NH Debt Adjuster License
New Application Checklist (Company)

CHECKLIST SECTIONS

- General Information
- License Fees
- Requirements Completed in NMLS
- Requirements/Documents Uploaded in NMLS
- Requirements Submitted Outside of NMLS

GENERAL INFORMATION

Who Is Required to Have This License?
This license is required of any person or company that for direct or indirect compensation engages in: providingdebt management advice or counseling; creates debt management plans; negotiates with one or more creditor on behalf of the consumer whether services are conducted in this state or behalf of a person located in this state. The license is also required of any person or company that acts as an agent of a debtor and receives a fee to distribute money on behalf of the debtor.

IMPORTANT: We encourage you to review chapter RSA 399-D found on our web site at www.nh.gov/banking. The statutes provide definitions, licensing requirements, exemptions if any as well as licensee requirements.

YOU ARE NOT AUTHORIZED TO ENGAGE IN DEBT ADJUSTERING ACTIVITIES WITH NEW HAMPSHIRE CONSUMERS UNTIL YOU HAVE OBTAINED LICENSURE IN NEW HAMPSHIRE.

Activities Authorized Under This License
This license authorizes the following activities:
- Providing Debt Management advice
- Creating debt adjustment contracts
  - Debt repayment plans
  - Debt settlement plans
  - Debt management plans
- Negotiating with one or more creditors
- Acts as an intermediary

Pre-Requisites for License Applications
- None.

New Hampshire Banking Department does not issue paper licenses for this license type.
Document Uploads Guidance
Documents that must be uploaded to the Document Uploads section of the Company Form (MU1) in NMLS are indicated in the checklist below. When uploading documents:

- Follow the guidance in Document Upload Descriptions and Examples.
- Only upload documents relevant to the company application.
- Only upload documents where there is a selectable document category. If inappropriate documents are uploaded that should not be, you will be contacted by your regulator and asked to remove them from NMLS.
- Do not upload the same company documents multiple times. Generally, unless the document is state-specific, if the document has already been uploaded for another state, a new upload is not required unless changes have been made.
- If a document previously uploaded has been revised, delete the old document and replace it with the new document (history of the old document will remain in NMLS).
- For state-specific documents (e.g., Surety Bonds), be sure to indicate the applicable state.

Helpful Resources

- Company Form (MU1) Filing Instructions
- Document Upload Descriptions and Examples
- Individual Form (MU2) Filing Quick Guide
- Financial Statements Quick Guide
- Payment Options Quick Guide
- License Status Definitions Quick Guide

Agency Contact Information

Contact New Hampshire Banking Department Licensing staff by phone at 603-271-8675 or send your questions via email to licensing@banking.nh.gov for additional assistance.

Mail the completed checklist along with documents that are required to be submitted outside of the NMLS system.

For U.S. Postal Service & Overnight Delivery:

State of NH Banking Department
Consumer Credit Division
53 Regional Drive
Suite 200
Concord NH 03301

THE APPLICANT/LICENSEE IS FULLY RESPONSIBLE FOR ALL OF THE REQUIREMENTS OF THE LICENSE FOR WHICH THEY ARE APPLYING. THE AGENCY SPECIFIC REQUIREMENTS CONTAINED HEREIN ARE FOR GUIDANCE ONLY TO FACILITATE APPLICATION THROUGH NMLS. SHOULD YOU HAVE QUESTIONS, PLEASE CONSULT LEGAL COUNSEL.
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<th>Complete</th>
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<tr>
<td></td>
<td>NH License/Registration Fee: $500</td>
<td>NMLS (Filing submission)</td>
</tr>
<tr>
<td></td>
<td>NMLS Initial Processing Fee: $0</td>
<td></td>
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<td></td>
<td>Credit Report for Control Persons: $15 per control person.</td>
<td>NMLS (Filing submission)</td>
</tr>
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<td></td>
<td>FBI Criminal Background Check for MU2 Individual: $36.25 per control person.</td>
<td>NMLS (Filing submission)</td>
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<td></td>
<td>Submission of Company Form (MU1): Complete and submit the Company Form (MU1) in NMLS. This form serves as the application for the license/registration through NMLS.</td>
<td>NMLS</td>
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Financial Statements: Financial Statements: Financial statements must be consistent with the legal status of the applicant, and audited statements are required if an audit was performed. Copies of the following that are prepared in accordance with generally accepted accounting principles by a public accountant, certified public accountant or the applicant’s financial officer must be submitted. Internally-prepared statements must include an attestation, signed under penalty of Unsworn Falsification pursuant to NH RSA 641:3, that the financial statements are true and accurate to the best of his or her belief and knowledge.

