

# Standard NMLS Mortgage Call Report Field Definitions & Instructions

This document provides field definitions, instructions and data formatting requirements for the Standard NMLS Mortgage Call Report (Standard MCR). The document contains three sections:

- 1. Glossary of General Terms definitions for terminology used throughout the rest of the document
- 2. Residential Mortgage Loan Activity (RMLA) field definitions for RMLA Section I of the Standard MCR
- 3. Financial Condition (FC) field definitions for the Financial Condition component of the Standard MCR

### **NOTES:**

- Fields described as "CALCULATED" are calculated automatically by NMLS and do not require any input.
- Field instructions that are in **bold italics** indicate a rule that will be validated by the NMLS Completeness Check.

Effective Date: 03/31/2014 Updated Date: 03/31/2014

#### **Glossary of General Terms** Absolute Value Also called numerical value. The magnitude of a quantity, without regard for it's sign; the distance of a quantity from zero. For example, the absolute value of -3 is 3 The total loan amount of applications received, closed loans Amount brokered/retailed/wholesaled Application An oral or written request for a home purchase loan, a home improvement loan, or a refinancing that is made in accordance with procedures used by a financial institution for the type of credit requested (Per Reg B). Examples of requests that are considered an application for the NMLS MCR include, but are not limited to, any HMDA reportable application, pre-approval requests, request without a property address, or requests which include access to the borrower's credit information Broker Fee Any fee collected in conjunction with brokering a loan not including pass through fees (e.g. appraisal, credit report, flood cert., etc.) Closed Closed refers to loans that have funded and have legally binding agreements establishing a residential mortgage loan Closed Retail Closed retail refers to loans that have legally binding agreements establishing a residential mortgage loan and have been originated/funded by the institution who took the application Closed Wholesale Closed wholesale refers to loans that have legally binding agreements establishing a residential mortgage loan with an application taken by one party but funded by another Count The total number of applications or closed loans Directly Received from Borrower Applications that your institution has directly received from the borrower FC or Financial Condition A component of the Mortgage Call Report containing financial information at the company level First Lien A mortgage loan having priority over all other liens or claims on a property in the event of default A loan secured by a lien on residential real estate in which the homeowner is Forward Mortgage required to make regular payments on the loan HFI Held for Investment HFS Held for Sale Lender Fee Any fee collected in conjunction with closing and/or funding a retail or wholesale loan not including pass through fees (e.g. appraisal, credit report, flood cert., etc.) Loan or Residential Mortgage Loan Any loan primarily for personal, family, or household use that is secured by a mortgage, deed of trust, or other equivalent consensual security interest on a dwelling as defined in section 103(v) of the Truth in Lending Act) or residential real estate upon which is constructed or intended to be constructed a dwelling (as so defined) LOCOM Lower of Cost or Market Originated A closed/funded loan Fees that are not retained by your company (e.g. appraisal, credit report, flood cert., Pass-through Fee Pre-Approval A Pre-Approval is an application for a residential real estate mortgage loan where a binding credit decision is expected and will be communicated in advance of identifying a specific property. Received from 3rd Party Application that your institution has received from a broker or lender Repurchase Loans that you were required to buy back from an investor or securitizer during the A component of the Mortgage Call Report containing application, closed loan, RMLA or Residential Mortgage Loan Activity mortgage loan originator, lines of credit, repurchase, origination, servicing and/or note information reported by state Reverse Mortgage A loan secured by a lien on residential real estate in which the homeowner is not required to make payments on the loan until a specific event occurs REO Real Estate Owned SRP Service Release Premium

# NMLS Mortgage Call Report: Definitions and Instructions

	Subordinate Lien	A mortgage loan that is junior or second to first lien loans including but not limited to home equity, second mortgage, down payment or closing assistance programs
	UPB	Unpaid Principal Balance
	YSP	Yield Spread Premium
NOTES:		
Fields described a	s "CALCULATED" are calculated automatically by I	NMLS and do not require any input.
Field instructions t	hat are in <b>bold italics</b> indicate a rule that will be va	lidated by the NMLS Completeness Check.

# **Residential Mortgage Loan Activity (Company-Level)**

# **LINES OF CREDIT AT PERIOD END**

Report all warehouse line providers for your company.

