

# A Nationwide View on State-Licensed Mortgage Entities 2011 Quarters I & II

Updated August 18, 2011 Conference of State Bank Supervisors 1129 20<sup>th</sup> Street, NW, 9<sup>th</sup> Floor Washington, D.C. 20036-4307



### A Nationwide View on State-Licensed Mortgage Entities

This report compiles data from the first quarter of 2011 concerning companies, branches, and mortgage loan originators who are state-licensed or state-registered through the Nationwide Mortgage Licensing System & Registry (NMLS). Unless otherwise noted, the data reflects licensing and registration information from NMLS as of March 31, 2011.

### **Approved Entities and Licenses in NMLS**

| Туре       | <b>Unique Entities</b> | Licenses |
|------------|------------------------|----------|
| Company    | 14,980                 | 28,415   |
| Branch     | 15,957                 | 24,021   |
| Individual | 100,098                | 182,880  |

NOTE: Includes companies holding a state license or a state registration through NMLS. License information includes separate licenses required for DBAs ("Other Trade Name") required in certain states and multiple licenses for different authorities (e.g. Lender and Broker) required in certain states.

### **Mortgage Related Business**

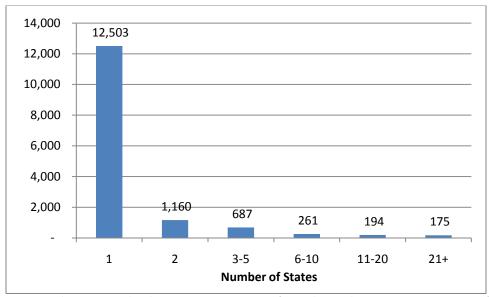
State-licensed companies in NMLS by business activity

| Description   | Companies | % in NMLS |
|---|-----------|-----------|
| First mortgage loan brokering                                       | 13,298    | 89%       |
| Second mortgage loan brokering                                      | 11,065    | 74%       |
| First mortgage lending  | 3,308     | 22%       |
| Second mortgage lending   | 2,466     | 16%       |
| First mortgage servicing  | 1,322     | 9%        |
| Second mortgage servicing   | 1,068     | 7%        |
| Home equity loans, including lines of credit                        | 7,038     | 47%       |
| Federal Housing Administration (FHA) - Loan Correspondent           | 4,473     | 30%       |
| Federal Housing Administration (FHA) - Direct Endorsement mortgagee | 1,376     | 9%        |
| Ginnie Mae approved Issuer/Servicer                                 | 340       | 2%        |
| Fannie Mae approved Seller/Servicer                                 | 1,076     | 7%        |
| Freddie Mac approved Seller/Servicer                                | 940       | 6%        |
| Loans guaranteed by the Veterans Administration (VA)                | 5,292     | 35%       |
| Reverse mortgage loans  | 3,515     | 23%       |
| High cost home loans (refer to state definitions)                   | 1,173     | 8%        |
| Other mortgage products and settlement services                     | 1,105     | 7%        |
| Credit Insurance  | 208       | 1%        |
| Other mortgage-related business                                     | 598       | 4%        |
| Engaged in non-mortgage-related business                            | 3,269     | 22%       |

NOTE: Mortgage Related Business activity is self-reported by licensee/registrant on the "Other Business" section of their Form MU1. Licensees may be relying on different definitions in indicating their business activity. As of December 31, 2010, FHA no longer approved Loan Correspondents (See FHA Mortgagee Letter 2010-20). Answers to this section likely do not reflect this change. It is anticipated that FHA Loan Correspondent will be removed as a designation on Form MU1 in January 2012.

### **Mortgage Companies Operating in Multiple States**

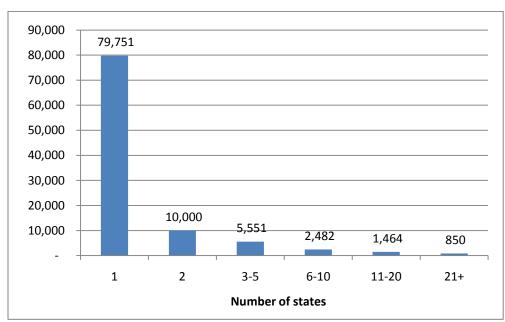
83% of companies are licensed in just one jurisdiction



NOTE: Graph represents data by state, not state agency (several states have two agencies on NMLS). For example, a company which holds a license in both California agencies is counted only once.

### **Mortgage Loan Originators Operating in Multiple States**

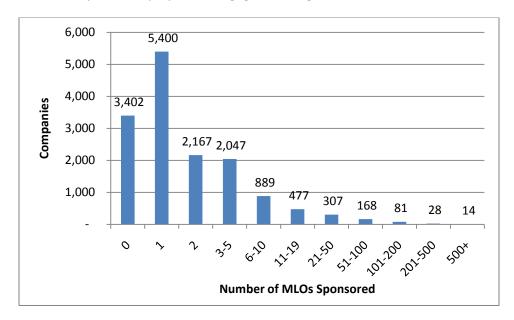
80% of individual mortgage loan originators are licensed in just one jurisdiction



NOTE: Graph represents data by state, not state agency (several states have two agencies on NMLS). For example, a mortgage loan originator which holds a license in both California agencies is counted only once.

### **Mortgage Loan Originators Per Mortgage Company**

83% of companies employ 1-5 mortgage loan originators

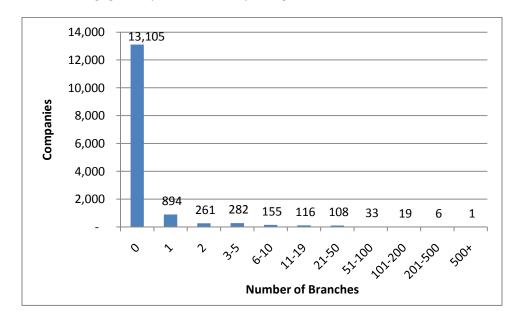


| Average MLOs per Company         | 5.5 |
|----------------------------------|-----|
| Average MLO Licenses per Company | 9.9 |
| Average Licenses per MLO         | 1.8 |

NOTE: The significant number of companies with no MLOs is due in part to the fact that some companies may hold a state license but have no individuals that must hold a mortgage loan originator license (e.g. Mortgage Servicers). The number is mostly due to the fact that some states do not require Sponsorship of MLOs by the employing mortgage company and therefore NMLS cannot provide an average.

### **Branches Per Company**

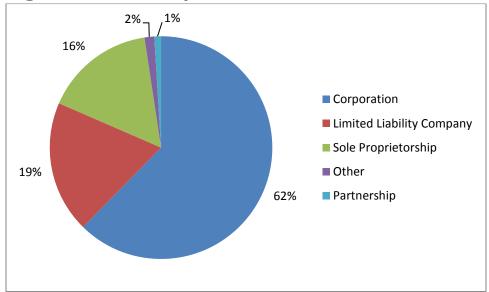
87% of mortgage companies have only a single location



Average Branches per Company 1.06
Average Branch Licenses per Company 1.58

NOTE: Graph represents the number of Form MU3 filings per company. It is possible for a company to file two Form MU3s on the same physical location.

