



# **2018 NMLS Mortgage Industry Report**

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Conference of State Bank Supervisors  
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Washington, D.C. 20036-4307

# 2018 NMLS Mortgage Industry Report

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This report compiles data concerning companies, branches, and mortgage loan originators (MLOs) that are licensed or registered in NMLS in order to conduct mortgage activities. This includes both state-licensed and federally registered companies and MLOs.<sup>1</sup>

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## 1. Report Summary

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- During 2018, the number of state-licensed mortgage companies grew 4.1 percent. The number of licensed MLOs grew 4.5 percent and the number of licenses held by MLOs grew 5.6 percent.
- Mortgage originations by state-licensed MLOs decreased in 2018 because of lower refinancing volume.
- The number of federally registered institutions decreased 3.1 percent, while the number of registered MLOs decreased 1.5 percent in 2018.

<sup>1</sup> Unless otherwise noted, all figures cover activity from 2018, or statuses as of December 31, 2018.

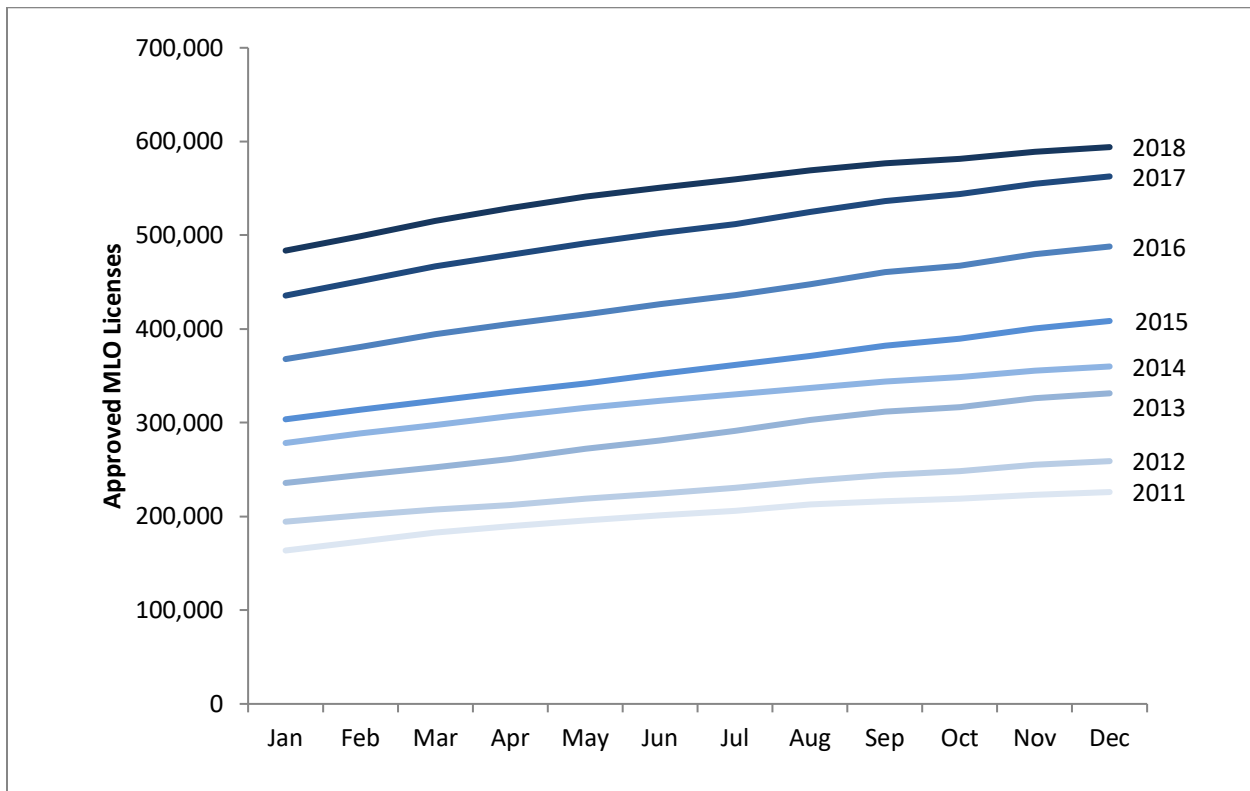
## 2. State-Licensed Companies and Individuals

During 2018, the number of state-licensed mortgage companies grew 4.1 percent. The number of licensed MLOs grew 4.5 percent and the number of licenses held by MLOs grew 5.6 percent.

Licensee Type	Entities	Annual Growth	Licenses	Annual Growth
Mortgage Companies	17,572	4.1%	45,194	6.3%
Mortgage Branches	25,179	2.1%	66,092	5.1%
MLOs	165,240	4.5%	594,041	5.6%

### *Change in Approved MLO Licenses*

As the graph below shows, MLO licenses continued to grow in 2018, up 5.6 percent from last year, and the number of state-licensed individuals grew 4.5 percent. MLOs held an average of 3.6 state licenses in 2018, unchanged from 2017.