#### Data Format:

Name of Provider - Text (150 characters max)

Credit Limit - Positive dollar amount to the nearest dollar

Remaining Credit Available - Dollar amount to the nearest dollar

LOC	Name of Provider, Credit Limit and Remaining Credit Available	Enter your Warehouse Line providers, the limit on each line of credit for each provider and the amount you have available on each line of credit at the end of the period. This must reflect all warehouse line providers your company has a relationship with.
<b>EXPLANATOR</b>	Y NOTES-FREE TEXT	
NOTE		Provide any necessary explanations for any company level information requiring clarification submitted as part of this report. State specific explanations should be added to the state RMLA component. This field is a permanent part of your Mortgage Call Report filing.

# Residential Mortgage Loan Activity (State-Specific)

# **APPLICATION DATA**

Enter the type of action taken on applications during the period. Generally these categories follow HMDA reporting requirements. Applications may not necessarily be closed and funded.

#### Data Format:

Amount (\$ US Dollars) - Positive dollar amount to the nearest dollar. Do not enter \$, commas or decimals.

Count (#) - Positive whole number. Do not enter any symbols.

AC010	Applications In Process at the Beginning of the Period	Starting number of applications that were in process at the end of the previous period. Note this includes loans which are approved but not yet closed.
AC020	Applications Received	The applications you received during the period (received from third party or directly from borrower).
AC030	Applications Approved but not Accepted	The applications approved but the applicant, broker, or correspondent failed to respond to notification of approval or commitment letter within the specified time. Do not use this field for a pre-approval request which is reported in AC064.
AC040	Applications Denied	The applications denied during the period.
AC050	Applications Withdrawn	The applications expressly withdrawn by the applicant before a credit decision is made. Include all applications withdrawn during this period regardless of the period the application was received. Do not use this field if a request for preapproval is withdrawn; preapproval requests that are withdrawn are not reported.
AC060	File Closed for Incompleteness	The applications where you send a written notice of incompleteness under section 202.9(c)(2) of Regulation B (Equal Credit Opportunity) and the applicant did not respond to your request for additional information within the period of time specified in your notice. Do not use this code for requests for preapproval that are incomplete; these preapproval requests are not reported.
AC062	Pre-Approval Requests Denied	The pre-approval requests denied during the period.
AC064	Pre-Approval Requests Approved but not Accepted	The pre-approval requests that were approved but the applicant, broker, or correspondent failed to respond to notification of approval or commitment letter within the specified time.
AC070	Loans Closed and Funded	The applications that were received in any period but originated in this period.
AC080	Applications in Process at the End of the Period	Ending number of applications that were in process at the end of this period (open pipeline) Note: this is not necessarily a calculation from the above information.

#### **CLOSED LOAN DATA**

Enter information for applications received in any period but which closed during this period. A closed loan for this section has (1) executed legally binding agreements establishing a residential mortgage loan and (2) is funded but may not necessarily be funded by your company. All forward mortgage closed loans should be captured in AC100-AC520 and reported by brokered, closed-retail, closed-wholesale as well as by type, purpose, HOEPA and lien status. All reverse mortgages should be captured in AC700-800. All fees collected and retained by your company should be reported for forward mortgages in AC 600-610 and for reverse mortgages in AC 620-630.

### To help determine which column your company should enter closed loans, consider the following:

BROKERED: means a closed loan for which you have taken the application but did not fund the loan CLOSED-RETAIL: means a closed loan for which you have taken the application and funded the loan CLOSED-WHOLESALE: means a closed loan for which you have not taken the application but did fund the loan

#### Data Format:

Amount (\$ US Dollars) - Positive dollar amount to the nearest dollar. Do not enter \$, commas or decimals. Count (#) - Positive whole number. Do not enter any symbols.