### **Legal Status of Companies**



Companies controlled by depository institution

287



# State-Licensed/Registered Mortgage Entities As of March 31, 2011

|                          | Companies | Branches | Individual | Average MLOs | Avg Branches |      | Controlled by |
|--------------------------|-----------|----------|------------|--------------|--------------|------|---------------|
| District 4               |           |          | MLO        | per Company  | per Company  | рерс | sitory        |
| District 1               |           |          |            |              |              |      |               |
| Connecticut              | 623       | 308      | 4,243      | 6.3          | 0.5          | 30   | 4.8%          |
| Delaware <sup>2,3</sup>  | -         | -        | 1,294      | -            | -            | -    | -             |
| District of Columbia     | 326       | 265      | 1,312      | 3.8          | 0.8          | 34   | 10.4%         |
| Maine <sup>2,3</sup>     | -         | -        | 1,481      | -            | -            | -    | -             |
| Maryland                 | 650       | 529      | 4,640      | 1.1          | 0.8          | 43   | 6.6%          |
| Massachusetts            | 572       | 586      | 3,858      | 6.3          | 1.7          | 39   | 6.8%          |
| New Hampshire            | 353       | 267      | 1,843      | 5.1          | 0.8          | 38   | 10.8%         |
| New Jersey               | 613       | 792      | 6,740      | 10.3         | 1.3          | 22   | 3.6%          |
| New York                 | 1,159     | 930      | 4,843      | 4.0          | 0.8          | 17   | 1.5%          |
| Pennsylvania             | 954       | 901      | 6,659      | 6.6          | 0.9          | 31   | 3.2%          |
| Puerto Rico <sup>1</sup> | 66        | 263      | -          | -            | 4.0          | 11   | 16.7%         |
| Rhode Island             | 285       | 165      | 1,189      | 3.8          | 0.8          | 42   | 14.7%         |
| Vermont                  | 181       | 141      | 677        | 3.1          | 1.0          | 35   | 19.3%         |
| District 2               |           |          |            |              |              |      |               |
| Illinois                 | 678       | 336      | 5,939      | 7.8          | 0.5          | 39   | 5.8%          |
| Indiana-DFI              | 261       | -        | 2,845      | 10.2         | -            | 20   | 7.7%          |
| Indiana-SOS              | 200       | 28       | 611        | 2.4          | 0.1          | 3    | 1.5%          |
| Iowa                     | 330       | 355      | 1,275      | 3.6          | 1.2          | 33   | 10.0%         |
| Kentucky <sup>3</sup>    | 351       | 287      | 2,705      | 0.0          | 0.8          | 14   | 4.0%          |
| Michigan                 | 628       | -        | 3,595      | 8.4          | -            | 59   | 9.4%          |
| Minnesota                | 468       | 329      | 2,780      | 5.3          | 0.6          | 34   | 7.3%          |
| Missouri <sup>2,3</sup>  | -         | -        | 2,630      | -            | -            |      | -             |
| Ohio                     | 535       | 1,450    | 3,886      | 7.2          | 2.8          | 35   | 6.5%          |
| Wisconsin                | 388       | 492      | 2,695      | 6.4          | 1.6          | 38   | 9.8%          |
| District 3               |           |          |            |              |              |      |               |
| Alabama                  | 416       | 469      | 2,811      | 6.2          | 1.1          | 19   | 4.6%          |
| Arkansas                 | 265       | 226      | 1,392      | 5.2          | 0.9          | 8    | 3.0%          |
| Florida <sup>1,3</sup>   | 428       | 99       | 4,875      | 0.5          | 0.2          | 1    | 0.2%          |
| Georgia                  | 860       | 509      | 4,671      | 4.9          | 0.6          | 32   | 3.7%          |
| Louisiana                | 400       | 433      | 2,483      | 5.6          | 1.1          | 12   | 3.0%          |
| Mississippi              | 266       | 319      | 1,481      | 5.5          | 1.2          | 14   | 5.3%          |
| North Carolina           | 546       | 661      | 5,504      | 8.6          | 1.2          | 17   | 3.1%          |
| South Carolina-BFI       | 281       | 441      | 2,514      | 8.2          | 1.6          | 12   | 4.3%          |
| South Carolina-DCA       | 145       | 101      | 456        | 2.7          | 0.7          | 1    | 0.7%          |
| Tennessee                | 527       | 636      | 4,275      | 7.4          | 1.2          | 21   | 4.0%          |
| Virgin Islands           | 15        | 11       | 26         | 1.5          | 0.7          | 2    | 13.3%         |
| Virginia <sup>1</sup>    | -         | -        | 5,434      | 4.0          | -            | -    | -             |
| West Virginia            | 244       | 174      | 863        | 3.4          | 0.8          | 29   | 11.9%         |

|                             | Companies | Branches | Individual | Average MLOs | Avg Branches | -    | Controlled by |
|-----------------------------|-----------|----------|------------|--------------|--------------|------|---------------|
|                             | ·         |          | MLO        | per Company  | per Company  | Depo | ository       |
| District 4                  |           |          |            |              |              |      |               |
| Colorado <sup>3</sup>       | 715       | -        | 4,424      | 3.6          | -            | 15   | 2.1%          |
| Kansas                      | 330       | 347      | 1,747      | 5.0          | 1.1          | 35   | 10.6%         |
| Nebraska                    | 259       | 191      | 938        | 3.4          | 0.7          | 29   | 11.2%         |
| New Mexico                  | 348       | 348      | 1,749      | 4.8          | 1.0          | 19   | 5.5%          |
| North Dakota                | 221       | 111      | 636        | 2.7          | 0.5          | 37   | 16.7%         |
| Oklahoma                    | 258       | 280      | 1,897      | 6.4          | 1.1          | 13   | 5.0%          |
| South Dakota                | 155       | -        | 473        | 2.9          | -            | 10   | 6.5%          |
| Texas - OCCC <sup>2,3</sup> | -         | -        | 659        | -            | -            | -    | -             |
| Texas - SML                 | 1,444     | 1,445    | 10,557     | 6.8          | 1.0          | 14   | 1.0%          |
| Wyoming                     | 219       | 160      | 703        | 2.9          | 0.7          | 15   | 6.8%          |
| District 5                  |           |          |            |              |              |      |               |
| Alaska                      | 92        | 77       | 396        | 3.8          | 0.7          | 5    | 5.4%          |
| Arizona                     | 685       | 810      | 4,443      | 5.6          | 1.2          | 13   | 1.9%          |
| California - DOC            | 785       | 2,770    | 11,624     | 13.1         | 3.6          | 47   | 6.0%          |
| California - DRE            | 4,907     | 749      | 17,695     | 2.8          | 0.2          | 1    | 0.0%          |
| Hawaii <sup>1</sup>         | 124       | 55       | 443        | 3.5          | 0.4          | 4    | 3.2%          |
| Idaho                       | 345       | 332      | 1,564      | 4.2          | 1.0          | 11   | 3.2%          |
| Montana                     | 138       | 107      | 732        | 4.8          | 1.0          | 11   | 8.0%          |
| Nevada                      | 250       | 227      | 2,133      | 7.1          | 1.0          | 19   | 7.6%          |
| Oregon                      | 585       | 667      | 4,218      | 6.5          | 1.1          | 15   | 2.6%          |
| Utah-DFI <sup>2,3</sup>     | -         | -        | 154        | -            | -            | -    | -             |
| Utah-DRE                    | 468       | 245      | 3,372      | 6.4          | 0.5          | -    | -             |
| Washington                  | 758       | 1,252    | 6,745      | 8.7          | 1.6          | 27   | 3.6%          |
| Nationwide                  | 14,980    | 15,957   | 100,098    | 5.5          | 1.1          | 287  | 1.9%          |

<sup>&</sup>lt;sup>1</sup> Agency in the process of completing transition onto NMLS.