- Financial statements should include a Balance Sheet, Income Statement and Statement of Cash Flows and relevant notes.
- Unaudited Financial Statements must be attested to by an officer of the company and signed under penalty of Unsworn Falsification pursuant to NH RSA 641:3, that the financial statements are true and accurate to the best of his or her belief and knowledge.
- If audited financials are older than 6 months we require a current Balance Sheet, Income Statement, Statement of Cash Flows and all relevant notes. Unaudited Financial Statements must be attested to by an officer of the company as noted above.
- Publicly traded corporations, and wholly owned subsidiaries of publicly traded corporations, may submit copies of their most recent SEC 10K and 10Q forms in lieu of financial statements required if the financial statements reflect the operations and financial position of the applicant itself.
- Companies must maintain a minimum positive net worth at all times.

Note: Financial statements are uploaded separately under the Filing tab and Financial Statement submenu link. See the Financial Statements Quick Guide for instructions.
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| **Other Trade Name:** If operating under a name that is different from the applicant’s legal name, that name (“Trade Name”, “Assumed Name” or “DBA”) must be listed under the Other Trade Names section of the Company Form (MU1). New Hampshire Banking Department does not limit the number of other trade names.  
Upload certified copy (ies) of your proof of Registration(s) of all trade names registered with the NH Secretary of State in NMLS under the Document Type “Trade Name/Assumed Name Registration Certificates” in the Document Uploads section of the Company (MU1) Form.  
This document should be named [State-License Type] Trade Name – Assumed Name. | NMLS  
Upload in NMLS: under the Document Type Trade Name/Assumed Name Registration Certificates in the Document Uploads section of the Company Form (MU1). |
| **Resident/Registered Agent:** The Resident/Registered Agent must be listed under the Resident/Registered Agent section of the Company Form (MU1)  
Foreign companies (not formed under NH law) must appoint and maintain at all times a registered agent in New Hampshire. (If the applicant has a NH branch office, an individual in that office may be appointed as the NH registered agent.)  
Banking Department examinations of the licensee’s books and records may take place at the registered agent’s office.  
**Note:** Providing this information on Form MU1 does not take the place of filing Form U-2, Uniform Consent to Service of Process. | NMLS  
NMLS |
| **Primary Contact Employees:** The following individuals must be entered into the Contact Employees section of the Company Form (MU1).  
1. **Primary Company Contact.** The individual named as the Primary Contact Employee must be authorized by the company to make sworn statements and attestations on behalf of the company where required as part of the application and/or renewal process. This contact will be Licensing’s contact unless we are advised in writing that the company would like another person to be the Licensing contact.  
2. **Primary Consumer Complaint:** The individual named as the Primary Consumer Complaint contact must be the individual that the NH Banking Department will contact when a complaint against the company is received. | NMLS  
NMLS |
| **Non-Primary Contact Employees:** New Hampshire Banking Department requires that an individual(s) be identified as a Non-Primary Contact for the following areas. These contacts must be listed in the Contact Employees section of the Company Form (MU1).  
1. Exam Billing  
2. Exam Delivery  
3. Litigation  
4. Pre-Exam Contact | NMLS  
NMLS |
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<td></td>
<td><strong>Bank Account:</strong> Provide the name and address of each bank (or other financial institution) where accounts will be established for:</td>
<td>NMLS</td>
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<tr>
<td></td>
<td>• Separate bank account for the benefit of creditors; and</td>
<td></td>
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<td></td>
<td>• Debtors’ trust account.</td>
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<td></td>
<td><strong>Disclosure Questions:</strong> Provide a complete and detailed explanation and document upload for each “Yes” response to Disclosure Questions made by the company or related control persons (MU2).</td>
<td>Upload in NMLS in the Disclosure Explanations section of the Company Form (MU1) or Individual Form (MU2).</td>
</tr>
<tr>
<td>Note</td>
<td><strong>Qualifying Individual:</strong> Qualifying individual is not required. The Qualifying Individual section of the Company Form (MU1) can be left blank.</td>
<td>N/A</td>
</tr>
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<td></td>
<td><strong>Control Person (MU2) Attestation:</strong> Individual Form (MU2) must be filed for all control persons/principals of the applicant, including sole proprietors.</td>
<td>NMLS</td>
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<td></td>