AC100	Conventional	Any loan other than FHA, VA, FSA or RHS loans
AC110	FHA-Insured	Federal Housing Administration Insured
AC120	VA-guaranteed	Veterans Administration Guaranteed
AC130	FSA/RHS-guaranteed	Farm Service Agency or Rural Housing Service Guaranteed
AC190	Total Loan Type - Forward Mortgages	CALCULATED: The sum of AC100 to AC130 for the relevant column.
AC200	One to Four Family Dwelling	Property type other than manufactured housing of 1 to 4 family dwelling
AC210	Manufactured housing	Manufactured housing property type
AC220	Multifamily Dwelling	Property type greater than 4 family dwelling
AC290	Total Property Type	CALCULATED: The sum of AC200 to AC220 for the relevant column.
AC300	Home Purchase	Any loan secured by and made for the purpose of purchasing a dwelling
AC310	Home Improvement	Any dwelling-secured loan to be used, at least in part, for repairing, rehabilitating, remodeling, or improving a dwelling (or the real property on which the dwelling is located) OR any loan not secured by a lien on a dwelling to be used, at least in part for one or more of those purposes that is classified as a home improvement loan be the institution
AC320	Refinancing	Any dwelling-secured loan that replaces and satisfies another dwelling-secured loan to the same borrower
AC390	Total Purpose of Loan or Application	CALCULATED: The sum of AC300 to AC320 for the relevant column.
AC400	HOEPA (YES)	For a loan that you originated or purchased that is subject to the Home Ownership and Equity Protection Act of 1994 (HOEPA), as implemented in Regulation Z (12 CFR 226.32), because the APR or the points and fees on the loan exceed the HOEPA triggers. Include those loans you closed fitting this description as the originator in the "closed-retail" column and those that someone else originated but you were the wholesaler in the "closed-wholesale" column.
AC500	First Lien	Secured by a first lien on real property
AC500 AC510	Subordinate Lien	Secured by a first lien on real property  Secured by a subordinate lien on real property. The amount listed should be the fu
AC310	Subordinate Lien	exposure amount the institution may have on the loan.
AC520	Not Secured by a Lien	Not secured by a lien on real property. Loans fitting this definition include dwelling:
AC320	Not Secured by a Lieff	not attached to real property such as manufactured housing, house boats, or trailers that are used as dwellings.
AC590	Total Lien Status	CALCULATED: The sum of AC500 to AC520 for the relevant column.
AC600	Broker Fees Collected-Forward Mortgages	The gross total amount of broker fees, examples include but are not limited to YSF application fee, doc prep fee, administrative fee, you collected on forward mortgages during the period. Do not include pass through fees.
AC610	Lender Fees Collected-Forward Mortgages	The gross total amount of lender fees, examples include but are not limited to application fee, doc prep fee, administrative fee, you collected on forward mortgages during the period. Do not include pass through fees.
AC700	HECM-Standard	Reverse Mortgage Loans falling under the Home Equity Conversion Mortgage Standard category. The amount listed should be the full exposure amount the institution may have on the loan.
AC710	HECM-Saver	Reverse Mortgage Loans falling under the Home Equity Conversion Mortgage Saver category. The amount listed should be the full exposure amount the institution may have on the loan.
AC720	Proprietary/Other	Reverse Mortgage Loans falling under any category other than HECM Standard or Saver. The amount listed should be the full exposure amount the institution may have on the loan.
AC790	Total Loan Type - Reverse Mortgages	CALCULATED: The sum of AC700 to AC720 for the relevant column.
AC800	Home Purchase	For reverse mortgages reported in AC700, AC710 and AC720 whose purpose was a home purchase, report the amount and count of these loans in AC800.
AC810	Other	For reverse mortgages reported in AC700, AC710 and AC720 whose purpose was not a home purchase as reported in AC800, report the amount and count of these loans in AC810.
AC890	Total Purpose of Reverse Mortgage	CALCULATED: The sum of AC800 to AC810 for the relevant column.