This report counts the number of companies, branches, and mortgage loan originators in each state, regardless of the number of licenses these entities may hold in each state. Thus, if a company holds two licenses within a state (e.g. broker and lender), the company is only counted once. The same is true for the Average MLOs per Company and Average Branches per Company. The chart is organized geographically according to the Districts established by the Conference of State Bank Supervisors (CSBS) in order to provide some regional context.

<sup>&</sup>lt;sup>2</sup> Agency does not manage company licensing through NMLS.

<sup>&</sup>lt;sup>3</sup> Agency does not require Sponsorship of MLOs by the employing company.



## State-Licensing/Registration Activity For Period Q1 2011

|                                 | New     | Applicat | ions | Appl <u>ica</u> | tions App | roved | Applio  | cations De | enied | Appli <u>ca</u> | tions Wit | hdrawn | Pendin  | g Applica | ations | Licen   | ses Revo | ked | Licens  | ses Suspe | nded | License | es Surren | dered |
|---------------------------------|---------|----------|------|-----------------|-----------|-------|---------|------------|-------|-----------------|-----------|--------|---------|-----------|--------|---------|----------|-----|---------|-----------|------|---------|-----------|-------|
|                                 | Company | Branch   | MLO  | Company         | Branch    | MLO   | Company | Branch     | MLO   | Company         | Branch    | MLO    | Company | Branch    | MLO    | Company | Branch   | MLO | Company | Branch    | MLO  | Company | Branch    | MLO   |
| District 1                      |         |          |      |                 |           |       |         |            |       |                 |           |        |         |           |        |         |          |     |         |           |      |         |           |       |
| Connecticut                     | 33      | 64       | 616  | 28              | 51        | 694   | -       | -          |       | . 7             | 11        | 239    | 23      | 25        | 312    | 3       | -        |     |         | -         |      | 13      | 23        | 24    |
| Delaware <sup>1</sup>           | -       | -        | 173  |                 | -         | 189   |         | -          |       | _               | _         | 26     |         | -         | 141    |         | -        |     |         | -         | _    | _       | -         | 32    |
| District of Columbia            | 15      | 31       | -    |                 | 38        | 174   |         | -          |       | 1               | 2         |        |         | 17        | 120    |         | -        |     |         | -         | _    | 5       | 8         | 5     |
| Maine <sup>1</sup>              | -       | -        | 239  |                 |           | 207   |         | -          |       |                 | -         | 3      |         | -         | 97     |         | -        |     |         | -         | _    | _       | -         | 19    |
| Maryland                        | 31      | 72       | 725  | 20              | 85        | 702   |         | -          | 2     | 9               | 2         |        |         | 43        | 456    |         | -        |     |         | -         | _    | 11      | 41        | 22    |
| Massachusetts                   | 25      |          |      |                 |           | 525   |         | -          | _     | . 6             |           |        |         | 55        | 87     |         | -        |     |         | -         | _    | 19      | 37        | 30    |
| New Hampshire                   | 8       |          |      |                 |           | 248   |         | -          | -     | . 7             |           |        |         | 16        |        |         | -        | 1   |         | -         | _    | 11      | 18        | 101   |
| New Jersey                      | 27      | 82       | 671  | 41              | 122       | 631   | -       | -          | -     |                 | 8         | 73     | 29      | 59        | 1,518  | -       | -        |     |         | -         | -    | 13      | 79        | 35    |
| New York                        | 22      | 44       | 594  | 11              | 39        | 787   | -       | -          | 10    | 10              | 13        | 3,001  | 173     | 199       | 2,045  | -       | -        |     | - 2     | -         |      | 51      | 8         | 33    |
| Pennsylvania                    | 66      | 83       | 814  | 65              | 76        | 737   | -       | -          | -     | 10              | 9         | 213    | 46      | 70        | 496    | -       | -        | 1   |         | -         | 68   | 21      | 54        | 94    |
| Puerto Rico                     | 1       | -        | -    | 1               | -         | -     | -       | -          | -     |                 | -         | -      | 6       | 11        | 6      | -       | -        |     |         | -         | -    | 2       | -         | -     |
| Rhode Island                    | 9       | 26       | 159  | 9               | 18        | 109   | -       | -          | -     | . 3             | 4         | 14     | 37      | 42        | 212    | -       | 1        |     | -       | -         | 12   | 12      | 10        | 5     |
| Vermont                         | 34      | 21       | 89   | 23              | 27        | 78    | -       | -          | -     | 6               | 4         | 20     | 52      | 16        | 171    | -       | -        |     | -       | -         | -    | 13      | 17        | 3     |
| District 2                      |         |          |      |                 |           |       |         |            |       |                 |           |        |         |           |        |         |          |     |         |           |      |         |           |       |
| Illinois                        | 28      | 30       | 737  | 14              | 32        | 956   | -       | -          | 18    | 2               | 30        | 15     | 56      | 28        | 1,108  | -       | -        |     |         | -         | _    | 29      | 2         | 3     |
| Indiana-DFI                     | 28      |          | 365  |                 |           | 355   |         | _          |       |                 | -         | 354    |         |           | 89     |         | _        |     |         | _         | _    | 17      |           | 6     |
| Indiana-SOS                     | 6       |          |      |                 |           | 34    |         | -          |       |                 | 3         |        |         | 3         |        |         | _        |     |         | _         | _    | 7       |           |       |
| lowa                            | 18      |          |      |                 |           | 230   |         | -          | 1     | _               | _         | 67     | 12      | 5         |        |         | -        |     |         | -         | _    | 10      | 24        | 80    |
| Kentucky                        | 22      |          |      |                 |           | 286   | -       | -          |       | 4               | 8         |        | 18      | 7         |        |         | -        |     |         | -         | _    | 9       | 9         | 21    |
| Michigan                        | 63      |          |      |                 |           | 708   |         | -          | 1     | . 19            |           | 205    |         | -         | 433    |         | -        |     |         | -         | _    | 17      | -         | 12    |
| Minnesota                       | 43      |          |      |                 | 85        | 1,125 |         | -          | 1     |                 |           |        |         | 17        | 446    |         | -        |     |         | -         | _    | 6       | 13        | -     |
| Missouri <sup>1</sup>           | -       | -        | 297  | -               | -         | 261   | -       | -          | 20    | -               | -         | 97     | -       | -         | 163    | -       | -        |     |         | -         | -    | _       | -         | 8     |
| Ohio                            | 31      | 72       | 644  | 31              | 66        | 991   | 4       | -          | 26    | 21              | 29        | 476    | 64      | 66        | 559    | -       | -        |     |         | -         |      | 12      | 25        | 10    |
| Wisconsin                       | 30      | 125      | 467  | 51              | 157       | 471   | 16      | -          | 46    | 2               | 1         | 73     | 26      | 12        | 186    | -       | -        |     |         | -         | -    | 14      | 30        | 63    |
| District 3                      |         |          |      |                 |           |       |         |            |       |                 |           |        |         |           |        |         |          |     |         |           |      |         |           |       |
| Alabama                         | 17      | 46       | 310  | 14              | 46        | 351   | -       | -          | 4     | . 2             | 8         | 266    | 22      | 30        | 232    | -       | -        |     |         | -         | _    | 16      | 22        | 41    |
| Arkansas                        | 17      |          |      |                 |           | 213   |         | -          |       | 1               |           |        |         | 14        | 172    |         | -        |     |         | -         | _    | 15      | 15        | 170   |
| Florida <sup>2</sup>            | 215     |          |      |                 |           | 3,854 |         | -          | _     | 29              |           |        | 1,692   | 1,097     | 11,003 |         | -        |     |         | -         | _    | _       | -         | -     |
| Georgia                         | 38      |          | 690  |                 |           | 579   |         | 2          | 28    | 14              | 10        |        | -       | 14        | 332    |         | -        | 12  | _       | -         | _    | 14      | 20        | 26    |
| Louisiana                       | 23      |          |      |                 |           | 504   |         | -          | _     | . 3             |           |        |         | 41        | 205    |         | -        | 3   | 3 6     | -         | _    | 7       | 22        | 10    |
| Mississippi                     | 16      |          |      |                 |           | 246   |         | -          | -     | . 3             |           |        |         | 31        | 149    |         | -        |     |         | -         | _    | 7       | 9         | 110   |
| North Carolina                  | 19      | 71       | 565  | 20              | 49        | 516   | -       | 12         | 46    | 9               | 8         | 192    | 14      | 26        | 245    | -       | -        |     |         | -         | -    | 15      | 40        | 51    |
| South Carolina-BFI <sup>2</sup> | 35      | 113      | 344  | 25              |           | 623   |         | -          | -     | 17              | 62        | 509    | 37      | 62        | 624    | -       | -        |     |         | -         | _    | 6       | 5         |       |
| South Carolina-DCA              | 9       |          |      |                 |           | 46    |         | -          | -     | 1               |           |        |         | 5         |        | -       | -        |     |         | -         | _    | 3       |           | 9     |
| Tennessee                       | 18      | 102      | 473  | 58              | 103       | 642   | -       | -          | 16    | 3               | -         | 17     | 32      | 28        | 304    | -       | -        |     |         | -         | -    | 3       | 29        | 17    |
| Virgin Islands                  | 1       | 2        |      |                 | 2         | 1     |         | -          | -     |                 | -         | -      |         | -         | 7      | -       | -        |     |         | -         | -    | _       | -         | -     |
| Virginia <sup>2</sup>           | 35      | 128      | 765  | 1               | 96        | 699   | -       | -          | 3     | 6               | 7         | 241    | 779     | 1,002     | 700    | -       | -        |     |         | -         | -    | _       | -         | 13    |
| West Virginia                   | 22      |          |      |                 | 23        | 174   |         | -          |       | . 3             |           | 15     |         | 6         | 39     |         | -        |     |         | -         | _    | 4       | 5         | 3     |