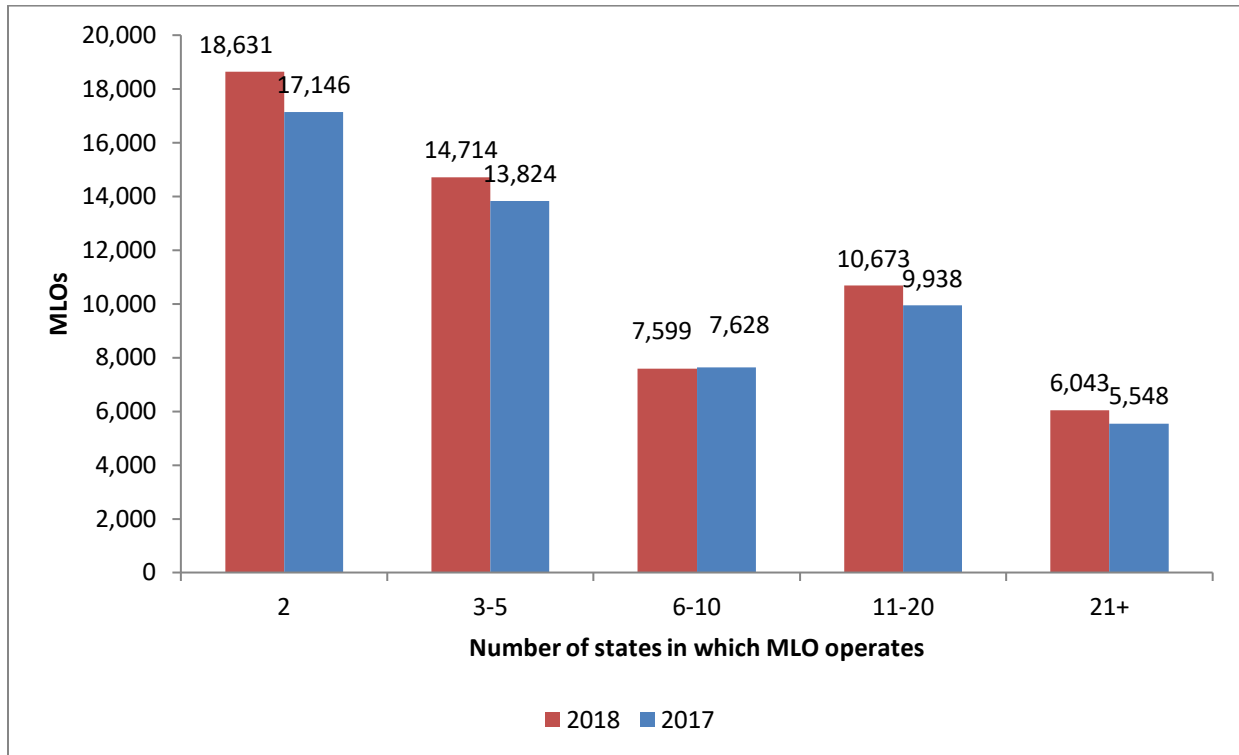


### MLO License Growth and Attrition by State

Agency	Licenses, 2017 year-end	Growth (applications submitted 2018)	% Growth	Attrition (withdrawn, expired 2018)	% Attrition	Licenses, 2018 year-end	% Net Growth
<b>National</b>	<b>562,760</b>	<b>151,358</b>	<b>27%</b>	<b>(120,077)</b>	<b>(21%)</b>	<b>594,041</b>	<b>6%</b>
AL	11,467	3,141	27%	(2,541)	(22%)	12,067	5%
AK	2,582	679	26%	(708)	(27%)	2,553	(1%)
AZ	17,379	4,405	25%	(3,142)	(18%)	18,642	7%
AR	4,538	2,343	52%	(2,123)	(47%)	4,758	5%
CA-DBO	38,221	8,339	22%	(6,636)	(17%)	39,924	4%
CA-DRE	19,264	2,073	11%	(1,906)	(10%)	19,431	1%
CO	15,988	4,434	28%	(3,072)	(19%)	17,350	9%
CT	9,172	2,035	22%	(2,024)	(22%)	9,183	0%
DE	5,298	1,485	28%	(1,385)	(26%)	5,398	2%
DC	5,660	1,211	21%	(1,249)	(22%)	5,622	(1%)
FL	32,866	9,489	29%	(4,853)	(15%)	37,502	14%
GA	15,561	5,598	36%	(3,460)	(22%)	17,699	14%
GU	8	10	125%	(10)	(125%)	8	0%
HI	2,885	720	25%	(676)	(23%)	2,929	2%
ID	4,793	1,692	35%	(1,231)	(26%)	5,254	10%
IL	16,638	4,507	27%	(3,372)	(20%)	17,773	7%
IN-DFI	12,645	3,736	30%	(2,445)	(19%)	13,936	10%
IN-SOS	548	204	37%	(133)	(24%)	619	13%
IA	6,548	1,945	30%	(1,547)	(24%)	6,946	6%
KS	7,268	1,964	27%	(1,681)	(23%)	7,551	4%
KY	7,721	3,146	41%	(3,465)	(45%)	7,402	(4%)
LA	9,854	2,688	27%	(1,883)	(19%)	10,659	8%
ME	5,269	1,319	25%	(1,137)	(22%)	5,451	3%
MD	14,490	3,718	26%	(3,040)	(21%)	15,168	5%
MA	9,936	2,356	24%	(2,186)	(22%)	10,106	2%
MI	12,955	4,014	31%	(3,049)	(24%)	13,920	7%
MN	6,103	2,460	40%	(1,509)	(25%)	7,054	16%
MS	4,332	1,900	44%	(1,999)	(46%)	4,233	(2%)
MO	9,697	3,146	32%	(2,277)	(23%)	10,566	9%
MT	3,338	993	30%	(826)	(25%)	3,505	5%
NE	3,864	1,271	33%	(1,043)	(27%)	4,092	6%
NV	9,127	3,197	35%	(2,401)	(26%)	9,923	9%
NH	4,143	1,341	32%	(1,475)	(36%)	4,009	(3%)
NJ	16,578	3,554	21%	(3,200)	(19%)	16,932	2%
NM	6,798	1,742	26%	(1,545)	(23%)	6,995	3%
NY	9,320	2,457	26%	(2,114)	(23%)	9,663	4%
NC	16,086	4,336	27%	(3,756)	(23%)	16,666	4%
ND	3,734	875	23%	(1,013)	(27%)	3,596	(4%)
OH	19,117	4,021	21%	(5,828)	(30%)	17,310	(9%)
OK-DCC	7,617	2,162	28%	(1,753)	(23%)	8,026	5%
OR	12,384	3,280	26%	(2,488)	(20%)	13,176	6%
PA	18,127	3,911	22%	(3,726)	(21%)	18,312	1%
PR	395	55	14%	(71)	(18%)	379	(4%)
RI	4,117	902	22%	(801)	(19%)	4,218	2%
SC-BFI	8,160	4,229	52%	(1,130)	(14%)	11,259	38%
SC-DCA	530	283	53%	(121)	(23%)	692	31%
SD	3,842	1,012	26%	(1,113)	(29%)	3,741	(3%)
TN	13,526	3,618	27%	(2,627)	(19%)	14,517	7%
TX-OCCC	350	141	40%	(137)	(39%)	354	1%
TX-SML	28,149	7,388	26%	(4,754)	(17%)	30,783	9%
UT-DFI	197	115	58%	(99)	(50%)	213	8%
UT-DRE	6,075	1,240	20%	(898)	(15%)	6,417	6%
VT	2,508	707	28%	(600)	(24%)	2,615	4%
VI	130	48	37%	(43)	(33%)	135	4%
VA	18,844	4,446	24%	(3,971)	(21%)	19,319	3%
WA	19,797	4,291	22%	(3,883)	(20%)	20,205	2%
WV	2,330	1,416	61%	(793)	(34%)	2,953	27%
WI	10,392	2,491	24%	(2,182)	(21%)	10,701	3%
WY	3,499	1,079	31%	(947)	(27%)	3,631	4%