AC620	Broker Fees Collected-Reverse Mortgages	The gross total amount of broker fees, examples include but are not limited to YSP,
		application fee, doc prep fee, administrative fee, you collected on reverse
		mortgages during the period. Do not include pass through fees.
AC630	Lender Fees Collected-Reverse Mortgages	The gross total amount of lender fees, examples include but are not limited to
		application fee, doc prep fee, administrative fee, you collected on reverse
		mortgages during the period. Do not include pass through fees.
AC900	Total Loans Brokered by your Company	Enter the total number of loans you brokered in the period (a mortgage loan
		application taken by your company in any period and closed in this period)
AC910	Total Loans Funded by your Company	Enter the total number of loans you funded in the period
AC1000	Loans Made and Assigned but Required to	If you were required to repurchase any loans during the period regardless of when
	Repurchase in Period	that loan was made and assigned, enter the information here
<b>REVENUE D</b>	ATA	
Enter revenue	information your company received in this state during	the reporting period.
AC1100	Gross Revenue from Operations	All revenue from whatever source received by your company on mortgage loans in
	·	this state during the reporting period before any expenses are deducted. Include
		gross revenue from sales of mortgages at or subsequent to closing and from any
		gross revenue from sales of mortgages at or subsequent to closing and from any other mortgage related activity.
MORTGAGE	LOAN ORIGINATOR DATA	
Enter closed lo	an information for MLOs you employed during the repo	other mortgage related activity.  orting period. If the MLO had no closed loans during the period but you employed
Enter closed lo		other mortgage related activity.  orting period. If the MLO had no closed loans during the period but you employed
Enter closed lo them, enter Zer <b>Data Format:</b>	an information for MLOs you employed during the repo	other mortgage related activity.  orting period. If the MLO had no closed loans during the period but you employed
Enter closed lo them, enter Zer <b>Data Format:</b> MLO NMLS ID	an information for MLOs you employed during the repo roes in the amount and count fields. List the MLOs orig - Positive whole number	other mortgage related activity.  orting period. If the MLO had no closed loans during the period but you employed
Enter closed lo them, enter Zer <b>Data Format:</b> MLO NMLS ID Amount (\$) - Po	an information for MLOs you employed during the repo roes in the amount and count fields. List the MLOs orig - Positive whole number ositive dollar amount to the nearest dollar	other mortgage related activity.  orting period. If the MLO had no closed loans during the period but you employed
Enter closed lo them, enter Zer <b>Data Format:</b> MLO NMLS ID Amount (\$) - Po	an information for MLOs you employed during the repo roes in the amount and count fields. List the MLOs orig - Positive whole number ositive dollar amount to the nearest dollar itive whole number	other mortgage related activity.  orting period. If the MLO had no closed loans during the period but you employed ginating in this state.
Enter closed lo them, enter Zer <b>Data Format:</b> MLO NMLS ID Amount (\$) - Pos Count (#) - Pos	an information for MLOs you employed during the repo roes in the amount and count fields. List the MLOs orig - Positive whole number ositive dollar amount to the nearest dollar	other mortgage related activity.  orting period. If the MLO had no closed loans during the period but you employed ginating in this state.
Enter closed lo them, enter Zer <b>Data Format:</b> MLO NMLS ID Amount (\$) - Pos Count (#) - Pos	an information for MLOs you employed during the reportoes in the amount and count fields. List the MLOs original - Positive whole number ositive dollar amount to the nearest dollar itive whole number Employee Name, MLO NMLS ID, Amount (\$) and	other mortgage related activity.  orting period. If the MLO had no closed loans during the period but you employed ginating in this state.  Provide MLO NMLS ID, Amount (\$) and Count (#) of loans originated by each of
Enter closed lo them, enter Zer <b>Data Format:</b> MLO NMLS ID Amount (\$) - Po Count (#) - Pos ACMLO1	an information for MLOs you employed during the reportoes in the amount and count fields. List the MLOs original - Positive whole number ositive dollar amount to the nearest dollar itive whole number Employee Name, MLO NMLS ID, Amount (\$) and	other mortgage related activity.  orting period. If the MLO had no closed loans during the period but you employed ginating in this state.  Provide MLO NMLS ID, Amount (\$) and Count (#) of loans originated by each of your state licensed MLOs. NMLS will retrieve the legal name associated to the
Enter closed lo them, enter Zer <b>Data Format:</b> MLO NMLS ID Amount (\$) - Po Count (#) - Pos ACMLO1	an information for MLOs you employed during the reported in the amount and count fields. List the MLOs original reported in the amount and count fields. List the MLOs original reported in the number of the number	other mortgage related activity.  orting period. If the MLO had no closed loans during the period but you employed ginating in this state.  Provide MLO NMLS ID, Amount (\$) and Count (#) of loans originated by each of your state licensed MLOs. NMLS will retrieve the legal name associated to the
Enter closed lo them, enter Zer Data Format: MLO NMLS ID Amount (\$) - Pos ACMLO1	an information for MLOs you employed during the reported in the amount and count fields. List the MLOs original reported in the amount and count fields. List the MLOs original reported in the number of the number	other mortgage related activity.  orting period. If the MLO had no closed loans during the period but you employed ginating in this state.  Provide MLO NMLS ID, Amount (\$) and Count (#) of loans originated by each of your state licensed MLOs. NMLS will retrieve the legal name associated to the NMLS ID provided.