|                                    | New     | Applicat | ions   | Applica | tions App | oroved | Applic  | ations De | enied | Applicat | tions With | ndrawn | Pendir  | g Applica | ations | Licer   | ises Revo | ked | Licens  | es Suspe | nded | License | es Surrenc | ered  |
|------------------------------------|---------|----------|--------|---------|-----------|--------|---------|-----------|-------|----------|------------|--------|---------|-----------|--------|---------|-----------|-----|---------|----------|------|---------|------------|-------|
|                                    | Company | Branch   | MLO    | Company | Branch    | MLO    | Company | Branch    | MLO   | Company  | Branch     | MLO    | Company | Branch    | MLO    | Company | Branch    | MLO | Company | Branch   | MLO  | Company | Branch     | MLO   |
| District 4                         |         |          |        |         |           |        |         |           |       |          |            |        |         |           |        |         |           |     |         |          |      |         |            |       |
| Colorado <sup>2</sup>              | 190     | -        | 536    | 270     | -         | 482    | -       | -         | -     | -        | -          | -      | 79      | -         | 1,174  | -       | -         |     |         | -        | -    | -       | -          | -     |
| Kansas                             | 20      | 35       | 201    | 7       | 21        | 159    | 1       | -         | 4     | 3        | -          | 9      | 22      | 15        | 63     | -       | -         |     |         | -        | -    | 3       | 26         | 11    |
| Nebraska                           | 16      | 16       | 118    | 12      | 17        | 158    | -       | -         | 7     | 4        | 4          | 23     | 24      | 13        | 199    | -       | -         |     | -       | -        | -    | 4       | 9          | 13    |
| New Mexico                         | 12      | 29       | 211    | 12      | 32        | 228    | -       | -         | -     | 22       | 6          | 224    | 10      | 4         | 87     | -       | -         |     | . 2     | -        | 41   | 11      | 23         | 12    |
| North Dakota                       | 10      | 10       | 67     | 10      | 11        | 60     | -       | -         | -     | 1        | -          | 9      | 5       | 1         | 14     | -       | -         |     | -       | -        | -    | 11      | 11         | 31    |
| Oklahoma                           | 18      | 27       | 164    | 22      | 40        | 230    | -       | -         | -     | 3        | 6          | 2      | 22      | 30        | 309    | -       | -         | -   | -       | -        | -    | 2       | 3          | 1     |
| South Dakota                       | 13      | -        | 95     | 13      | -         | 99     | -       | -         | -     | 1        | -          | 14     | 15      | -         | 66     | -       | -         |     | -       | -        | -    | 4       | -          | 5     |
| Texas - OCCC <sup>1</sup>          | -       | -        | 72     | -       | -         | 96     | -       | -         | -     | -        | -          | 45     | -       | -         | 434    | -       | -         |     | -       | -        | -    | -       | -          | -     |
| Texas - SML                        | 117     | 210      | 1,319  | 147     | 200       | 1,405  | -       | -         | 9     | 37       | 11         | 351    | 54      | 41        | 306    | -       | -         |     | -       | -        | 233  | 8       | 96         | 47    |
| Wyoming                            | 9       | 19       | 86     | 14      | 19        | 77     | -       | -         | 1     | -        | -          | 4      | 3       | 7         | 105    | -       | -         | -   | -       | -        | -    | 17      | 22         | 7     |
| District 5                         |         |          |        |         |           |        |         |           |       |          |            |        |         |           |        |         |           |     |         |          |      |         |            |       |
| Alaska                             | 6       | 10       | 55     | 7       | 9         | 54     | -       | -         | 4     | 1        | 1          | 14     | 8       | 3         | 52     | -       | -         |     |         | -        | -    | 2       | 6          | 1     |
| Arizona                            | 25      | 91       | 562    | 16      | 72        | 553    | -       | -         | 2     | 4        | 17         | 287    | 44      | 83        | 284    | -       | -         |     | - 2     | 26       | -    | 63      | 113        | 6     |
| California - DOC                   | 44      | 411      | 1,834  | 27      | 295       | 1,927  | -       | -         | 5     | 19       | 40         | 747    | 74      | 170       | 1,743  | 27      | -         | -   | -       | -        | -    | 26      | 165        | 10    |
| California - DRE                   | 76      | 67       | 87     | 1,041   | 742       | 1,591  | -       | -         | -     | 6        | 2          | 9      | 1,191   | 218       | 7,232  | -       | -         |     | -       | -        | -    | -       | -          | -     |
| Hawaii <sup>2</sup> ′ <sup>4</sup> | 42      | 37       | 201    | 88      | 44        | 353    |         |           |       | 9        | 15         | 22     | 73      | 55        | 405    | -       | -         |     | -       | -        | -    | -       | -          | -     |
| Idaho                              | 18      | 42       | 200    | 21      | 41        | 214    | -       | -         | -     | 5        | 12         | 24     | 14      | 20        | 63     | -       | -         |     | -       | -        | -    | 4       | 18         | 123   |
| Montana                            | 18      | 11       | 102    | 16      | 15        | 78     | -       | -         | 2     | 7        | 9          | 44     | 19      | 5         | 86     | -       | -         |     | -       | -        | -    | 8       | 6          | 3     |
| Nevada                             | 15      | 42       | 217    | 47      | 35        | 195    | -       | -         | -     | 4        | 7          | 16     | 28      | 25        | 166    | -       | -         | -   | -       | -        | -    | 11      | 12         | 21    |
| Oregon                             | 27      | 99       | 540    | 23      | 86        | 472    | -       | -         | -     | 4        | 4          | 71     | 12      | 28        | 251    | -       | -         | -   | -       | -        | -    | 13      | 70         | 10    |
| Utah-DFI <sup>1</sup>              | -       | -        | 51     | -       | -         | 52     | -       | -         | 8     | -        | -          | 11     | -       | -         | 30     | -       | -         | -   | -       | -        | -    | -       | -          | 1     |
| Utah-DRE                           | 34      | 23       | 217    | 33      | 35        | 256    | -       | -         | 5     | 4        | -          | 136    | 15      | 10        | 158    | -       | -         |     | -       | -        | 3    | 4       | 12         | 2     |
| Washington                         | 52      | 142      | 745    | 22      | 139       | 822    | -       | -         | 1     | 4        | 56         | 79     | 89      | 121       | 227    | 2       | 2         | 2   | 1       | -        | -    | 50      | 227        | 29    |
| Nationwide                         | 1,767   | 3,026    | 22,341 | 2,956   | 3,557     | 28,507 | 21      | 14        | 270   | 339      | 477        | 9,394  | 5,280   | 3,896     | 36,569 | 39      | 3         | 19  | 13      | 26       | 357  | 623     | 1,398      | 1,416 |