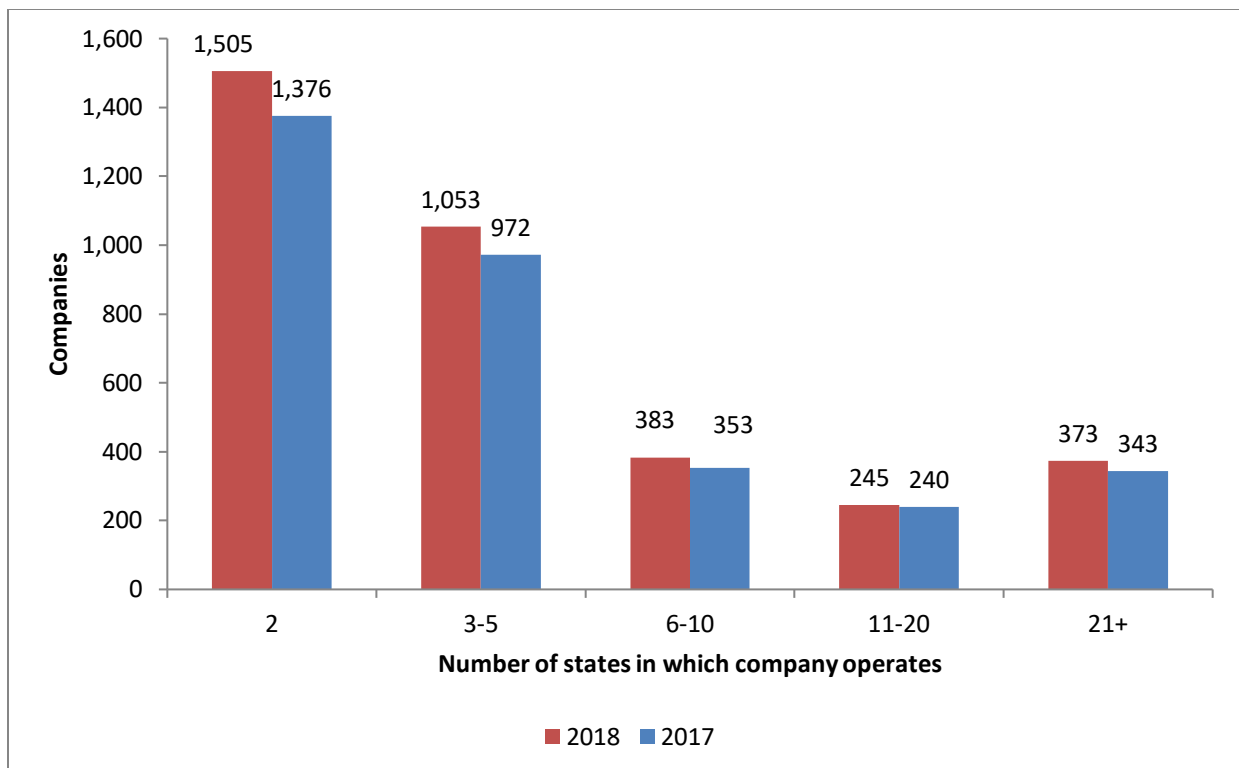
### ***MLOs Operating in More Than One State***

There were 107,580 state-licensed MLOs operating in just one state in 2018, an increase of 3.3 percent from 2017. The number operating in more than ten states increased 7.9 percent.



### ***Companies Operating in More Than One State***

There were 14,013 state-licensed companies operating in just one state in 2018, an increase of 3.1 percent. Companies operating in more than ten states increased 6.0 percent.



**2018 Mortgage Licensing Activities  
Company Licenses**

State Agency	New Applications	Applications Processed			License Expirations		
		Approved	Denied	Withdrawn	Revoked	Surrendered	Terminated
Alabama	81	75	-	4	-	47	16
Alaska	41	40	-	2	-	17	2
Arizona	218	188	-	59	-	87	24
Arkansas	61	49	-	7	-	29	5
California DBO	342	230	-	116	78	65	-
California DRE	809	541	2	276	2	-	505
Colorado	290	281	-	5	-	14	63
Connecticut	87	71	1	18	1	35	18
Delaware	56	41	-	11	-	26	11
District of Columbia	66	59	-	1	-	26	23
Florida	616	567	5	50	3	101	121
Georgia	225	204	2	37	2	81	49
Guam	5	1	-	3	-	-	-
Hawaii	58	47	- <sup>2</sup>	8	-	15	28
Idaho	99	63	-	48	-	19	10
Illinois	105	93	-	15	1	61	28
Indiana DFI	40	38	-	4	-	37	56
Indiana SOS	34	29	-	5	-	10	9
Iowa	123	105	-	11	1	59	21
Kansas	78	65	-	5	-	41	15
Kentucky	62	59	-	6	-	29	10
Louisiana	72	72	-	4	-	21	13
Maine	53	58	-	2	-	16	6
Maryland	90	75	1	15	-	42	29
Massachusetts	128	78	-	48	-	24	9
Michigan	197	170	-	24	-	70	33
Minnesota	148	144	-	16	-	55	10
Mississippi	54	54	-	1	-	21	11
Missouri	72	60	-	17	-	79	18
Montana	82	76	-	1	-	26	6
Nebraska	61	46	-	11	-	39	5
Nevada	140	96	-	46	-	44	7
New Hampshire	53	45	-	5	-	18	5
New Jersey	83	79	-	7	-	31	36
New Mexico	49	45	-	1	-	26	14
New York	67	29	-	50	-	39	40
North Carolina	116	90	-	25	-	37	29
North Dakota	59	50	-	5	-	24	29
Ohio	117	127	-	19	-	33	18
Oklahoma DCC	124	118	-	6	-	63	18
Oregon	183	293	-	11	-	67	29
Pennsylvania	306	282	-	15	-	59	24
Puerto Rico	10	12	-	2	-	-	5
Rhode Island	85	72	-	4	4	31	-
South Carolina BFI	95	90	-	3	-	33	11
South Carolina DCA	66	59	-	8	-	9	4
South Dakota	41	39	-	7	-	22	9
Tennessee	101	91	3	7	-	27	36
Texas SML	419	355	-	126	-	83	71

