MA Check Seller
New Application Checklist (Company)

CHECKLIST SECTIONS
- General Information
- License Fees
- Requirements Completed in NMLS
- Requirements/Documents Uploaded in NMLS
- Requirements Submitted Outside of NMLS

GENERAL INFORMATION

Who Is Required to Have This License?
Any company or sole proprietorship that directly engages in the business of selling, issuing or registering checks or money orders in Massachusetts.

Who does not need this license?
Any bank, national banking association or savings and loan association authorized to do business in Massachusetts.

Activities Authorized Under This License
This license authorizes the following activities...
  - Issuing money orders
  - Selling money orders
  - Issuing and/or selling drafts

Pre-Requisites for License Applications
- None.

Massachusetts Division of Banks (MA) issues a Letter of License Issuance for this license type.

Mandatory Requirements
All items contained on this checklist are mandatory. Failure to provide any requested item may result in the Division of Banks classifying the Application as materially incomplete. If an item is potentially non-applicable or unavailable please contact the Division of Banks prior to application submission.
Document Uploads Guidance

Documents that must be uploaded to the Document Uploads section of the Company Form (MU1) in NMLS are indicated in the checklist below. When uploading documents:

- Follow the guidance in Document Upload Descriptions and Examples.
- Only upload documents relevant to the company application.
- Only upload documents where there is a selectable document category. If inappropriate documents are uploaded that should not be, you will be contacted by your regulator and asked to remove them from NMLS.
- Do not upload the same company documents multiple times. Generally, unless the document is state-specific, if the document has already been uploaded for another state, a new upload is not required unless changes have been made.
- If a document previously uploaded has been revised, delete the old document and replace it with the new document (history of the old document will remain in NMLS).
- For state-specific documents (e.g., Surety Bonds), be sure to indicate the applicable state.

Helpful Resources

- Company Form (MU1) Filing Instructions
- Document Upload Descriptions and Examples
- Individual Form (MU2) Filing Quick Guide
- Financial Statements Quick Guide
- Payment Options Quick Guide
- License Status Definitions Quick Guide

Agency Contact Information

Contact Massachusetts Division of Banks licensing staff by phone at 617-956-1500 ext. 61479 or send your questions via email to nmls@mass.gov for additional assistance.

For U.S. Postal Service & Overnight Delivery:

Massachusetts Division of Banks
Attn: Licensing Unit - CFMSB
1000 Washington Street
10th Floor
Boston, MA 02118

THE APPLICANT/LICENSEE IS FULLY RESPONSIBLE FOR ALL OF THE REQUIREMENTS OF THE LICENSE FOR WHICH THEY ARE APPLYING. THE AGENCY SPECIFIC REQUIREMENTS CONTAINED HEREIN ARE FOR GUIDANCE ONLY TO FACILITATE APPLICATION THROUGH NMLS. SHOULD YOU HAVE QUESTIONS, PLEASE CONSULT LEGAL COUNSEL.
### LICENSE FEES - Fees collected through NMLS are NOT REFUNDABLE OR TRANSFERABLE.

<table>
<thead>
<tr>
<th>Complete</th>
<th>MA Check Seller</th>
<th>Submitted via...</th>
</tr>
</thead>
</table>
|          | **MA License/Registration Fee**: $1,000  
  **MA Application Fee**: $300  
  This is the Investigation Fee.  
  **NMLS Initial Processing Fee**: $0 | NMLS (Filing submission) |
|          | **Credit Report for Control Persons**: $15 per control person. | NMLS (Filing submission) |
|          | **FBI Criminal Background Check for MU2 Individual**: $36.25 per person. | NMLS (Filing submission) |
|          | **Uniform Authorized Agent Reporting Annual Processing Fee**: An annual fee of twenty-five cents ($0.25) for each active authorized agent/delegate location reported through NMLS is invoiced on November 1st.  
  There is no fee for the first 100 active agents reported (Companies with 100 agents or less are not subject to the UAAR Processing Fee).  
  The fee is capped at $25,000 per licensee in any one year.  
  The invoiced amount is based on the number of active agents in the system as of August 16th, (day after third quarter reporting deadline).  
  See the [Uniform Authorized Agent Reporting Processing Fee Fact Sheet](#) for more information. | NMLS (Agency Fee Invoice) |