# **Financial Condition**

SCHEDU	LE A: ASSETS	
Data Format		
	r amount to the nearest dollar. Do not enter \$, commas o	or decimals.
A010	Cash and Cash Equivalents, Unrestricted	Cash and cash equivalents as defined in Paragraphs 7 and 8 of FAS 95. Includes only unrestricted funds. Does not include escrow funds for payment of mortgagors' taxes, insurance, and related items, or other fiduciary funds
A050	Receivables from Unrelated Parties	Non-mortgage notes, advances and other receivables that are not due from related parties (affiliates, officers, stockholders, employees), not reported on a separate line on this form, and that are considered collectable in the normal course of business. This should not include mortgage loan interest receivable (which is reported on line A230B) or accounts receivable (which is reported on line A230C).
A190	Receivables from Related Parties	Receivables due from related parties affiliates, officers, stockholders, and employees. This should not include mortgage loan interest receivable (which is reported on line A230B) or accounts receivable (which are reported on line A230C).
A180	Property, Equipment, Leasehold, Net of Accum. Depreciation	Total cost of fixed assets, net of accumulated depreciation and amortization. You must also complete the Memo field in item A250 below to report certain types of property and equipment.
A210	Goodwill and Other Intangible Assets	Unamortized cost of "goodwill" (excess of cost over fair market value of identifiable net assets acquired), net of any impairment adjustments. Includes organization costs and other intangible assets not included in any of the above items.
A230	Other Assets	Includes all other tangible assets that are not already accounted for in other areas of the asset section. This is the total from Schedule A230—Other Assets schedule.
A240	Total Assets	CALCULATED: The sum of A237 and A239
SCHEDU	LE B: LIABILITIES AND EQUITY	
Data Format	:	
	amount to the nearest dollar. Do not enter \$, commas o	
B010	Outstanding Balance on Debt Facilities	Outstanding balance of warehouse lines of credit used primarily to fund mortgages held for sale and other lines, including lines of credit to finance repurchased loans and mortgage servicing rights (MSR). Also include on-balance sheet debt relating to reverse repurchase facilities for which the institution serves as the "seller/borrower" and asset backed commercial paper facilities. Include outstanding balances on deb facilities provided by both affiliates and non-affiliates. This amount must equal line item K040T from Schedule K, the total of Outstanding Borrowings for all debt facilities.
B080	Other Short-Term Payables to Related Parties	Short-term payables due to related parties that are not included above, which are maturing within the coming year. Includes accrued interest payable to related parties and similar items (except for accrued payroll, included in Accrued Expenses in line item B100 below).
B090	Other Short-Term Notes Payable to Unrelated Parties	Short-term notes payable due to unrelated parties that are not included above, which are maturing within the coming year.
B100	Accrued Expenses	Total accrued liabilities such as rent, utilities, and sales taxes to unrelated parties. Include all accrued payroll.
B120	Other Short-term Liabilities	Total of all other short-term liabilities such as unearned revenues, deferred non- loan fees, and undisbursed principal on mortgages. This amount includes current tax liabilities.
B130	Other Long-Term Liabilities to Related Parties	Total long-term liabilities to related parties.
B140	Other Long-Term Liabilities to Unrelated Parties	All other long-term liabilities not included above.
B190	Taxes Payable	Current income taxes payable. Taxes due and payable based on taxable income.
B220	Total Liabilities	CALCULATED: The sum of B217 and B219.
Owners' Ed		
For Corpor		
B250	Preferred Stock, Issued and Outstanding	Total par value of all preferred stock issued and outstanding, redeemable and non-redeemable, including preferred treasury stock that has not been retired.
B260	Common Stock, Issued and Outstanding	Total par value of all common stock issued and outstanding. Includes stock set aside for distribution in Employee Stock Ownership Plans (ESOPs).
B270	Additional Paid-In Capital	Total paid-in capital in excess of par from preferred and common stock and capital contributions.
B280	Retained Earnings	Total retained earnings less the par value of stock set aside for distribution in ESOPs.
B290	Treasury Stock	Non-preferred treasury stock that has not been retired.