**2018 Mortgage Licensing Activities  
Company Licenses**

State Agency	New Applications	Applications Processed			License Expirations		
		Approved	Denied	Withdrawn	Revoked	Surrendered	Terminated
Utah DFI	30	26	-	4	-	12	2
Utah DRE	123	99	-	9	-	36	29
Vermont	76	62	-	15	-	48	-
Virgin Islands	9	8	-	-	-	-	-
Virginia	153	109	1	59	4	64	17
Washington	172	129	-	21	2	50	21
West Virginia	49	37	-	11	-	22	23
Wisconsin	100	85	-	9	2	46	13
Wyoming	42	36	-	9	-	19	6
<b>National</b>	<b>7,321</b>	<b>6,242</b>	<b>15</b>	<b>1,314</b>	<b>100</b>	<b>2,135</b>	<b>1,650</b>

**Notes**

1. Texas OCCC did not manage mortgage company licensing through NMLS in 2018Q4.
2. The Hawaii Division of Financial Institutions has indicated that it is not able to release the number of license applications denied.

**Definitions**

**Approved:** Status assigned when regulator has reviewed the license/registration application and decided to issue a license to the applicant through NMLS.

**Denied:** Status assigned when a regulator has reviewed the license/registration application and determined that sufficient grounds exist to deny the request. This status may also be used by regulators who deny a renewal request for license.

**Withdrawn:** Status assigned when an applicant has been approved to voluntarily withdraw their application or has not responded to regulator requests for additional information within a timely manner.

**Revoked:** Status assigned when a regulator has taken action to revoke the license/registration. Pursuant to federal SAFE legislation, placement of a MLO license into this status will render the MLO unable to obtain or maintain a license to conduct mortgage business in any jurisdiction.

**Surrendered:** Status assigned when a regulator approved a surrender/cancellation request submitted by the licensee/registrant.

**Terminated:** Status assigned when a regulator expires a license/registration.

**2018 Mortgage Licensing Activities  
Individual MLO Licenses**

State Agency	New Applications	Applications Processed			License Expirations		
		Approved	Denied	Withdrawn	Revoked	Surrendered	Terminated
Alabama	3,141	3,090	1	139	2	266	2,569
Alaska	679	632	1	61	-	144	558
Arizona	4,405	4,139	-	455	-	273	2,987
Arkansas	2,343	2,546	-	195	-	2,563	33
California DBO	8,339	8,341	16	540	3	551	7,536
California DRE	2,073	1,105	12	76	7	2	2,609
Colorado	4,434	3,965	9	304	-	28	2,960
Connecticut	2,035	2,082	1	121	1	253	2,312
Delaware	1,485	1,387	-	71	-	408	1,025
District of Columbia	1,211	1,194	-	1	-	136	1,199
Florida	9,489	9,125	187	627	1	732	5,012
Georgia	5,598	5,353	30	786	17	770	3,106
Guam	10	2	-	8	-	-	2
Hawaii	720	669	-	49	1	98	595
Idaho	1,692	1,474	2	312	-	337	894
Illinois	4,507	4,249	1	338	9	327	3,481
Indiana DFI	3,736	3,629	-	130	-	197	2,506
Indiana SOS	204	163	-	35	1	33	146
Iowa	1,945	1,970	-	1	1	212	1,543
Kansas	1,964	1,895	1	114	1	192	1,623
Kentucky	3,146	3,044	-	146	1	3,203	588
Louisiana	2,688	3,067	-	18	-	214	2,362
Maine	1,319	1,364	-	74	-	134	1,146
Maryland	3,718	3,543	-	420	-	287	3,033
Massachusetts	2,356	2,207	-	196	1	255	2,155
Michigan	4,014	3,560	3	650	-	471	2,793
Minnesota	2,460	1,942	-	51	-	159	1,175
Mississippi	1,900	1,873	-	53	-	2,025	239
Missouri	3,146	3,021	-	246	-	230	2,227
Montana	993	1,061	-	12	-	146	814
Nebraska	1,271	1,217	9	148	-	179	899
Nevada	3,197	2,523	-	823	-	188	1,691
New Hampshire	1,341	1,277	-	96	-	1,401	247
New Jersey	3,554	3,301	-	616	1	431	3,113
New Mexico	1,742	1,750	-	28	-	152	1,561
New York	2,457	1,860	2	729	-	228	1,876
North Carolina	4,336	4,101	-	338	-	447	3,964
North Dakota	875	869	-	21	1	230	839
Ohio	4,021	4,271	1	107	2	439	6,267
Oklahoma DCC	2,162	2,205	-	4	-	222	1,798
Oregon	3,280	3,202	-	127	-	238	2,513
Pennsylvania	3,911	3,803	-	165	-	495	3,868
Puerto Rico	55	57	-	7	-	2	77
Rhode Island	902	961	-	30	-	221	861
South Carolina BFI	4,229	4,286	-	254	-	277	1,215
South Carolina DCA	283	232	-	60	-	19	107
South Dakota	1,012	897	-	40	-	237	831
Tennessee	3,618	3,747	19	60	1	218	3,107
Texas OCC	141	96	-	49	-	10	210



**2018 Mortgage Licensing Activities  
Individual MLO Licenses**

State Agency	New Applications	Applications Processed			License Expirations		
		Approved	Denied	Withdrawn	Revoked	Surrendered	Terminated
Texas SML	7,388	7,257	9	975	2	497	5,423
Utah DFI	115	62	1	59	-	8	50
Utah DRE	1,240	1,171	4	55	2	121	963
Vermont	707	684	-	31	-	140	536
Virgin Islands	48	46	-	5	-	4	42
Virginia	4,446	4,157	1	611	-	381	3,889
Washington	4,291	4,070	5	232	2	425	4,031
West Virginia	1,416	1,118	-	98	1	106	508
Wisconsin	2,491	2,453	1	62	5	237	2,235
Wyoming	1,079	1,052	22	99	-	135	850
<b>National</b>	<b>151,358</b>	<b>144,417</b>	<b>338</b>	<b>12,158</b>	<b>63</b>	<b>22,334</b>	<b>112,799</b>

**Notes**

1. The Hawaii Division of Financial Institutions has indicated that it is not able to release the number of license applications denied.