### REQUIREMENTS COMPLETED IN NMLS

<table>
<thead>
<tr>
<th>Complete</th>
<th>MA Check Seller</th>
<th>Submitted via...</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td><strong>Submission of Company Form (MU1)</strong>: Complete and submit the Company Form (MU1) in NMLS. This form serves as the application for the license/registration through NMLS.</td>
<td>NMLS</td>
</tr>
</tbody>
</table>

---

**Note**
# REQUIREMENTS COMPLETED IN NMLS

<table>
<thead>
<tr>
<th>Complete</th>
<th>MA Check Seller</th>
</tr>
</thead>
</table>
|          | **Financial Statements**: Upload a financial statement for the applicant that has been audited or reviewed by an independent Certified Public Accountant, prepared in accordance with Generally Accepted Accounting Principles (GAAP), as of your most recent fiscal year end. Financial statements should include a Balance Sheet, Income Statement and Statement of Cash Flows and all relevant notes thereto.  

If an applicant’s audited or reviewed financial statements are consolidated, the applicant shall include a separate breakdown of all consolidated entities. Consolidated financial statements shall include a separate, stand-alone breakdown of the applicant with a separate balance sheet, income statement, and statement of cash flows.  

Audited financial statements should be prepared in accordance with Generally Accepted Auditing Standards (GAAS), and reviewed financial statements should be prepared in accordance with Statements of Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants (AICPA).  

*The financial statement must illustrate a positive company net worth.* |

<table>
<thead>
<tr>
<th>Submitted via...</th>
</tr>
</thead>
<tbody>
<tr>
<td>NMLS Note: Financial statements are uploaded separately under the Filing tab and Financial Statement submenu link. See the Financial Statements Quick Guide for instructions.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Complete</th>
<th>MA Check Seller</th>
</tr>
</thead>
</table>
|          | **Financial Statements**: In addition to the applicant’s most recent fiscal year end financial statement that you are required to upload to the NMLS (see above), submit the applicant’s financial statements for the prior two fiscal years. All financials must be prepared in accordance with Generally Accepted Accounting Principles (GAAP). Audited statements should be prepared in accordance with Generally Accepted Auditing Standards (GAAS), and reviewed statements should be prepared in accordance with the Statement on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants (AICPA). Financial statements should include a Balance Sheet, Income Statement and Statement of Cash Flows and all relevant notes thereto.  

If audited or reviewed financial statements have not been prepared, the applicant must submit financial statements for the preceding fiscal years, signed under the pains and penalties of perjury by an officer or director of the applicant. |

<table>
<thead>
<tr>
<th>Submitted via...</th>
</tr>
</thead>
<tbody>
<tr>
<td>NMLS Note: Financial statements are uploaded separately under the Filing tab and Financial Statement submenu link. See the Financial Statements Quick Guide for instructions.</td>
</tr>
</tbody>
</table>

**NOTE**  
**Authorized Agents (Delegates) Locations**: Licensees must use the NMLS Uniform Authorized Agent Reporting (UAAR) functionality to report Authorized Agents. Upon license approval, applicants are required to utilize the UAAR to upload a list of agents who are authorized to conduct money services businesses in the state of Massachusetts on the Applicant’s behalf. Agent adjustments (additions, deletions, and modifications) must be submitted through the UAAR on a quarterly basis, even if there are no changes to report. For more information, consult the NMLS Resource Center. |

**Note**  
**Company Owned Locations/Branches**: If your company has company owned locations/branches that are authorized to conduct money services businesses in the state of Massachusetts, please include these as part of your UAAR. |
**REQUIREMENTS COMPLETED IN NMLS**