C640	Other Servicing-Related Income	Other servicing related income not reported elsewhere on this form.
	elated Non-Interest Income	
	on Sale	
C450	Net Secondary Marketing Cains (Losses)	CALCULATED: The value in C440.
C440	Other Secondary Marketing Gains (Losses)	Other gains or losses upon the sale or securitization of loans.
Secondary	Marketing Gains/(Losses) On Sale	
C260	Total Origination-Related Non-Interest Income	borrowers for credit reports, appraisals or special requirements such as photographs. Offsetting expenses should be reported in line item D280.  CALCULATED: The sum of C200 to C240.
C230 C240	Broker Fees Received on Loans Brokered Out  Other Originations-Related Income	Fees received for loans that your institution brokers out. The principal balance and loan count associated with these fees should (a) not be included in origination volume and (b) be reported in line item I420 on schedule I.  Other loan origination income not included above, such as fees collected from
C220	Fees Received from Correspondents and Brokers	Fee income earned on loans acquired from correspondents and brokers.
C210	Origination Fees	Origination fee income earned from retail and direct marketing loan production.
00:5		as expense. This line captures the income effect of such discounts and premiums. Other fees collected, such as origination fees, can also be recorded as income, bu those are reported on separate lines on this form.
Origination C200	s-Related Non-Interest Income (Discounts)/Premiums Recognized As Income (only if FV option elected for LHS)	When originated loans are accounted for under the fair value option of FAS 159, discounts received can be recorded as income and premiums paid can be recorded as expense. This line captures the income effect of such discounts and premiums
	REST INCOME	
C170	Net Interest Income	CALCULATED: Line item C090 minus line item C160.
C160	Total Interest Expense	CALCULATED: The sum of C100 to C150 for the relevant column.
C150	Other Interest Expense	Total interest expense not reported elsewhere, e.g., credit card debt, imputed interest relating to leases, multifamily/commercial MSR interest expense, etc. Ente as a positive number.
C110	Income Property Interest Expense	Total interest expense on debt associated with income property loans. Enter as a positive number.
	Multianiiiy/Confinercial	residential mortgage loans and multifamily/commercial mortgage loans. Include interest expense for warehouse lines of credit, collateralized repurchase lines of credit, asset-backed commercial paper, and other debt facilities used to finance mortgage originations Report amounts in appropriate columns. Enter as a positive number.
C100	Warehousing Interest Expense Residential and Multifamily/Commercial	Total interest expense on warehouse lines or other debt associated with 1-to 4- unit residential mortgage loans and multifamily/commercial mortgage loans. Include
Interest Exp		
C090	Total Interest Income	CALCULATED: The sum of C010 to C070.
C070	Recognition of Yield Adjustment	items above. Amortization of amounts deferred under FAS 91.
C060	Other Interest Income	lines of credit, collateralized repurchase lines of credit, asset backed commercial paper, and other debt facilities used to finance mortgage originations. Report amounts in appropriate columns.  Total other interest income. Include interest income not reported on one of the line
C010	Warehousing Interest Income from Loans Held For Sale Residential and Multifamily/Commercial	Total interest earned on warehousing for all 1- to 4-unit residential mortgage loans and multifamily/commercial mortgage loans. Include interest income for warehouse
\$ – US Dollar	amount to the nearest dollar. Do not enter \$, commas o	r decimals.
SCHEDUL Data Format:	LE C: INCOME	
B350	Total Equity	CALCULATED: The sum of rows B250 to B340 for the corresponding column, including B230 and B240.
For All Com	·	Total depital of companies that are not incorporated and do not have partiers.
B330 B340	Limited Partners' Capital  Members' Capital	For organizations organized as partnerships, total capital of limited partners.  Total capital of companies that are not incorporated and do not have partners.
For Partner		For accompations accompand as nontracephine total against of limited works are
B320	General Partners' Capital	For organizations organized as partnerships or sole proprietorships, total capital organizations or sole proprietor.
For Partner	ships and Sole Proprietorships:	applicable for fiscal years beginning after 12/15/08.
B310	Noncontrolling Interest	losses on securities, foreign currency translations, etc., per FAS 130.  This line should include amounts relating to noncontrolling interests in consolidated subsidiaries pursuant to FAS 160, which was issued in December, 2007 and is
B300	Other Comprehensive Income (OCI)	Changes in equity due to non-owner sources such as after-tax unrealized gains or

C650	Total Servicing-Related Non-Interest Income	CALCULATED: The value in C640.	
Other Non-	Other Non-Interest Income		
C700	Provision for Credit Losses on Loans Held For	The current period provision for credit losses on loans held for investment. This is	
	Investment	the income statement impact of increasing the Credit Loss Reserve for Loans Held	
		For Investment. This must equal line O020 on Schedule O.	
C770	Other Non-Interest Income	Any other non-interest income not reported above.	
C780	Total Other Non-Interest Income	CALCULATED: The value in C770.	
C800	Total Gross Income	CALCULATED: The sum of C090, C260, C450, C650, and C780.	