**Definitions**

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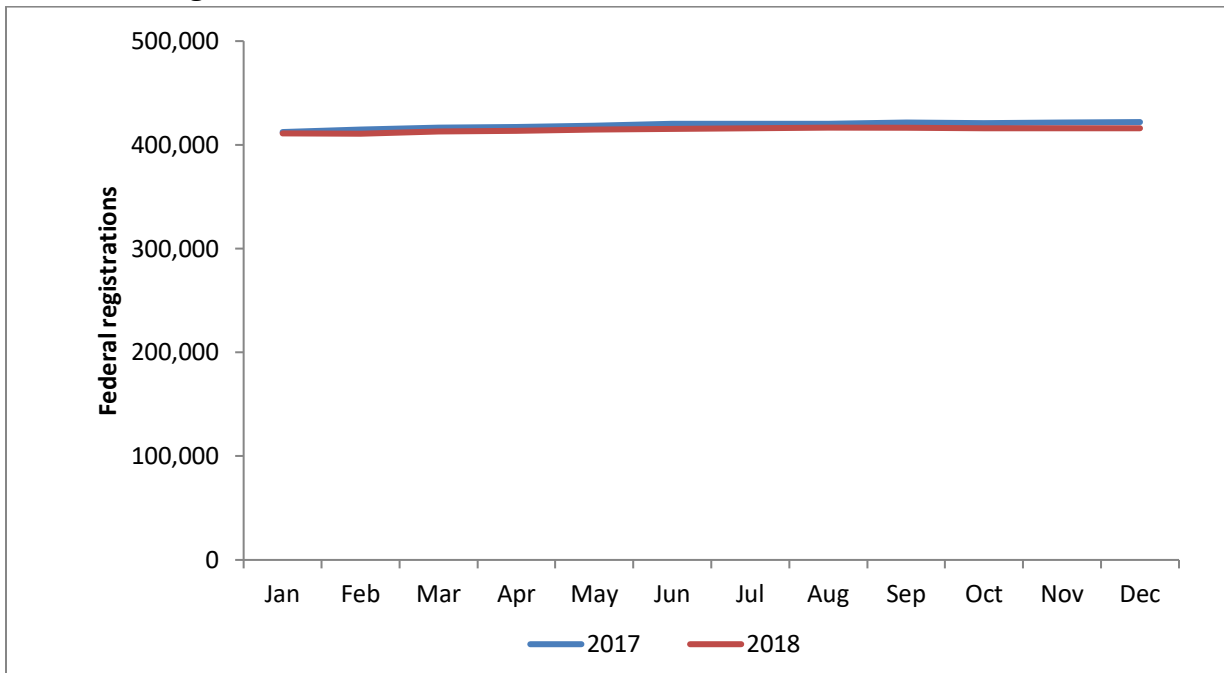
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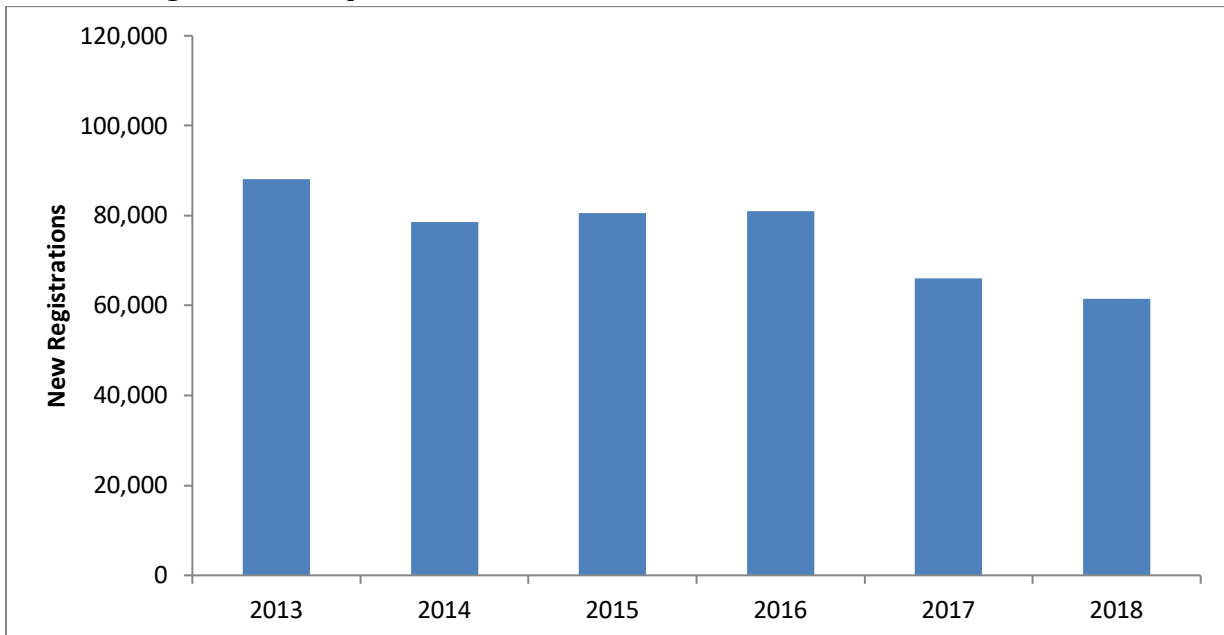
### 3. Federally Registered Mortgage Loan Originators