<table>
<thead>
<tr>
<th>Complete</th>
<th>MA Check Seller</th>
<th>Submitted via...</th>
</tr>
</thead>
<tbody>
<tr>
<td>□</td>
<td><strong>Other Trade Name:</strong> All DBAs the applicant intends to utilize in Massachusetts should be listed under the Other Trade Name section of the Company (MU1) Form. It is the applicant’s responsibility to ensure that all names are properly registered with the required municipality or government agency. If the applicant intends to operate under <strong>more than one</strong> trade name or DBA designation, separate “Other Trade Name” licenses are required for those names. <strong>However, the applicant should not apply for any “Other Trade Name” licenses through NMLS until they are approved and licensed to conduct business in Massachusetts.</strong> Please be advised that the fees associated with each “Other Trade Name” license are equal to the Check Seller license fees, and all fees collected through NMLS are nonrefundable.</td>
<td>NMLS</td>
</tr>
<tr>
<td>□</td>
<td><strong>Resident/Registered Agent:</strong> The Resident/Registered Agent, the entity that will receive service of legal process on behalf of the applicant or licensee, must be listed under the <strong>Resident/Registered Agent</strong> section of the Company Form (MU1).</td>
<td>NMLS</td>
</tr>
</tbody>
</table>
| □        | **Primary Contact Employees:** The following individuals must be entered into the **Contact Employees** section of the Company Form (MU1).  
1. Primary Company Contact.  
2. Primary Consumer Complaint Contact. | NMLS |
| Note     | **Non-Primary Contact Employees:** MA does not require any non-primary contacts to be listed in the **Contact Employees** section of the Company Form (MU1). | N/A |
| Note     | **Bank Account:** Bank account information is not required. The **Bank Account** section of the Company Form (MU1) can be left blank. | N/A |
| Note     | **Authorized Agents (Delegate) Locations:** Licensees must use the NMLS Uniform Authorized Agent Reporting (UAAR) functionality to report Authorized Agents. Upon license approval, applicants are required to utilize the UAAR to upload a list of agents who are authorized to conduct the sale, issuance or registering of checks or money orders in the Commonwealth of Massachusetts on the Applicant’s behalf. The initial Authorized Agent upload must include annual agent statement information (i.e. - a list of ALL authorized agents) Agent adjustments (additions, deletions, and modifications) must be submitted through the UAAR on a quarterly basis, even if there are no changes to report. For more information, consult the **NMLS Resource Center**. | NMLS |
Note

Company Owned Locations/Branches and Authorized Agent Locations: If your company has company owned locations/branches or authorized agents that are authorized to sell, issue or register checks or money orders in the state of Massachusetts, please include these as part of your UAAR.

REQUIREMENTS COMPLETED IN NMLS

<table>
<thead>
<tr>
<th>Complete</th>
<th>MA Check Seller</th>
<th>Submitted via...</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Approvals and Designations: Ensure that the Applicant’s registration as a Money Services Business (MSB) with the Financial Crimes Enforcement Network (FinCEN) is active. Applicants must provide information related to any approvals and designations that their company currently hold.</td>
<td>NMLS</td>
</tr>
<tr>
<td></td>
<td>Disclosure Questions: Provide a complete and detailed explanation and document upload for each “Yes” response to Disclosure Questions made by the company or related control persons (MU2). See the Company Disclosure Explanations Quick Guide for instructions.</td>
<td>Upload in NMLS in the Disclosure Explanations section of the Company Form (MU1) or Individual Form (MU2).</td>
</tr>
<tr>
<td></td>
<td>Qualifying Individual: An on-site manager is required to be appointed for all locations where the applicant conducts business with Massachusetts consumers. This individual, referred to as the Location Manager in Massachusetts, must be listed in the Qualifying Individual section of Company Form (MU1) and his/her business address must match the address listed as the “Main Address” on the Company Form.</td>
<td>NMLS</td>
</tr>
<tr>
<td></td>
<td>Control Person (MU2) Attestation: Complete the Individual Form (MU2) in NMLS. This form must be attested to by the applicable control person before it is able to be submitted along with the Company Form (MU1).</td>
<td>NMLS</td>
</tr>
<tr>
<td></td>
<td>Credit Report: Individuals in a position of control are required to authorize a credit report through NMLS. Individuals will be required to complete an Identity Verification Process (IDV) along with an individual attestation before a license request for your company can be filed through NMLS. This authorization is made when the Individual Form (MU2) is submitted as part of the Company Form (MU1).</td>
<td>NMLS</td>
</tr>
</tbody>
</table>
|          | MU2 Individual FBI Criminal Background Check Requirements: The following Individuals, as specified below, on the Company Form (MU1) are required to authorize a FBI criminal background check (CBC) through NMLS. 

Direct Owners

- Equity Owners - an entity or individual that, directly or indirectly has the right to vote 10% or more of a class of a voting security or has the power to sell or direct the sales of 10% or more of a class of voting securities. In the case of a partnership, an entity or individual that has the right to receive upon dissolution, or has contributed, 10% or more of the capital, is presumed to control that company. | NMLS |

Executive Officers
• Corporate Governance - as set out in the most recent Articles of Incorporations, Articles of Organizations, or Partnership Agreement.
  o Board of Directors, Board of Managers, Member Manager, General Partner, or similar governing body.
  
  o President, Executive Vice President, Senior Vice President, Treasurer, Secretary, or similarly elected or appointed senior corporate officers.
  
  o Functional Responsibility – Individuals regardless of titles, who have the power, directly or indirectly to direct the management or policies of a company by contract, or otherwise. Job description holds individual responsible for the operational, financial information technology, compliance, and/or security functions of the company, including Chief Executive Officers, Chief Financial Officer, Chief Operations Officer, Chief Legal Officer, Chief Credit Officer, Chief Compliance Officer, and individuals occupying similar positions or performing similar functions.