<sup>1</sup> Agency does not manage company licenses through NMLS

#### **License Status Definitions**

Approved-Status assisgned when regulator has reviewed the license/registration application and decided to issue a license to the applicant through NMLS.

Denied-Status assigned when a regulator has reviewed the license/registration application and determined that sufficient grounds exist to deny the request.

This status may also be used by regulators who deny a renewal request for license.

Application Withdrawn-Status assigned when an applicant has been approved to voluntarily withdraw their application or has not responded to regulator requests for additional information within a timely manner.

Pending Applications-Status assigned whan an application has been submitted to the regulator and the regulators is waiting for additional information from applicant or has recevied all necessary items and is reviewing the application.

License Revoked-Status assigned when a regulator has taken action to revoke the license/registration. Pursuant to federal SAFE legislation, placement of a MLO license into this status will render the MLO unable to obtain or maintain a license to conduct mortgage business in any jurisdiction.

License Suspended-Status assigned when a regulator has taken action to suspend the license/registration.

License Surrendered/Terminated-Status assigned when a regulator approved a surrender/cencellation request submitted by the licensee/registrant.

This chart provides data on the number of license applications, application approvals, application denials, application withdrawals, license revocations, license suspensions, and license surrenders that took place between January 1, 2011 and March 31, 2011 (Quarter 1 2011) through NMLS. The chart also provides the number of licenses that were in a pending status on March 31, 2011. "License" on this chart also includes state registrations. "Application Denied" typically indicates a final denial after appeals have been exhausted, though state process and definitions may vary concerning this point.

<sup>&</sup>lt;sup>2</sup> Agency was in the transition process for company licenses or registrations during the quarter

<sup>&</sup>lt;sup>3</sup>Agency was in the process of completing MLO license transition during the quarter

<sup>&</sup>lt;sup>4</sup> The Hawaii Division of Financial Institutions has indicated that it is not able to release the number of license applications denied.



### **Quarter II Counts and Activity**

The following charts provide updated information for the second quarter of 2011. Unless otherwise noted, the data reflects licensing and registration information from NMLS as of June 30, 2011.

### **Approved Entities and Licenses in NMLS**

| Туре       | Unique Entities | Licenses |
|------------|-----------------|----------|
| Company    | 16,153          | 30,945   |
| Branch     | 17,387          | 26,211   |
| Individual | 106,881         | 201,469  |

NOTE: Includes companies holding a state license or a state registration through NMLS. License information includes separate licenses required for DBAs ("Other Trade Name") required in certain states and multiple licenses for different authorities (e.g. Lender and Broker) required in certain states.



# State-Licensed Mortgage Entities As of June 30, 2011

|                         | Companies | Branches | Individual | Average MLOs | Avg Branches | _    | Controlled by |
|-------------------------|-----------|----------|------------|--------------|--------------|------|---------------|
|                         | Companies | Draile:  | MLO        | per Company  | per Company  | Depo | sitory        |
| District 1              |           |          |            |              |              |      |               |
| Connecticut             | 623       | 313      | 4,480      | 6.3          | 0.5          | 27   | 4.3%          |
| Delaware <sup>1,2</sup> | -         | -        | 1,409      | -            | -            | -    | -             |
| District of Columbia    | 325       | 278      | 1,489      | 4.2          | 0.9          | 34   | 10.5%         |
| Maine <sup>1,2</sup>    | -         | -        | 1,429      | -            | -            | -    | -             |
| Maryland                | 657       | 590      | 5,117      | 5.8          | 0.9          | 46   | 7.0%          |
| Massachusetts           | 570       | 601      | 4,126      | 6.4          | 1.7          | 40   | 7.0%          |
| New Hampshire           | 352       | 275      | 1,930      | 5.4          | 0.8          | 34   | 9.7%          |
| New Jersey              | 617       | 804      | 7,341      | 10.5         | 1.3          | 24   | 3.9%          |
| New York                | 1,150     | 950      | 5,439      | 4.1          | 0.8          | 19   | 1.7%          |
| Pennsylvania            | 983       | 999      | 6,969      | 6.5          | 1.0          | 31   | 3.2%          |
| Puerto Rico             | 66        | 271      | 21         | 0.3          | 4.1          | 8    | 12.1%         |
| Rhode Island            | 266       | 146      | 1,341      | 4.4          | 0.8          | 38   | 14.3%         |
| Vermont                 | 192       | 162      | 752        | 3.1          | 1.1          | 40   | 20.8%         |
| District 2              |           |          |            |              |              |      |               |
| Illinois                | 724       | 333      | 6,640      | 7.9          | 0.4          | 49   | 6.8%          |
| Indiana-DFI             | 269       | -        | 3,225      | 10.6         | -            | 23   | 8.6%          |
| Indiana-SOS             | 201       | 33       | 657        | 2.5          | 0.2          | 4    | 2.0%          |
| Iowa                    | 379       | 401      | 1,388      | 3.3          | 1.1          | 34   | 9.0%          |
| Kentucky                | 366       | 312      | 2,910      | 0.6          | 0.9          | 16   | 4.4%          |
| Michigan                | 646       | -        | 3,986      | 8.2          | -            | 58   | 9.0%          |
| Minnesota               | 505       | 354      | 3,067      | 4.9          | 0.6          | 39   | 7.7%          |
| Missouri <sup>1,2</sup> | -         | -        | 2,875      | -            | -            | -    | -             |
| Ohio                    | 558       | 1,549    | 4,359      | 7.3          | 2.9          | 41   | 7.3%          |
| Wisconsin               | 388       | 487      | 2,886      | 6.2          | 1.6          | 37   | 9.5%          |
| District 3              |           |          |            |              |              |      |               |
| Alabama                 | 425       | 530      | 3,060      | 6.2          | 1.3          | 24   | 5.6%          |
| Arkansas                | 270       | 238      | 1,443      | 5.3          | 0.9          | 9    | 3.3%          |
| Florida <sup>1</sup>    | 1,154     | 367      | 8,073      | 2.4          | 0.3          | 15   | 1.3%          |
| Georgia                 | 842       | 524      | 5,074      | 5.3          | 0.6          | 33   | 3.9%          |
| Louisiana               | 412       | 491      | 2,741      | 5.5          | 1.2          | 13   | 3.2%          |
| Mississippi             | 275       | 353      | 1,551      | 5.5          | 1.3          | 18   | 6.5%          |
| North Carolina          | 535       | 665      | 5,951      | 8.9          | 1.2          | 16   | 3.0%          |
| South Carolina-BFI      | 284       | 447      | 2,758      | 8.4          | 1.6          | 12   | 4.2%          |
| South Carolina-DCA      | 139       | 92       | 484        | 2.7          | 0.7          | 1    | 0.7%          |
| Tennessee               | 537       | 707      | 4,568      | 7.1          | 1.3          | 23   | 4.3%          |
| Virgin Islands          | 17        | 11       | 30         | 1.7          | 0.7          | 2    | 11.8%         |
| Virginia <sup>1</sup>   | 525       | 588      | 5,925      | 4.5          | 0.9          | 12   | 2.3%          |
| West Virginia           | 258       | 179      | 997        | 3.6          | 0.8          | 31   | 12.0%         |