Registrant Type	Entities	Annual Growth
Institutions	9,196	-3.1%
MLOs	415,517	-1.5%

#### Active MLO Registrations



#### New MLO Registration Requests



**Federally Registered Mortgage Loan Originators  
As of December 31, 2018**

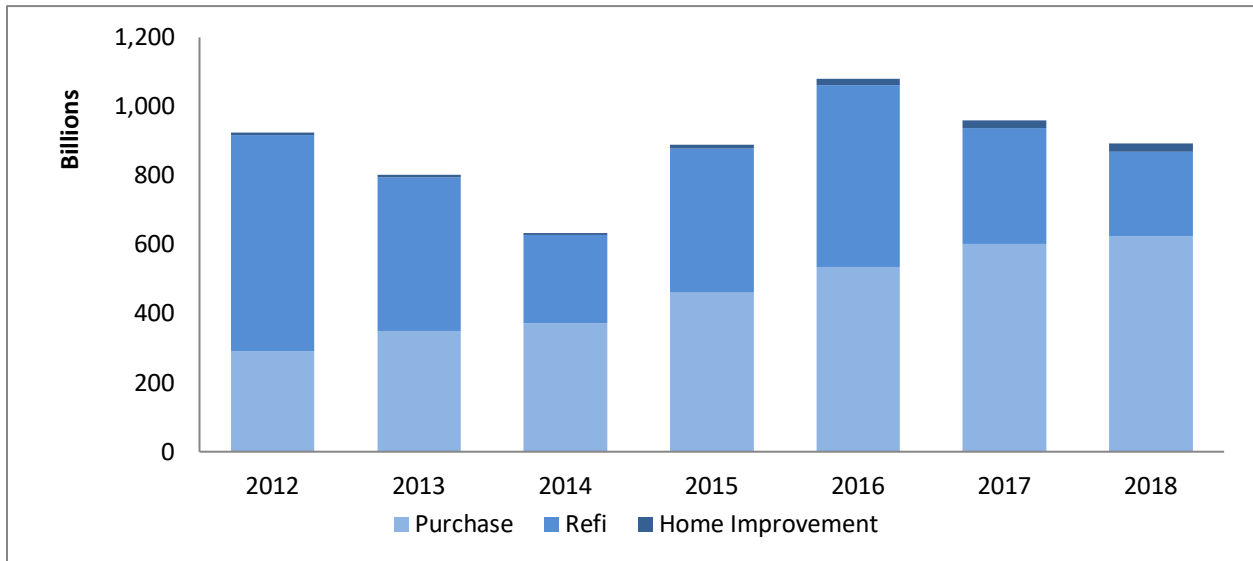
State	Total	Annual growth	State	Total	Annual growth
Alabama	6,935	0.2%	Montana	1,504	-0.4%
Alaska	693	-4.1%	Nebraska	3,361	-5.2%
Arizona	9,709	-5.8%	Nevada	2,713	-0.3%
Arkansas	4,441	2.4%	New Hampshire	1,807	0.0%
California	42,189	-0.3%	New Jersey	12,370	-2.7%
Colorado	8,467	0.3%	New Mexico	1,859	3.0%
Connecticut	6,164	0.9%	New York	24,824	-3.3%
Delaware	1,540	0.5%	North Carolina	13,211	0.1%
District of Columbia	1,135	-4.6%	North Dakota	1,223	2.0%
Florida	27,009	-1.1%	Ohio	17,603	-1.3%
Georgia	9,798	-0.6%	Oklahoma	4,662	-5.3%
Guam	108	-13.6%	Oregon	5,894	-5.9%
Hawaii	1,950	0.2%	Pennsylvania	18,702	-0.9%
Idaho	2,749	3.5%	Puerto Rico	749	-3.7%
Illinois	18,060	-2.6%	Rhode Island	1,943	5.1%
Indiana	8,651	-0.9%	South Carolina	5,000	-0.3%
Iowa	5,869	-5.9%	South Dakota	1,403	3.4%
Kansas	4,299	-0.5%	Tennessee	8,158	0.8%
Kentucky	6,109	-2.8%	Texas	24,721	-3.3%
Louisiana	5,623	-8.9%	Utah	4,664	4.3%
Maine	1,933	0.2%	Vermont	863	1.6%
Maryland	6,689	-6.3%	Virgin Islands	71	-7.8%
Massachusetts	10,692	1.4%	Virginia	10,963	-4.2%
Michigan	13,399	-1.8%	Washington	10,222	1.9%
Minnesota	8,742	-3.6%	West Virginia	1,836	0.2%
Mississippi	3,749	0.9%	Wisconsin	8,610	-2.1%
Missouri	9,243	0.0%	Wyoming	997	-0.9%

NOTE: The number of MLOs in each state is determined by the work address provided in each MLO's record.