<td><strong>Credit Report:</strong> Individuals in a position of control are required to authorize a credit report through NMLS. Individuals will be required to complete an Identity Verification Process (IDV) along with an individual attestation before a license request for your company can be filed through NMLS. This authorization is made when the Individual Form (MU2) is submitted as part of the Company Form (MU1).</td>
<td>NMLS</td>
</tr>
<tr>
<td></td>
<td><strong>MU2 Individual FBI Criminal Background Check Requirements:</strong> All Individuals on the Company Form (MU1) are required to authorize a FBI criminal background check (CBC) through NMLS. This includes...</td>
<td>NMLS</td>
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<tr>
<td></td>
<td>• ALL Direct Owners/Executive Officers</td>
<td></td>
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<tr>
<td></td>
<td>• Indirect Owners of 25% or more indirect ownership</td>
<td></td>
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<tr>
<td></td>
<td>After authorizing a FBI criminal background check through the submission of the Company Form (MU1) and Individual Form (MU2), you must schedule an appointment to be fingerprinted if new prints are required.</td>
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<td></td>
<td>See the Criminal Background Check section of the NMLS Resource Center for more information.</td>
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<td></td>
<td><strong>Electronic Surety Bond:</strong> Electronic Surety Bond via NMLS in the minimum amount of $25,000 furnished and submitted by a surety company authorized to conduct business in New Hampshire.</td>
<td>Electronic Surety Bond in NMLS</td>
</tr>
<tr>
<td>Note</td>
<td>See the ESB Adoption Table and the ESB for NMLS Licensees page of the NMLS Recourse Center for more information.</td>
<td></td>
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<td></td>
<td><strong>Note:</strong> Surety bonds submitted via the Document Uploads section will not satisfy this requirement.</td>
<td></td>
</tr>
<tr>
<td>REQUIREMENTS/DOCUMENTS UPLOADED IN NMLS</td>
<td>Complete</td>
<td>New Hampshire Debt Adjuster License</td>
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| Business Plan: Upload a business plan outlining the following information:  
- Marketing strategies  
- Products  
- Target markets  
- Fee schedule  
- Operating structure the applicant intends to employ.  
This document should be named [Company Legal Name] Business Plan.  
**Note:** If the existing uploaded business plan already includes the above information, an additional document does not need to be uploaded. A company should only upload a single business plan. If state-specific material is required, this information should be added to the existing uploaded business plan. | [ ] | | Upload in NMLS: under the Document Type Business Plan in the Document Uploads section of the Company Form (MU1). |
| Certificate of Authority/Good Standing Certificate: Applicants organized under the laws of the State of New Hampshire must upload a copy of the Certificate of Formation issued by the New Hampshire Secretary of State.  
Foreign (not formed under New Hampshire law) corporations, foreign limited liability companies and foreign partnerships must provide a copy of their home state registration and proof of registration as a foreign corporation, foreign limited liability company or foreign partnership (“Certificate of Authority”) issued by the NH Secretary of State. (Telephone Number: 603-271-3244 or 603-271-3246) or visit their website at [www.nh.gov/sos/corporate](http://www.nh.gov/sos/corporate).  
This document should be named [(State prefix) Certificate of Authority OR (State prefix) Certificate of Good Standing]. | [ ] | | Upload in NMLS: under the Document Type Certificate of Authority/Good Standing Certificate in the Document Uploads section of the Company Form (MU1). |
| Company Staffing and Internal Policies: Upload a copy of any staffing and internal organizational policies and procedures.  
This document should be named [Name of Policy].  
**Note:** If submitting multiple staffing and internal policies, combine in single document for upload. Do not include the AML/BSA Policy. This will be uploaded in a separate category. | [ ] | | Upload in NMLS: under the Document Type Company Staffing and Internal Policies in the Document Uploads section of the Company Form (MU1). |
| Document Samples: Upload samples copies of any documents used in the regular course of business in connection with this license.  
This document should be named [Name of Document Sample]. | [ ] | | Upload in NMLS: under Document Samples in the Document Uploads section of the Company Form (MU1). |
<p>| Debt Management Agreement: Upload a copy of the debt management agreement between the company and consumer. (if available) | [ ] | | Upload in NMLS: under Document Samples in the Document Uploads section of the Company Form (MU1). |</p>
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**Formation Documents:** Determine classification of applicant’s legal status and submit a State certified copy of the requested applicable documentation detailed below. Original formation documents and all subsequent amendments, thereto including a list of any name changes.