|                             | Companies | Branches   | Individual | Average MLOs | Avg Branches | Companies | Controlled by |
|-----------------------------|-----------|------------|------------|--------------|--------------|-----------|---------------|
|                             | Companies | Dialiciles | MLO        | per Company  | per Company  | Depo      | ository       |
| District 4                  |           |            |            |              |              |           |               |
| Colorado <sup>1</sup>       | 837       | -          | 4,881      | 3.6          | -            | 18        | 2.2%          |
| Kansas                      | 341       | 355        | 1,882      | 4.9          | 1.0          | 39        | 11.4%         |
| Nebraska                    | 268       | 189        | 1,021      | 3.3          | 0.7          | 33        | 12.3%         |
| New Mexico                  | 352       | 369        | 1,920      | 5.0          | 1.1          | 20        | 5.7%          |
| North Dakota                | 231       | 126        | 638        | 2.5          | 0.6          | 32        | 13.9%         |
| Oklahoma                    | 274       | 310        | 2,076      | 6.2          | 1.1          | 16        | 5.8%          |
| South Dakota                | 160       | -          | 528        | 3.0          | -            | 9         | 5.6%          |
| Texas - OCCC <sup>1,2</sup> | -         | -          | 687        | -            | -            | -         | -             |
| Texas - SML                 | 1,475     | 1,503      | 11,383     | 6.8          | 1.0          | 13        | 0.9%          |
| Wyoming                     | 210       | 163        | 747        | 3.2          | 0.8          | 16        | 7.6%          |
| District 5                  |           |            |            |              |              |           |               |
| Alaska                      | 94        | 75         | 452        | 4.1          | 0.7          | 5         | 5.3%          |
| Arizona                     | 692       | 854        | 4,836      | 5.8          | 1.2          | 12        | 1.7%          |
| California - DOC            | 784       | 3,018      | 13,080     | 13.5         | 4.0          | 46        | 5.9%          |
| California - DRE            | 5,423     | 940        | 18,565     | 2.8          | 0.2          | 1         | 0.0%          |
| Hawaii                      | 175       | 98         | 731        | 4.1          | 0.6          | 4         | 2.3%          |
| Idaho                       | 339       | 329        | 1,676      | 4.3          | 1.0          | 12        | 3.5%          |
| Montana                     | 151       | 106        | 796        | 4.5          | 0.9          | 12        | 7.9%          |
| Nevada                      | 241       | 219        | 2,206      | 7.7          | 1.0          | 30        | 12.4%         |
| Oregon                      | 593       | 676        | 4,557      | 6.4          | 1.1          | 22        | 3.7%          |
| Utah-DFI <sup>1,2</sup>     | -         | -          | 178        | -            | -            | -         | -             |
| Utah-DRE                    | 477       | 259        | 3,477      | 6.4          | 0.5          | -         | -             |
| Washington                  | 771       | 1,248      | 7,325      | 8.6          | 1.6          | 32        | 4.2%          |
| Nationwide                  | 16,153    | 17,387     | 106,881    | 5.4          | 1.1          | 281       | 1.7%          |

<sup>&</sup>lt;sup>1</sup> Agency does not require Sponsorship of MLOs by the employing company.

This report counts the number of companies, branches, and mortgage loan originators in each state, regardless of the number of licenses these entities may hold in each state. Thus, if a company holds two licenses within a state (e.g. broker and lender), the company is only counted once. The same is true for the Average MLOs per Company and Average Branches per Company. The chart is organized geographically according to the Districts established by the Conference of State Bank Supervisors (CSBS) in order to provide some regional context.

<sup>&</sup>lt;sup>2</sup> Agency does not manage company licensing through NMLS.