## 4. Mortgage Call Report

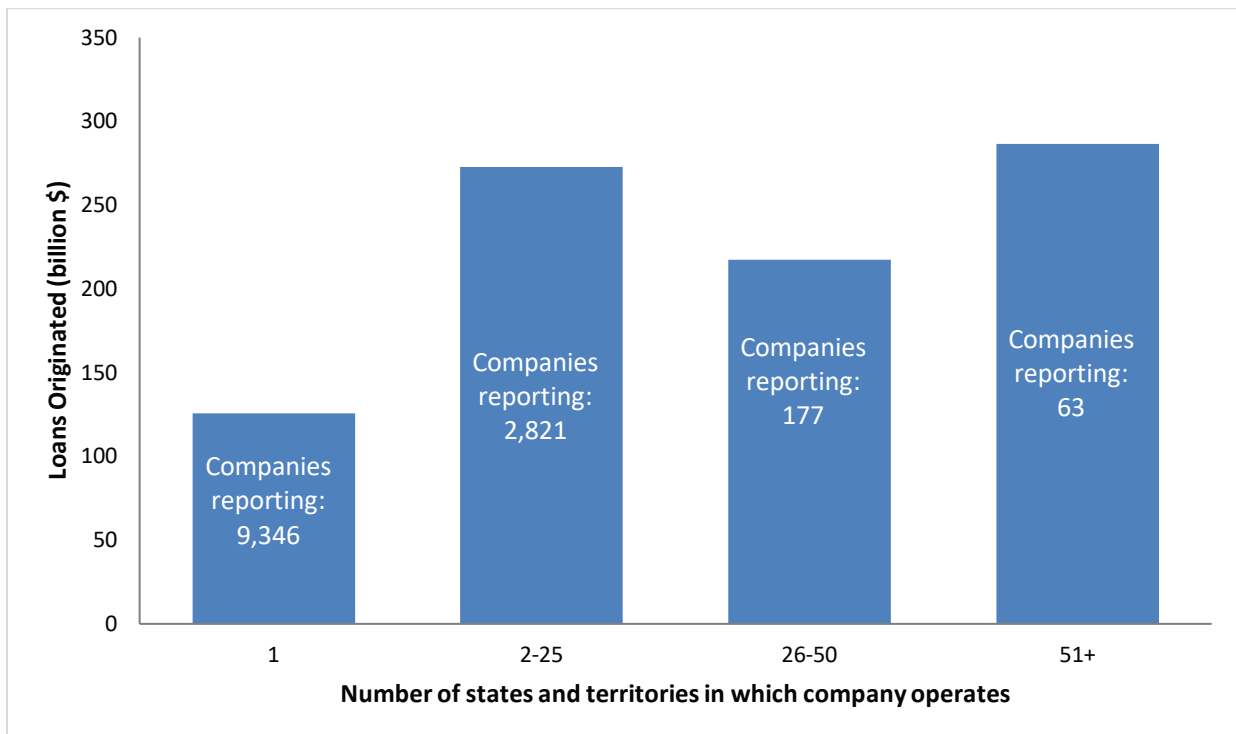
### ***Loan Origination by Purpose***

Forward loan originations reported by state-licensed companies decreased by 6.9 percent over the year. The volume of home purchase loans grew 3.6 percent over the year.



### ***Loan Origination by Number of States in which the Company Operates***

Companies operating in one state originated 14 percent of loans reported in 2018 NMLS Mortgage Call Reports. Companies who operate in over 25 states originated 56 percent of the total.



**2018 Mortgage Call Report Data**  
**Loans by Purpose**

State	Home Purchase		Home Improvement		Refinancing	
	Loan Amount	Loan Count	Loan Amount	Loan Count	Loan Amount	Loan Count
AK	\$1,212,139,347	4,516	\$10,469,240	69	\$446,865,449	1,944
AL	\$5,461,061,434	31,496	\$130,339,004	931	\$1,792,314,481	10,884
AR	\$1,691,776,006	11,646	\$30,522,334	265	\$706,977,772	4,981
AZ	\$24,776,015,708	106,367	\$591,808,762	2,984	\$8,643,385,023	40,447
CA	\$105,127,429,729	263,836	\$10,358,154,471	18,004	\$73,842,909,429	190,600
CO	\$24,687,969,962	79,557	\$1,026,823,644	3,777	\$11,635,756,971	43,049
CT	\$5,966,450,490	25,073	\$107,585,067	448	\$1,723,187,224	7,071
DC	\$2,449,362,018	4,885	\$54,206,302	136	\$778,573,484	2,069
DE	\$2,453,091,087	10,186	\$38,667,310	193	\$621,726,467	3,020
FL	\$51,696,336,407	223,610	\$1,186,369,154	6,424	\$14,091,990,381	69,167
GA	\$20,167,016,646	93,474	\$353,609,713	2,052	\$6,637,993,523	35,750
GU	\$5,316,769	18	\$781,618	10	\$7,575,957	46
HI	\$3,987,167,580	8,370	\$158,002,705	363	\$1,771,077,263	4,169
IA	\$1,572,515,215	9,950	\$33,673,842	340	\$659,840,350	4,637
ID	\$3,917,172,991	19,207	\$91,332,759	506	\$1,401,263,445	7,255
IL	\$18,515,146,024	81,943	\$814,267,822	3,690	\$5,650,489,135	27,136
IN	\$9,196,799,876	55,907	\$212,140,466	1,876	\$2,460,912,280	17,102
KS	\$2,169,377,676	12,069	\$55,772,858	375	\$887,784,196	5,512
KY	\$4,335,302,417	26,693	\$68,064,897	631	\$1,284,291,630	8,343
LA	\$5,193,926,887	28,359	\$65,759,012	583	\$1,886,265,629	11,120
MA	\$14,611,185,582	42,763	\$459,191,329	1,452	\$5,502,816,537	19,121
MD	\$17,790,925,917	58,361	\$210,681,631	905	\$5,849,103,816	21,916
ME	\$1,887,815,381	8,887	\$24,868,413	124	\$631,753,116	3,316
MI	\$11,722,416,555	70,087	\$307,421,519	2,391	\$5,375,983,390	34,137
MN	\$8,977,533,408	40,042	\$245,906,093	1,027	\$3,257,626,238	15,587
MO	\$7,199,506,841	41,223	\$252,910,590	1,560	\$2,682,785,106	16,510
MS	\$1,593,924,913	11,052	\$20,953,746	333	\$663,712,170	4,870
MT	\$1,033,386,057	4,557	\$45,677,463	212	\$512,165,918	2,438
NC	\$18,305,543,550	82,182	\$287,306,061	1,571	\$5,059,787,878	27,773
ND	\$480,239,133	2,482	\$9,917,545	70	\$200,112,895	1,067
NE	\$1,260,857,478	7,228	\$27,145,404	199	\$533,710,071	3,560
NH	\$3,226,514,822	13,178	\$53,570,553	263	\$1,067,638,404	4,829
NJ	\$19,647,672,363	67,928	\$596,212,466	2,286	\$6,327,317,287	23,474
NM	\$3,001,251,983	17,631	\$46,490,485	313	\$990,075,609	5,584
NV	\$11,418,585,733	44,333	\$412,583,812	2,182	\$4,498,320,866	19,733
NY	\$19,342,862,344	67,176	\$361,955,954	1,222	\$8,123,123,007	27,101
OH	\$11,060,838,778	67,088	\$252,848,621	2,028	\$3,329,396,469	22,214
OK	\$3,755,507,953	22,627	\$48,421,318	350	\$1,013,320,949	6,536
OR	\$11,347,616,179	38,896	\$621,176,776	2,823	\$4,922,204,846	19,668
PA	\$16,539,800,670	80,716	\$364,647,339	2,390	\$4,595,289,289	25,683
PR	\$646,125,276	5,378	\$11,581,438	110	\$44,204,239	440
RI	\$1,998,903,959	8,965	\$39,499,660	181	\$601,585,200	2,800
SC	\$9,298,216,245	47,399	\$111,623,008	627	\$2,414,699,796	13,592
SD	\$605,247,253	3,233	\$11,641,262	76	\$219,229,958	1,313
TN	\$9,711,614,087	50,415	\$286,479,414	1,840	\$3,463,220,953	19,900
TX	\$56,538,849,507	249,287	\$1,138,623,680	12,011	\$12,511,064,523	65,782
UT	\$12,667,380,111	49,372	\$539,257,534	2,147	\$4,143,456,057	16,420
VA	\$20,889,930,298	70,906	\$283,218,879	1,195	\$6,582,014,200	25,777
VI	\$89,773,982	260	\$532,000	2	\$10,481,358	31
VT	\$691,589,710	3,211	\$14,029,858	155	\$222,161,127	1,174
WA	\$24,686,981,042	75,103	\$856,622,591	3,201	\$11,073,588,038	38,204
WI	\$4,814,748,065	26,982	\$105,313,787	680	\$1,807,284,169	10,343
WV	\$1,245,749,329	8,164	\$13,052,114	165	\$430,304,789	2,879
WY	\$733,240,777	3,848	\$13,270,489	61	\$314,918,153	1,598