# SCHEDULE CF: SELECTED CASH FLOW DATA

### Data Format:

\$ – US Dollar amount to the nearest dollar. Do not enter \$, commas or decimals.

CF010	Net Cash (Used)/Provided by Operating	Total from the applicable section from the statement of cash flows prepared in
	Activities	accordance with generally accepted accounting principals.
CF020	Cash Flows from Investing Activities	Total from the applicable section from the statement of cash flows prepared in
	_	accordance with generally accepted accounting principals.
CF030	Cash Flows from Financing Activities	Total from the applicable section from the statement of cash flows prepared in
	_	accordance with generally accepted accounting principals.
CF040	Total Increase/(Decrease) in Cash	CALCULATED: Total increase/(decrease) in cash. The sum of CF010, CF020 and
		CF030.

# Schedule D: Non-Interest Expenses and Net Income

depreciation)

# Data Format:

\$ – US Dollar amount to the nearest dollar. Do not enter \$. commas or decimals

\$ – US Dollar	r amount to the nearest dollar. Do not enter \$, commas o	or decimals.
Personnel	Compensation (Non-Corporate)	
Origination	n, Secondary Marketing and Warehousing Per	rsonnel
D010	Loan Production Officers (Sales Employees)	Compensation of loan production officers involved in retail residential (1-to 4- unit) originations and sales account executives or personnel involved in broker/wholesale residential originations.
D020	Loan Origination (Fulfillment/Non-Sales)	Compensation of loan origination employees which includes loan processors, underwriters and closers, and all other employees (including clerical) involved in retail residential (1-to 4-unit) loan origination. Does NOT include loan production/sales officers (see line item D010) or warehousing and marketing employees (see line item D030).
D030	Warehousing and Secondary Marketing Personnel	Compensation of residential (1-to 4-unit) employees (including clerical) whose principal function is warehousing, secondary marketing, and selling loans.
D040	Post-Close and Other Production Support Staff	Compensation of other residential (1-to 4-unit) personnel or production support staff involved in the originations process, including post-close, shipping and delivery, quality control, overall marketing, technology support, and interim servicing.
D050	Origination-Related Management and Directors	Compensation of originations-related managers, directors, executives, and related personnel. These include management and administrative staff (e.g., administrative assistants) who oversee the entire Originations function and who are not line management. Employees who manage more than one function, but not the entire operation, should be allocated to the appropriate function. Include in this line item commercial, multifamily, portfolio investment, and other management personnel not included above.
D060	Other Origination-Related Personnel	Compensation of any other personnel, such as commercial, multifamily, portfolio investment, and other personnel not included above, who are part of the Originations function.
D070	Total Origination Compensation	CALCULATED: The sum of D010 to D060 for the relevant column.
Other Pers		
D110	Other Personnel	Compensation of all other employees in the management of loans in the institution's investment portfolio. Report these in the appropriate columns. Include related management and directors and support personnel for those loans. Do NOT include corporate or parent allocations; these should be reported only in item D400.
D130	Total Non-Corporate Compensation	CALCULATED: The sum of D070 and D110.
D140	MEMO: Amount of Direct Compensation Related	Report the amount of item D130—Total Non-Corporate Compensation that is for
	to Temporary / Contractor Personnel	temporary and contract personnel.
Other Pers	sonnel Expenses	
D150	Employee Benefits (including Education and Training)	Total employee benefits, including education and training. Includes profit-sharing plan contributions, pension program, group health and life insurance, and payroll taxes.
D160	Other Personnel Expenses	All other personnel expenses.
D170	Total Other Personnel Expenses	CALCULATED: The sum of D150 and D160 for the relevant column.
D180	Total Personnel Expenses	CALCULATED: The sum of D130 and D170 for the relevant column.
D200	Occupancy and Equipment (including	Total occupancy and equipment expenses, such as rent, utilities and hazard

insurance, fax machines, telephone, furniture, and fixtures, including depreciation.