This document should be named *Formation Documentation [Date of Creation (MM-DD-YYYY)].*

**Unincorporated Association:**
- By-Laws or constitution (including all amendments).

**General Partnership:**
- Partnership Agreement (including all amendments).

**Limited Liability Partnership:**
- Certificate of Limited Liability Partnership; and
- Partnership Agreement (including all amendments).

**Limited Partnership:**
- Certificate of Limited Partnership; and
- Partnership Agreement (including all amendments).

**Limited Liability Limited Partnership:**
- Certificate of Limited Liability Limited Partnership; and
- Partnership Agreement (including all amendments).

**Limited Liability Company (“LLC”):**
- Articles of Organization (including all amendments);
- Operating Agreement (including all amendments);
- IRS Form 2553 or IRS Form 8832 if S-corp treatment elected; and
- LLC resolution if authority not in operating agreement.

**Corporation:**
- Articles of Incorporation (including all amendments);
- By-laws (including all amendments), if applicable;
- Shareholder Agreement (including all amendments), if applicable;
- IRS Form 2553 if S-corp treatment elected; and
- Corporate resolution if authority to complete application not in By-Laws or Shareholder Agreement, as amended, as applicable.

**Not for Profit Corporation**
- Documents requested of a Corporation; and
- Proof of nonprofit status
  - Internal Revenue Service (“IRS”) 501(c)(3) designation letter; or
  - Statement from a State taxing body or the State attorney general certifying that: (i) the entity is a nonprofit organization operating within the State; and (ii) no part of the entity’s net earnings may lawfully benefit any private shareholder or individual; or
  - Entity’s certificate of incorporation or similar document if it clearly establishes the nonprofit status of the applicant; or
  - Any of the three preceding items described, if that item applies to a State or national parent organization, together with a statement by the State or parent organization that the

*Upload in NMLS: under "Formation Document” in the Document Uploads section of the Company Form (MU1).*
applicant is a local nonprofit affiliate.

**Trust (Statutory)**
- Certificate of Trust; and
- Governing instrument (all amendments).

**Management Chart:** Submit a Management chart displaying the applicant’s directors, officers, and managers (individual name and title). Must also identify compliance reporting and internal audit structure.

This document should be named *[Company Legal Name]* Management Chart.

**Note:** If the existing uploaded management chart already includes the above information, an additional document does not need to be uploaded. A company should only upload a single management chart.

**Organizational Chart/Description:** Submit a chart showing (or a description which includes) the percentage of ownership of:
- Direct Owners (total direct ownership percentage must equate to 100%)
- Indirect Owners

This document should be named *[Company Legal Name]* Organizational Chart – Description.

**Note:** If the existing uploaded Organizational Chart/Description already includes the above information, an additional document does not need to be uploaded. A company should only upload a single management chart.

**Surety Bond:** Submit an original $25,000 continuous surety bond. **$25,000 Bond Form.** Or;

Debt Adjusters who, as part of their debt adjustment services, transmit money must increase their surety bond to a $100,000 continuous surety bond or become licensed as money transmitters in this state. **$100,000 Bond Form**

We cannot accept copies of the bond; we must have the originally executed bond. The bond must be signed by three people:

1. An authorized officer of the company that is the applicant or licensee
2. An individual with a power of attorney (attach a copy of the POA) who may sign on behalf of the surety company and is licensed by the NH Insurance Department.

**All signature lines must be original signatures.**

**Upload in NMLS:** under Management Chart in the Document Uploads section of the Company Form (MU1).

**Upload in NMLS:** under Organizational Chart/Description in the Document Uploads section of the Company Form (MU1).

**Upload in NMLS:** under Surety Bond in the Document Uploads section of the Company Form (MU1).

**Note:** This item must also be mailed to the agency.

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**INDIVIDUAL (MU2) DOCUMENTS UPLOADED IN NMLS**

No individual (MU2) documents are required to be uploaded into NMLS for this license/registration at this time.
### REQUIREMENTS SUBMITTED OUTSIDE OF NMLS

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<td>□</td>
<td><strong>Affirmation Form</strong>: Complete and submit the <a href="#">Affirmation Form</a>. This must be signed by a control person for the company.</td>
<td>Mail to NH Banking</td>
</tr>
<tr>
<td>□</td>
<td><strong>Form U-2, Uniform Consent to Service of Process</strong>: This requirement is <em>not in lieu of</em> the “Registered Agent” field in NMLS. You must file this form directly with the Department. <a href="#">Form U-2</a></td>
<td>Mail to NH Banking</td>
</tr>
</tbody>
</table>
| □        | Has the applicant ever defaulted in the payment of money collected for others?  

- □ Yes
- □ No

If “yes” briefly describe. | Mail to NH Banking |
| □        | Has the applicant ever defaulted in the payment of money due to any creditor?  

- □ Yes
- □ No

If “yes” briefly describe. | Mail to NH Banking |
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<td></td>
<td><strong>Will applicant engage in any non-debt adjuster-related business?</strong></td>
<td>Mail to NH Banking</td>
</tr>
<tr>
<td></td>
<td>[ ] Yes [ ] No</td>
<td></td>
</tr>
<tr>
<td></td>
<td>If “yes” briefly describe.</td>
<td></td>
</tr>
</tbody>
</table>

|          | **Business Transacted Prior to Licensure:** Has the company transacted business with New Hampshire consumers prior to applying for licensure or during the process? | Mail to NH Banking |
|          | [ ] Yes [ ] No | |
|          | If yes, please provide an explanation: | |