*Does not include reverse loans*

**2018 Mortgage Call Report Data  
Loan Averages**

State	Total Amount (\$)	Total Count (#)	Average Loan Amount (\$)	MLOs with 1 or more loans	Average Loans Per MLO (#)	Median Loans Per MLO (#)
AK	\$1,679,972,266	6,575	\$255,509	923	7	2
AL	\$7,441,159,914	43,728	\$170,169	5,718	8	3
AR	\$2,455,616,768	17,082	\$143,755	2,876	6	2
AZ	\$34,328,379,096	151,318	\$226,862	11,605	13	4
CA	\$186,809,446,866	482,526	\$387,149	34,592	14	6
CO	\$37,942,016,482	128,550	\$295,154	10,153	13	4
CT	\$7,866,783,132	32,866	\$239,359	4,074	8	3
DC	\$3,321,707,492	7,181	\$462,569	1,808	4	2
DE	\$3,130,906,683	13,481	\$232,246	2,076	6	2
FL	\$67,689,389,854	302,520	\$223,752	21,722	14	6
GA	\$27,279,788,508	131,937	\$206,764	11,547	11	5
GU	\$13,674,344	74	\$184,788	6	12	8
HI	\$5,984,903,840	13,032	\$459,247	1,380	9	3
IA	\$2,284,103,873	15,048	\$151,788	2,745	5	2
ID	\$5,471,154,194	27,293	\$200,460	2,678	10	3
IL	\$25,119,815,337	113,503	\$221,314	9,948	11	3
IN	\$11,932,853,781	75,298	\$158,475	7,596	10	3
KS	\$3,143,301,850	18,144	\$173,242	3,221	6	2
KY	\$5,722,218,439	35,893	\$159,424	4,707	8	2
LA	\$7,230,907,585	40,591	\$178,141	4,661	9	3
MA	\$20,719,950,643	63,841	\$324,556	5,745	11	4
MD	\$23,955,750,758	81,622	\$293,496	8,923	9	3
ME	\$2,572,786,598	12,460	\$206,484	2,133	6	2
MI	\$17,499,162,422	107,180	\$163,269	9,106	12	5
MN	\$12,542,005,721	56,954	\$220,213	4,100	14	6
MO	\$10,205,871,556	59,720	\$170,895	5,907	10	3
MS	\$2,296,054,748	16,409	\$139,927	2,623	6	2
MT	\$1,624,508,669	7,360	\$220,721	1,354	5	2
NC	\$23,831,914,142	112,487	\$211,864	9,967	11	4
ND	\$694,658,270	3,647	\$190,474	913	4	1
NE	\$1,834,306,940	11,071	\$165,686	1,800	6	2
NH	\$4,367,035,475	18,360	\$237,856	2,521	7	3
NJ	\$26,800,211,856	94,558	\$283,426	9,589	10	3
NM	\$4,081,666,366	23,748	\$171,874	3,019	8	2
NV	\$16,490,864,936	66,876	\$246,589	5,574	12	4
NY	\$28,244,282,766	96,893	\$291,500	6,458	15	7
OH	\$14,748,259,020	91,930	\$160,429	8,145	11	4
OK	\$4,853,447,571	29,773	\$163,015	3,574	8	3
OR	\$17,127,145,484	62,309	\$274,874	7,022	9	3
PA	\$21,654,534,277	109,695	\$197,407	10,463	10	3
PR	\$703,815,001	5,964	\$118,011	240	25	20
RI	\$2,660,494,929	12,024	\$221,265	1,691	7	2
SC	\$11,943,696,892	62,281	\$191,771	6,199	10	4
SD	\$842,171,543	4,664	\$180,569	979	5	1
TN	\$13,565,680,345	72,777	\$186,401	7,862	9	3
TX	\$70,677,999,129	329,858	\$214,268	18,583	18	7
UT	\$17,593,785,924	68,808	\$255,694	3,744	18	7
VA	\$27,887,809,504	98,468	\$283,217	10,227	10	3
VI	\$100,787,340	293	\$343,984	14	21	11
VT	\$938,616,632	4,591	\$204,447	826	6	2
WA	\$37,046,801,436	117,975	\$314,022	11,134	11	4
WI	\$6,763,853,934	38,244	\$176,861	4,967	8	2
WV	\$1,704,758,060	11,320	\$150,597	1,323	9	3
WY	\$1,075,163,720	5,569	\$193,062	1,135	5	2