing uploaded management chart already includes the above information, an additional document does not need to be uploaded. A company should only upload a single management chart.	Upload in NMLS: under the Document Type  Management Chart in the Document Uploads section of the Company Form (MU1).
	Titled: [Company Legal name] Management Chart.	
	Organizational Chart/Description: Submit a chart showing (or a description which includes) the percentage of ownership of:  • Direct Owners (total direct ownership percentage must equate to 100%)	Upload in NMLS: under the Document Type Organizational Chart/Description in the Document Uploads
	Indirect Owners	section of the Company
	Subsidiaries and Affiliates of the applicant/licensee	Form (MU1).
	<b>Note:</b> If the existing uploaded Organizational Chart/Description already includes the above information, an additional document does not need to be uploaded. A company should only upload a single management chart.	
	<b>Titled:</b> [Company Legal Name] Organization Chart – Description.	
	Warehouse Line of Credit Documentation: If applicable, submit the following documentation related to a Warehouse Line of Credit:  Name and Address of Lender Warehouse Credit Line Amount	Upload in NMLS: under the Document Type Warehouse Line of Credit Documentation in the Document Uploads section of the Company Form (MU1).
	Titled: Warehouse line of Credit.	
INDIVIDUA	L (MU2) DOCUMENTS UPLOADED IN NMLS	
	Credit Report Explanations: Submit a line by line, detailed letter of explanation of all derogatory credit accounts along with proof of payoffs, payment arrangements and evidence of payments made, or evidence of any formal dispute filed (documents must be dated). Accounts to address include, but are not limited to: collections items, charge offs, accounts currently past due, accounts with serious delinquencies in the last 3 years, repossessions, loan modifications, etc.  Note: Items regarding bankruptcy, foreclosure actions, outstanding judgments	Upload in NMLS: under the Document Type Credit Report Explanations in the Document Uploads section of the Individual Form (MU2).
	or liens, or delinquent child support payments should be addressed in the Disclosure Explanations section of your Individual Form (MU2).	
	<b>Titled:</b> Credit Report Explanations – [Individual Name – Document Creation Date].	

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Legal Name/Status Documentation: Upload legal documentation of legal name or legal status. This may be certified copies of divorce decree, marriage certificate, copy of driver's license, passports, etc.  Titled: [Document Name] (ex. Driver's License, Marriage Certificate, etc.).	Upload in NMLS: under the Document Type Legal Name/Status Documentation in the Document Uploads section of the Individual Form (MU2).
<ul> <li>Personal Financial Statement: The following individuals, as specified below, on the Company Form (MU1) are required to upload a personal financial statement.</li> <li>Direct Owners</li> <li>Provide a personal financial statement (balance sheet), dated no older than 30 days prior to the application date, for any individual directly owning 25% or more of the applicant stock.</li> <li>Indirect Owners</li> <li>Provide a personal financial statement (balance sheet), dated no older than 30 days prior to the application date, for any individual indirectly owning 25% or more of the applicant stock.</li> <li>Titled: ND – Personal Financial Statement</li> </ul>	Upload in NMLS: under the Document Type Personal Financial Statement in the Document Uploads section of the Individual Form (MU2).

REQUIREMENTS SUBMITTED OUTSIDE OF NMLS		
Complete ND Residential Mortgage Lender Submitted via		
No items are required to be submitted outside of NMLS for this license/registration at this time.		

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