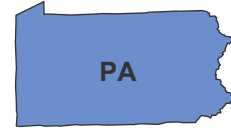




## Description



# PENNSYLVANIA MORTGAGE LOAN CORRESPONDENT LICENSE

### Who is required to have this license?

Any entity (an individual, association, joint venture or joint-stock company, partnership, limited partnership, limited partnership association, limited liability company, business corporation, non-profit corporation, or any other group of individuals, however organized) who engages in the mortgage loan business by directly or indirectly originating and closing mortgage loans in his or her own name utilizing funds provided by a wholesale table funder or other funding sources and simultaneously assigning the mortgage loans to the wholesale table funder. A “wholesale table funder” is a licensed mortgage lender, banking institution, affiliate of a banking institution, or a subsidiary or affiliate of a credit union.

A license is required for any entity who either engages in the mortgage loan business with a Pennsylvania consumer from any location or from a Pennsylvania location to any consumer. The Pennsylvania Mortgage Act describes a mortgage loan as a first or secondary mortgage loan, or both. A first mortgage loan is described in the Pennsylvania Mortgage Act as a loan which is made primarily for personal, family, or household use; and is secured by any first lien mortgage, deed of trust, or equivalent consensual security interest on a dwelling or residential real estate. A secondary mortgage loan is similarly described in the Pennsylvania Mortgage Act except that the loan is secured by a secondary lien instead of a first lien.

### Who does not need this license?

Examples are provided below of entities that are completely exempt from a mortgage licensing requirement, including the requirement of licensing their mortgage originators:

- attorneys at law who do not hold themselves out to the public as engaging in the mortgage loan business and who are not compensated by a company or individual in the mortgage business
- a person who makes, offers, or negotiates terms of a mortgage loan with, or on behalf of, a member of the person’s immediate family
- banking institutions and their subsidiaries, and credit unions; however, their employed mortgage originators must **register** (not license) through NMLS according to regulations to be issued by federal regulatory agencies
- registered mortgage loan originators who are employees of banking institutions, credit unions or their subsidiaries
- loan processors and underwriters solely performing clerical or supportive functions if employed by a mortgage licensee or entity exempt from licensure
- employees of a mortgage business who only re-negotiate existing mortgage loans held or serviced by his or her employer unless determined otherwise by HUD or a court of competent jurisdiction
- an individual or entity solely involved in offering to make or negotiating extensions of credit relating to timeshare plans

Examples are provided below of business entities that are partially exempt from licensure but must either maintain bond coverage for its licensed mortgage originators and file an annual report with the Department through the NMLS or demonstrate, in a form acceptable to the department, that all mortgage originators employed by the entity have obtained and maintained surety bond coverage:

- agencies of the federal government or a corporation created by an act of the United States Congress (e.g. Fannie MAE, Ginnie MAE, FHA, VA, or FHLM )
- agencies of state or local government including PHFA or other government finance agencies
- affiliates of banking institutions or state and federally chartered credit unions (**must** provide bond coverage for mortgage originators)
- subsidiaries of credit unions; however, their employed mortgage originators must register (not license) through NMLS according to regulations to be issued by federal regulatory agencies
- consumer discount companies.
- nonprofit corporations that are not otherwise engaged in, or hold themselves out to the public as engaged in, the mortgage loan business to promote home ownership or improvements for the disadvantaged
- nonprofit corporations that are not otherwise engaged in, or hold themselves out to the public as engaged in, the mortgage loan business who do not make more than 12 mortgage loans in a calendar year with its own funds and make mortgage loans to promote and advance the cultural traditions and lifestyles of bona fide religious organizations

With the exception of Consumer Discount Companies, partially exempt entities maintaining a surety bond covering their mortgage originators must file an annual report through the NMLS, and therefore must be registered as a “Partially Exempt Mortgage Company” on the NMLS. Although partially exempt entities that do not elect to carry a surety bond for their mortgage originators are not required to do so, the **Department strongly encourages** all partially exempt entities to **register their company** through the NMLS as a “Partially Exempt Mortgage Company.” There is no state registration fee associated with using the NMLS for this registration and doing so will provide the partially exempt entity with enhanced oversight of the status of their mortgage originators’ licenses. It will further relieve the mortgage originators employed by the partially exempt entities from the requirement to provide verification of employment to the Department. Lastly, businesses using the NMLS system will experience a significantly less complicated, more efficient, and timelier application process for their mortgage originators.