Indirect Owners

• In the case of an owner that is a corporation, each of its shareholders that beneficially owns, has the right to vote, or has the power to sell or direct the sale of, 25% or more of a class of voting security of that corporation

In the case of an owner that is a partnership, all general partners and those limited and special partners that have the right to receive upon dissolution, or have contributed, 25% or more of the partnership’s capital.

In the case of an owner that is a trust, the trust and each trustee

In the case of an owner that is a Limited Liability Company (LLC), (i) those members that have the right to receive upon dissolutions, or have contributed, 25% or more of the LLC’s capital, and (ii) if managed by elected or appointed managers, all elected or appointed managers.

*All indirect owners of 25% or more should be identified, regardless of the applicant’s/licensee’s business structure.

Qualifying Individuals

• The Location Manager (on-site manager) whose principle office is physically located in, who is in charge of, and who is responsible for the business operations at the Main Office (MU1).

After authorizing a FBI criminal background check through the submission of the Company Form (MU1) and Individual Form (MU2), you must schedule an appointment to be fingerprinted if new prints are required.

See the Criminal Background Check section of the NMLS Resource Center for more information.

Note: If you are able to ‘Use Existing Prints’ to process the FBI criminal background check, you DO NOT have to schedule an appointment. NMLS will automatically submit the fingerprints on file.
**Surety Bond:** Submit an Electronic Surety Bond via NMLS in the amount of $100,000 furnished and submitted by a surety company authorized to conduct business in Massachusetts.

See the [ESB Adoption Table](#) and the [ESB for NMLS Licensees page](#) of the NMLS Recourse Center for more information.

**Electronic Surety Bond in NMLS**

---

<table>
<thead>
<tr>
<th>REQUIREMENTS/DOCUMENTS UPLOADED IN NMLS</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Complete</strong></td>
</tr>
<tr>
<td>□</td>
</tr>
<tr>
<td>□</td>
</tr>
</tbody>
</table>
| □ | **Business Plan:** Upload a business plan outlining the following information:  
- Marketing strategies  
- Products  
- Target markets  
- Fee schedule  
- Operating structure the applicant intends to employ.  
- Written operating procedures regarding the selling, issuing and registering of checks or money orders; and  
- Maintenance of books and records.  
This document should be named `[Company Legal Name] Business Plan`.  
**Note:** If the existing uploaded business plan already includes the above information, an additional document does not need to be uploaded. A company should only upload a single business plan. If state-specific material is required, this information should be added to the existing uploaded business plan. | **Upload in NMLS:** under the Document Type Business Plan in the Document Uploads section of the Company Form (MU1). |
| □ | **Certificate of Authority/Good Standing Certificate:** Upload a State-issued and approved document (typically by the Secretary of State’s office), dated not more than 60 days prior to the filing of the application through NMLS that demonstrates authorization to do business in Massachusetts.  
This document should be named `[State prefix] Certificate of Authority OR [State prefix] Certificate of Good Standing].` | **Upload in NMLS:** under the Document Type Certificate of Authority/Good Standing Certificate in the Document Uploads section of the Company Form (MU1). |
# REQUIREMENTS/DOCUMENTS UPLOADED IN NMLS

<table>
<thead>
<tr>
<th>Complete</th>
<th>MA Check Seller</th>
<th>Submitted via...</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Upload in NMLS: under &quot;Formation Document&quot; in the Document Uploads section of the Company Form (MU1). This document should be named <em>Formation Documentation [Date of Creation (MM-DD-YYYY)].</em></td>
</tr>
</tbody>
</table>

**Formation Documents:** Determine classification of applicant’s legal status and submit a State certified copy of the requested applicable documentation detailed below. Original formation documents and all subsequent amendments, thereto including a list of any name changes.

- **Unincorporated Association:**
  - By-Laws or constitution (including all amendments).

- **General Partnership:**
  - Partnership Agreement (including all amendments).

- **Limited Liability Partnership:**
  - Certificate of Limited Liability Partnership; and
  - Partnership Agreement (including all amendments).

- **Limited Partnership:**
  - Certificate of Limited Partnership; and
  - Partnership Agreement (including all amendments).