### State-Licensing Activity For Period Q2 2011

|                       | New     | Applicati | ions | Applica | tions App | roved | Applic  | cations D | enied | Applicat | tions Witl | hdrawn | Pendir  | ng Applica | tions | Licer   | ises Revo | ked | Licens  | ses Suspe | nded | Licens  | es Surren | dered |
|-----------------------|---------|-----------|------|---------|-----------|-------|---------|-----------|-------|----------|------------|--------|---------|------------|-------|---------|-----------|-----|---------|-----------|------|---------|-----------|-------|
|                       | Company | Branch    | MLO  | Company | Branch    | MLO   | Company | Branch    | MLO   | Company  | Branch     | MLO    | Company | Branch     | MLO   | Company | Branch    | MLO | Company | Branch    | MLO  | Company | Branch    | MLO   |
| District 1            |         |           |      |         |           |       |         |           |       |          |            |        |         |            |       |         |           |     |         |           |      |         |           |       |
| Connecticut           | 18      | 35        | 282  | 20      | 32        | 289   | -       | -         | -     | 7        | 10         | 152    | 14      | 18         | 156   | -       | -         |     |         | -         | -    | 20      | 32        | 57    |
| Delaware <sup>1</sup> |         |           | 133  |         |           | 165   | -       | -         | -     | -        | -          | 30     | -       | -          | 74    | -       | -         |     |         | -         | -    | -       | -         | 51    |
| District of Columbia  | 18      | 15        | 168  | 13      | 24        | 186   | -       | -         | -     | 1        | 2          | 3      | 15      | 6          | 106   | -       | -         |     |         | -         | -    | 10      | 13        | 8     |
| Maine <sup>1</sup>    |         |           | 127  |         |           | 123   | -       | -         | -     | -        | -          | 3      | -       | -          | 90    | -       | -         |     |         | -         | 142  | -       | -         | 34    |
| Maryland              | 36      | 119       | 435  | 29      | 109       | 493   | -       | -         | 5     | 4        | 7          | 150    | 40      | 45         | 247   | -       | -         |     | - 1     | -         | _    | 18      | 47        | 20    |
| Massachusetts         | 18      | 108       | 289  | 18      | 85        | 283   | -       | -         | -     | 3        | 13         | 51     | 42      | 90         | 49    | -       | -         |     |         | -         | -    | 21      | 69        | 22    |
| New Hampshire         | 23      | 58        | 206  | 10      | 34        | 219   | -       | -         | -     | 2        | 7          | 30     | 25      | 22         | 85    | 2       | -         |     |         | -         | -    | 12      | 25        | 143   |
| New Jersey            | 44      | 104       | 643  | 22      | 72        | 618   | -       | -         | 4     | 2        | 12         | 557    | 42      | 74         | 930   | -       | -         |     |         | -         | -    | 27      | 69        | 35    |
| New York              | 53      | 109       | 412  | 13      | 35        | 611   | -       | -         | 27    | 11       | 10         | 388    | 138     | 237        | 1,436 | -       | -         |     | - 1     | -         | -    | 43      | 28        |       |
| Pennsylvania          | 44      | 162       | 590  | 52      |           | 609   | -       | -         | -     | 5        | 10         | 206    |         |            | 271   |         | -         |     |         | -         | 155  | 27      | 67        |       |
| Puerto Rico           | 2       | 8         | 38   | 2       | 8         | 19    | -       | -         | -     | -        | -          | -      | 5       | 11         | 29    | -       | -         |     |         | -         |      | 3       | -         |       |
| Rhode Island          | 28      | 15        | 120  |         |           | 155   | -       | -         | -     | 3        | 2          | 3      | 53      | 38         | 179   |         | 6         |     |         | -         | 5    | 20      | 36        | 6     |
| Vermont               | 42      | 40        | 72   | 36      | 34        | 79    | -       | -         | -     | 8        | 5          | 30     | 52      | 19         | 131   | -       | -         |     |         | -         | -    | 13      | 9         | 4     |
| District 2            |         |           |      |         |           |       |         |           |       |          |            |        |         |            |       |         |           |     |         |           |      |         |           |       |
| Illinois              | 32      | 70        | 512  | 21      | 35        | 700   | -       | 1         | 1     | -        | 9          | 459    | 65      | 53         | 501   | 4       | -         | 2   | _       | -         | 3    | 31      | 38        | 22    |
| Indiana-DFI           | 16      |           | 374  |         |           | 364   |         | -         | _     | 1        | _          | 58     |         |            | 58    | -       | -         |     |         | -         |      | 8       |           | 12    |
| Indiana-SOS           | 16      | 16        |      |         |           | 48    |         | -         |       | 1        | 3          | 13     |         |            | 53    |         | -         |     |         | -         |      | 7       |           |       |
| Iowa                  | 72      | 85        | 124  |         |           | 119   |         | -         | 4     | 5        | -          | 37     |         |            | 27    |         | -         |     |         | -         |      | 7       |           |       |
| Kentucky              | 37      | 65        | 257  | 30      | 47        | 257   | _       | -         | 7     | 2        | _          | 71     | 23      | 27         | 97    | -       | -         | 1   | _       | -         | 12   | 17      | 19        |       |
| Michigan              | 54      |           | 465  |         |           | 413   |         | -         | 3     |          |            | 110    |         |            | 347   |         | -         | 1   |         | -         |      | 33      |           | 21    |
| Minnesota             | 39      | 96        | 262  |         |           | 295   |         | -         |       | 1        | 2          |        |         | 59         | 395   |         | -         |     |         | -         | _    | 10      |           |       |
| Missouri <sup>1</sup> |         |           | 272  |         |           | 252   |         | -         | 8     | -        | -          | 67     |         |            | 107   |         | -         |     |         | -         | -    | _       | -         | 16    |
| Ohio                  | 42      | 151       | 514  | 36      | 141       | 557   | -       | -         | 12    | 22       | 26         | 177    | 46      | 48         | 335   | -       | -         |     |         | -         | -    | 10      | 35        | 39    |
| Wisconsin             | 32      | 94        | 219  | 17      | 29        | 231   | _       | -         | 48    |          |            | 34     | 36      | 54         | 129   | -       | -         |     |         | -         | _    | 13      | 37        |       |
| District 3            |         |           |      |         |           |       |         |           |       |          |            |        |         |            |       |         |           |     |         |           |      |         |           |       |
| Alabama               | 26      | 102       | 269  | 19      | 84        | 255   | -       | -         | 4     | 3        | 10         | 5      | 30      | 52         | 220   | -       | -         |     |         | -         | _    | 12      | 69        | 24    |
| Arkansas              | 14      | 24        | 160  |         |           | 161   |         | -         | _     | 3        |            |        |         |            | 113   |         | -         |     | - 1     | -         | 1    |         |           |       |
| Florida               | 107     | 178       | 776  |         |           | 3,080 |         | -         |       | 49       |            | 189    |         |            | 8,483 |         | -         |     |         | -         |      | 8       |           |       |
| Georgia               | 42      | 115       |      |         |           | 401   |         | 2         | 14    |          |            | 153    |         |            | 249   |         | -         | E   | j -     | -         |      | 44      |           |       |
| Louisiana             | 13      | 71        |      |         |           | 271   |         | -         |       | 5        | 8          | 66     |         |            | 114   |         | -         |     | - 3     | -         |      | 6       |           |       |
| Mississippi           | 10      | 60        | 245  |         |           | 213   |         | -         |       | 5        | 5          |        |         |            | 116   |         | -         |     |         | -         |      | 5       |           |       |
| North Carolina        | 35      | 180       | 531  |         |           | 490   |         | 1         | 42    |          |            | 77     |         |            | 168   |         | -         |     |         | -         | 1    |         |           |       |
| South Carolina-BFI    | 38      | 125       | 346  |         | -         | 260   |         | -         |       | 8        |            |        | _       |            | 318   |         | _         |     |         | -         |      | 9       |           |       |
| South Carolina-DCA    | 5       | 7         | 47   |         |           | 28    |         | -         |       | 2        |            | 6      |         |            | 62    |         | -         |     |         | -         |      | 10      | _         |       |
| Tennessee             | 21      | 82        | 358  | 15      | 85        | 347   | -       | -         | 190   | 5        | 2          | 9      | 30      | 3          | 168   | -       | -         |     |         | -         |      | 16      | 36        | 26    |
| Virgin Islands        | 2       |           | 19   |         |           | 4     |         | -         |       | -        | -          | 1      |         |            | 19    |         | -         |     |         | -         | _    |         | -         | 1     |
| Virginia              | 32      | 161       | 521  |         | 103       | 565   | -       | -         | 23    | 6        | 11         | 164    |         |            | 522   |         | -         |     |         | -         | _    | 6       | 20        |       |
| West Virginia         | 28      | 19        | 145  |         |           | 132   |         | -         |       |          |            | 21     |         |            | 23    |         | -         |     |         | -         |      | 6       |           |       |
|                       |         |           |      |         |           |       |         |           |       |          |            |        |         |            |       |         |           |     | -       |           |      | _       |           |       |

