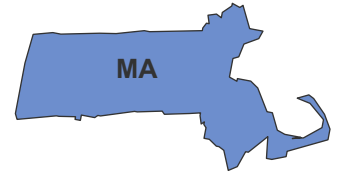




Description



MASSACHUSETTS MOTOR VEHICLE SALES FINANCE COMPANY LICENSE

Who is required to have this license?

- Any company or sole proprietorship that engages in the business of purchasing retail installment contracts from retail sellers of motor vehicles.
- Any motor vehicle dealer who sells motor vehicles under or subject to a retail installment contract and holds the retail installment contract
- The licensing requirement applies even if a dealer claims to finance the sale without charging any interest, finance charges or fees to a buyer.
- The licensing requirement applies to retail installment sales contracts which are signed by buyers in Massachusetts.
- Motor vehicle dealers that enter into so-called “motor vehicle lease agreements” with consumers may be required to obtain a license as a sales finance company license. See the Division of Banks’ [Industry Letter](#) for more information.

Who does not need this license?

- Any bank, as defined in [Massachusetts General Laws Chapter 167, section 1](#), a national banking association, federal savings bank, federal savings and loan association, or federal credit union.
- Any bank, trust company, savings bank, savings and loan association or credit union organized under the laws of any other state of the United States.

What are the pre-requisites for license applications?

Net Worth: \$20,000 minimum, in accordance with the definition of ‘net worth’ per [209 CMR 20.02](#).

WHO TO CONTACT – Contact Division of Banks licensing staff by phone at 617-956-1500 ext. 61479 or send your questions via e-mail to nmls@state.ma.us for additional assistance.

THE APPLICANT/LICENSEE IS FULLY RESPONSIBLE FOR ALL OF THE REQUIREMENTS OF THE LICENSE FOR WHICH THEY ARE APPLYING. THE JURISDICTION SPECIFIC REQUIREMENTS CONTAINED HEREIN ARE FOR GUIDANCE ONLY TO FACILITATE APPLICATION THROUGH THE NMLS. SHOULD YOU HAVE QUESTIONS, PLEASE CONSULT LEGAL COUNSEL.