- **Limited Liability Limited Partnership:**
  - Certificate of Limited Liability Limited Partnership; and
  - Partnership Agreement (including all amendments).

- **Limited Liability Company ("LLC"):**
  - Articles of Organization (including all amendments);
  - Operating Agreement (including all amendments);
  - IRS Form 2553 or IRS Form 8832 if S-corp treatment elected; and
  - LLC resolution if authority not in operating agreement.

- **Corporation:**
  - Articles of Incorporation (including all amendments);
  - By-laws (including all amendments), if applicable;
  - Shareholder Agreement (including all amendments), if applicable;
  - IRS Form 2553 if S-corp treatment elected; and
  - Corporate resolution if authority to complete application not in By-Laws or Shareholder Agreement, as amended, as applicable.

- **Not for Profit Corporation**
  - Documents requested of a Corporation; and
  - Proof of nonprofit status
    - Internal Revenue Service ("IRS") 501(c)(3) designation letter; or
    - statement from a State taxing body or the State attorney general certifying that: (i) the entity is a nonprofit organization operating within the State; and (ii) no part of the entity’s net earnings may lawfully benefit any private shareholder or individual; or
    - entity's certificate of incorporation or similar document if it clearly establishes the nonprofit status of the applicant; or
    - Any of the three preceding items described, if that item applies to a State or national parent organization, together with a statement by the State or parent organization that the applicant is a local nonprofit affiliate.

- **Trust (Statutory)**
  - Certificate of Trust; and
  - Governing instrument (all amendments).
<table>
<thead>
<tr>
<th>REQUIREMENTS/DOCUMENTS UPLOADED IN NMLS</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Complete</strong></td>
</tr>
<tr>
<td>☐</td>
</tr>
</tbody>
</table>
| ☐ | Organizational Chart/Description: Submit a chart showing (or a description which includes) the percentage of ownership of:  
  - Direct Owners (total direct ownership percentage must equate to 100%)  
  - Indirect Owners  
  - Subsidiaries and Affiliates of the applicant/licensee | Upload in NMLS: under Organizational Chart/Description in the Document Uploads section of the Company Form (MU1). |
<p>| <strong>INDIVIDUAL (MU2) DOCUMENTS UPLOADED IN NMLS</strong> |
| No individual (MU2) documents are required to be uploaded into NMLS for this license/registration at this time. |</p>
<table>
<thead>
<tr>
<th>Complete</th>
<th>MA Check Seller</th>
<th>Submitted via...</th>
</tr>
</thead>
<tbody>
<tr>
<td>□</td>
<td><strong>W-9 Form</strong>: Obtain a <a href="https://www.irs.gov">Form W-9</a> from the IRS website. Complete and submit the form for the applicant. Please be advised that any applicant who is a sole proprietor must obtain an IRS Employee Identification Number. For the purposes of this application, do not submit a W-9 Form with a social security number provided.</td>
<td>Mail to MA</td>
</tr>
<tr>
<td>□</td>
<td><strong>Agents</strong>: Submit a list of proposed agents, including addresses the names of businesses.</td>
<td>Mail to MA</td>
</tr>
<tr>
<td>□</td>
<td><strong>Parent Financial Statements</strong>: Submit current and two years’ financial statements for the parent corporation(s), partnership(s), trust(s), or Limited Liability Company(s) who directly own 10% or greater, or indirectly own 25% or greater, of the applicant. The requirements for these financial statement requirements are the same as for the applicant (see above). FINANCIAL STATEMENTS ARE NOT REQUIRED FOR PARENT COMPANIES THAT ARE CURRENTLY LICENSED IN MASSACHUSETTS.</td>
<td>Mail to MA</td>
</tr>
<tr>
<td>□</td>
<td><strong>Lines of Credit</strong>: Provide a list of lines of credit, showing name of creditor, total amount of the line outstanding, and expiration date.</td>
<td>Mail to MA</td>
</tr>
<tr>
<td>□</td>
<td><strong>Business In Other Jurisdictions</strong>: Complete the <a href="https://www.nmls.com">Certification By Licensing Agency/Supervisory Board Form</a> for jurisdiction(s) where the applicant is licensed/registered. THIS FORM IS NOT REQUIRED FOR APPLICANTS WHO ARE LICENSED/REGISTERED IN JURISDICTION(S) THAT ARE ON NMLS.</td>
<td>Mail to MA</td>
</tr>
</tbody>
</table>