T. L. L. B. D. L. L. E	All
depreciation)	All non-personnel expenses associated with technology hardware and software. Include costs of loan origination systems (LOS), servicing systems, and technology-related service bureau fees. Do NOT include allocated corporate administration technology charges for network administration, basic software, etc. as these are reported in item D410.
Outsourcing Fees	Expenses related to outsourcing services, i.e., those performed by a third party. Examples of such expenses include those from an outside company providing production fulfillment processing services, an outsourced call center, and tax & escrow services. Exclude technology-specific charges, which are reported in item D210 above, and business-specific per transaction fees such as those associated with Automated Underwriting Systems, credit bureau requests, etc. Also exclude subservicing fees paid, as these are reported in line item D240 below.
Professional Fees, Including	Professional fees for lawyers, accountants, consulting and other advisory services.
Consulting/Advisory/Legal Subservicing Fees Paid Including Intercompany Subservicing Fees Paid	Audit and tax related fees should be included here.  Servicing fees paid to a subservicer, including those paid to an affiliate for servicing loans for which you own the servicing rights. Note that intracompany subservicing fees paid should be reported on line C530.
Provision For Other Losses	The current period provision for other losses. This is the income statement impact of increasing the reserve. If completing the E-FC, this must equal line O220 on Schedule O.
All Other Non-Interest Expenses	Total non-interest expenses not included above and not included below in item D540—Nonrecurring Items. Note that guarantee fees should be netted out on line item C500. Brokered loan fees paid should be reported on line C340.
Total - Other Non-Interest Expenses	CALCULATED: The sum of D200 to D280.
Total Gross Non-Interest Expenses (before	CALCULATED: The sum of D180 and D300 for the relevant column.
Net Income (Loss) before Corporate Allocations and Minority Interest	Line item C800 minus line item C160 minus line item D310 for the relevant column.
Administration/Overhead Allocations	
Corporate Management, Support, and Other	Corporate or parent company charges for compensation, benefits, and other
	personnel expenses for corporate management and support staff.
Corporate Technology Charges	Corporate or parent company charges for all non-personnel expenses associated with technology hardware and software, including related corporate support and help desk.
Goodwill Impairment	Goodwill impairment. Impairment recognized in accordance with FAS 142.
Other Corporate Expenses or Allocations not Included Above	Any other Corporate or parent company charges or expenses not included in the above corporate allocation items. This might include the income statement impact relating to the settlement of litigation or other unusual items.
Total Corporate Administration/Allocation	CALCULATED: The sum of D400 to D430.
Total Gross Non-Interest Expenses (After Corporate Allocation)	CALCULATED: The sum of D310 (Total Column) and D440.
es, Non-recurring Items, and Minority Intere	st
Income (Loss) before Taxes, Nonrecurring Items & Minority Interest	Line Item C800 minus line item D500.
Income Taxes	Income tax expense (benefit) on income.
Minority Interest	CALCULATED: Line item D510 minus line item D520.
Nonrecurring Items	After-tax gain (loss) on nonrecurring items such as extraordinary items, discontinued operations, and cumulative effect of changes in accounting principles.
Net Income (Loss) before Minority Interest	CALCULATED: The sum of D530 and D540.
Minority Interest	After tax income (loss) attributed to minority interests. Note that FAS 160, which is required for fiscal years beginning after 12/15/08, will change the terminology from "minority interest" to "noncontrolling interest".
Net Income (Loss) after Corporate Allocations and Minority Interest	CALCULATED: Line item D550 minus line item D560.
	Provide any necessary explanations requiring clarification for the Financial Condition component in this field. This field is a permanent part of your Mortgage Call Report filing.
	Professional Fees, Including Consulting/Advisory/Legal Subservicing Fees Paid Including Intercompany Subservicing Fees Paid Provision For Other Losses  All Other Non-Interest Expenses Total Gross Non-Interest Expenses (before Corporate Allocation) Net Income (Loss) before Corporate Allocations and Minority Interest Administration/Overhead Allocations Corporate Management, Support, and Other Corporate Personnel Expenses Corporate Technology Charges  Goodwill Impairment Other Corporate Expenses or Allocations not Included Above  Total Corporate Administration/Allocation Total Gross Non-Interest Expenses (After Corporate Allocation)  es, Non-recurring Items, and Minority Intere Income (Loss) before Taxes, Nonrecurring Items & Minority Interest Income Taxes Net Income (Loss) before Nonrecurring Items & Minority Interest Nonrecurring Items  Net Income (Loss) before Minority Interest