|                           | New     | Applicati | ions   | Applica | tions App | oroved | Applic  | ations De | enied | Applicat | tions Witl | hdrawn | Pendir  | ng Applica | ations | Licer   | ses Revo | ked | Licens  | ses Suspei | nded | ded Licenses Surrendered |        |       |  |
|---------------------------|---------|-----------|--------|---------|-----------|--------|---------|-----------|-------|----------|------------|--------|---------|------------|--------|---------|----------|-----|---------|------------|------|--------------------------|--------|-------|--|
|                           | Company | Branch    | MLO    | Company | Branch    | MLO    | Company | Branch    | MLO   | Company  | Branch     | MLO    | Company | Branch     | MLO    | Company | Branch   | MLO | Company | Branch     | MLO  | Company                  | Branch | MLO   |  |
| District 4                |         |           |        |         |           |        |         |           |       |          |            |        |         |            |        |         |          |     |         |            |      |                          |        |       |  |
| Colorado                  | 67      |           | 452    | 110     |           | 375    | -       | -         | -     | -        | -          | 13     | 27      | -          | 1,160  | -       | -        | -   |         | _          | -    | 10                       | -      | 11    |  |
| Kansas                    | 20      | 66        | 190    | 16      | 29        | 133    | 1       | -         | 7     | 4        | -          | 10     | 20      | 49         | 84     | -       | -        | -   | -       | -          | -    | 9                        | 23     | 13    |  |
| Nebraska                  | 26      | 46        | 135    | 14      | 8         | 99     | -       | -         | 3     | 1        | 5          | 19     | 35      | 46         | 215    | -       | -        | -   |         | -          | -    | 7                        | 13     | 12    |  |
| New Mexico                | 17      | 42        | 158    | 12      | 40        | 172    | -       | -         | -     | -        | -          | 4      | 14      | 6          | 73     | -       | -        | -   | - 2     | -          | 1    | 8                        | 24     | 11    |  |
| North Dakota              | 23      | 27        | 50     | 15      | 21        | 53     | -       | -         | -     | -        | -          | 6      | 12      | 8          | 12     | -       | -        | -   |         | -          | -    | 5                        | 7      | 10    |  |
| Oklahoma                  | 16      | 41        | 150    | 23      | 31        | 181    | -       | -         | -     | -        | 3          | 5      | 15      | 37         | 269    | -       | -        | -   |         | -          | 3    | 8                        | 16     | 22    |  |
| South Dakota              | 9       |           | 80     | 6       |           | 56     | -       | -         | -     | 2        | -          | 13     | 16      | -          | 75     | -       | -        | -   | -       | -          | -    | 2                        | -      | 4     |  |
| Texas - OCCC <sup>1</sup> |         |           | 72     |         |           | 58     | -       | -         | -     | -        | -          | 224    | -       | -          | 87     | -       | -        | -   |         | _          | -    | -                        | -      | 31    |  |
| Texas - SML               | 64      | 222       | 1,191  | 68      | 194       | 1,039  | -       | -         | 4     | 19       | 13         | 158    | 33      | 45         | 350    | -       | -        | -   | - 16    | -          | 62   | 21                       | 135    | 39    |  |
| Wyoming                   | 13      | 15        | 77     | 7       | 17        | 80     | -       | -         | -     | -        | 1          | 32     | 9       | 3          | 70     | -       | -        | -   |         | _          | -    | 10                       | 13     | 6     |  |
| District 5                |         |           |        |         |           |        |         |           |       |          |            |        |         |            |        |         |          |     |         |            |      |                          |        |       |  |
| Alaska                    | 12      | 3         | 53     | 7       | 3         | 59     | -       | -         | -     | 1        | 1          | 2      | 13      | 2          | 43     | -       | -        | -   |         | -          | -    | 4                        | 5      | 3     |  |
| Arizona                   | 33      | 170       | 339    | 14      | 64        | 374    | -       | -         | -     | 2        | 34         | 86     | 63      | 152        | 152    | -       | -        | -   |         | -          | -    | 12                       | 51     | 11    |  |
| California - DOC          | 66      | 610       | 1,414  | 25      | 423       | 1,437  | -       | -         | 4     | 21       | 39         | 608    | 91      | 207        | 1,085  | 4       | -        | -   |         | -          | -    | 33                       | 218    | 31    |  |
| California - DRE          | 29      | 57        | 69     | 500     | 186       | 868    | -       | -         | -     | 8        | 4          | 17     | 996     | 131        | 6,845  | -       | -        | -   |         | -          | -    | 16                       | 40     | 13    |  |
| Hawaii <sup>2</sup>       | 29      | 20        | 64     | 50      | 42        | 284    |         |           |       | 7        | 7          | 23     | 45      | 27         | 167    | -       | -        | -   |         | -          | -    | 1                        | 1      | 1     |  |
| Idaho                     | 20      | 48        | 118    | 7       | 32        | 121    | -       | -         | -     | 10       | 13         | 23     | 16      | 23         | 37     | -       | -        | -   |         | -          | -    | 13                       | 33     | 16    |  |
| Montana                   | 20      | 18        | 71     | 16      | 12        | 73     | -       | -         | 2     | 4        | -          | 23     | 18      | 6          | 60     | -       | -        | -   |         | -          | -    | 3                        | 16     | 10    |  |
| Nevada                    | 25      | 28        | 163    | 22      | 16        | 181    | -       | -         | -     | 8        | 7          | 58     | 18      | 25         | 79     | 1       | -        | -   |         | -          | -    | 10                       | 21     | 14    |  |
| Oregon                    | 26      | 80        | 309    | 30      | 87        | 354    | -       | -         | -     | 1        | 5          | 112    | 6       | 11         | 86     | -       | -        | -   |         | -          | -    | 22                       | 78     | 21    |  |
| Utah-DFI <sup>1</sup>     |         |           | 25     |         |           | 30     | -       | -         | 1     | -        | -          | 8      | -       | -          | 16     | -       | -        | -   |         | -          | 5    | -                        | -      | 1     |  |
| Utah-DRE                  | 23      | 26        | 162    | 14      | 26        | 162    | -       | -         | 3     | -        | 1          | 94     | 17      | 8          | 111    | -       | -        | -   |         | -          | 34   | 8                        | 15     | 7     |  |
| Washington                | 49      | 146       | 568    | 46      | 123       | 581    | -       | -         | -     | 8        | 51         | 93     | 78      | 70         | 126    | 4       | 5        | -   |         | -          | -    | 38                       | 130    | 36    |  |
| Nationwide                | 1,626   | 4,139     | 16,673 | 2,373   | 3,103     | 20,062 | 2       | 4         | 416   | 297      | 547        | 5,468  | 3,818   | 3,587      | 27,609 | 26      | 11       | 10  | 24      | -          | 424  | 755                      | 1,757  | 1,595 |  |

<sup>1</sup> Agency does not manage company licenses through NMLS

#### **License Status Definitions**

Approved-Status assisgned when regulator has reviewed the license/registration application and decided to issue a license to the applicant through NMLS.

Denied-Status assigned when a regulator has reviewed the license/registration application and determined that sufficient grounds exist to deny the request.

This status may also be used by regulators who deny a renewal request for license.

Application Withdrawn-Status assigned when an applicant has been approved to voluntarily withdraw their application or has not responded to regulator requests for additional information within a timely manner.

Pending Applications-Status assigned whan an application has been submitted to the regulator and the regulators is waiting for additional information from applicant or has recevied all necessary items and is reviewing the application.

License Revoked-Status assigned when a regulator has taken action to revoke the license/registration. Pursuant to federal SAFE legislation, placement of a MLO license into this status will render the MLO unable to obtain or maintain a license to conduct mortgage business in any jurisdiction.

License Suspended-Status assigned when a regulator has taken action to suspend the license/registration.

License Surrendered/Terminated-Status assigned when a regulator approved a surrender/cencellation request submitted by the licensee/registrant.

This chart provides data on the number of license applications, application approvals, application denials, application withdrawals, license revocations, license suspensions, and license surrenders that took place between April 1, 2011 and June 30, 2011 (Quarter 2 2011) through NMLS. The chart also provides the number of licenses that were in a pending status on June 30, 2011. "License" on this chart also includes state registrations. "Application Denied" typically indicates a final denial after appeals have been exhausted, though state process and definitions may vary concerning this point.

<sup>&</sup>lt;sup>2</sup> The Hawaii Division of Financial Institutions has indicated that it is not able to release the number of license applications denied.