Consumer Discount Companies engaged in the mortgage business must be licensed as a Mortgage Consumer Discount Company through NMLS and provide surety bond coverage for their mortgage originators.

### **What are the pre-requisites for license applications?**

- Net worth amount: minimum of \$100,000.
- Financial Statements:
  - Provide previous fiscal year financial statement (audited or unaudited if certified by executive officer), showing a minimum tangible net worth of \$100,000.
  - All financial statements must be prepared in accordance with Generally Accepted Accounting Principles.
  - Financial statements should include a Balance Sheet, Income Statement and Statement of Cash Flows and all relevant notes thereto.
  - If applicant is a start-up company, only an initial Statement of Condition is required.
- Surety Bond amount: \$100,000 (only if accepting advance fees).

- Surety Bond amount: Obtain and maintain a surety bond in the amount that will provide coverage for the mortgage originators employed by the company based upon total Pennsylvania loan volume.

<u>Bond Amount</u>	<u>Anticipated or Actual Amount of PA Mortgage Loan Originations</u>
\$100,000	\$29,999,999.99 or less
\$200,000	\$30,000,000 - \$99,999,999.99
\$300,000	\$100,000,000 – \$249,999,999.99
\$500,000	\$250,000,000 or more

- Criminal background check for company owners and officers.
- Credit check for company owners and officers.
- Tax Certification for company owners and officers: Licensees are required to provide a certified memorandum indicating all tax obligations to the Commonwealth of Pennsylvania have been paid or that a deferred payment plan with the Pennsylvania Department of Revenue has been made.
- Education and Testing: Pre-licensing education and testing is required for at least one partner or equitable owner of 10% or more of a mortgage broker company. Pre-licensing education courses and tests will be reviewed and approved by the NMLS and only NMLS approved course providers and testers will be accepted. Approved course providers and testers will be published on the NMLS website.

The 20 hours of pre-licensing education requirement for mortgage originators and a mortgage company applicant have a national element and a Pennsylvania-specific element. Pre-education courses must contain the below subject areas:

- 3 hours of federal law and regulation
- 3 hours of ethics, consumer protection and fair lending
- 2 hours of lending standards for the non-traditional mortgage marketplace
- 3 hours of Pennsylvania law and regulations
- 9 hours of elective courses related to the mortgage industry

The pre-education testing requirement will be administered by a NMLS approved test provider and the test will measure the applicant’s knowledge and comprehension in the subject areas of ethics and state/federal mortgage laws and regulations. The pre-licensing education test is separated into a national and Pennsylvania-specific component. Applicants and licensees must attain a test score of at least 75% correct answers for questions in each of the test components.

**WHO TO CONTACT** – Contact the Pennsylvania Department of Banking licensing staff by phone at (717) 787-3717 or send your questions via e-mail to [ra-asklicensing@state.pa.us](mailto:ra-asklicensing@state.pa.us) for additional assistance.

THE APPLICANT/LICENSEE IS FULLY RESPONSIBLE FOR ALL OF THE REQUIREMENTS OF THE LICENSE FOR WHICH THEY ARE APPLYING. THE JURISDICTION SPECIFIC REQUIREMENTS CONTAINED HEREIN ARE FOR GUIDANCE ONLY TO FACILITATE APPLICATION THROUGH THE NMLS. SHOULD YOU HAVE QUESTIONS, PLEASE CONSULT LEGAL COUNSEL.