

#### **CHECKLIST SECTIONS**

- General Information
- License Fees
- Requirements Completed in NMLS
- Requirements/Documents Uploaded in NMLS
- Requirements Submitted Outside of NMLS

#### **GENERAL INFORMATION**

Massachusetts Division of Banks participates in the Multistate Money Services Businesses Licensing Agreement Program (MMLA), which creates a more efficient money service business licensing process among state regulators. If your company is seeking money transmitter licensure in more than five (5) states, participation in the MMLA may be right for you. See the <u>Multistate MSB Licensing Agreement Program</u> page of the NMLS Resource Center for more information.

Note: This document includes instructions for a company (corporation location) new application request. Each agent/branch desiring to conduct business under this license authority in Massachusetts must be individually approved by the Division of Banks. Licensed foreign transmittal agencies must apply for, amend and renew agent/branch license) via the paper processes that have been required by Massachusetts in the past. To apply for an agent/branch license, please visit the following webpage: <a href="Massachusetts Agent/Branch License">Massachusetts Agent/Branch License</a> Application Instructions.

# Who Is Required to Have This License?

Any company or sole proprietorship that engages or is financially-interested in the business of receiving deposits of money from Massachusetts consumers for the purpose of transmitting the same or equivalents thereof to foreign countries.

#### Who does not need this license?

- Domestic money transmitters.
- Agents and branches of licensed foreign transmittal agencies must apply with the Division of Banks and be
  approved prior to conducting any business in Massachusetts. For information on how to apply for an
  agent/branch license, please see the <u>Division of Banks' website</u>.
- Any bank chartered by the Commonwealth of Massachusetts; bank chartered by the federal government or another state of the United States and authorized to do banking business in Massachusetts; and any institution under <u>Massachusetts General Laws chapter 167</u>, sections 38-43.

### **Activities Authorized Under This License**

This license authorizes the following activities...

o Electronic money transmitting

Updated: 3/23/2020 Page 1 of 10

# **Pre-Requisites for License Applications**

None.

Massachusetts Division of Banks (MA) issues a Letter of License Issuance for this license type.

#### **Mandatory Requirements**

All items contained on this checklist are <u>mandatory</u>. Failure to provide any requested item may result in the Division of Banks classifying the Application as materially incomplete. If an item is potentially non-applicable or unavailable please contact the Division of Banks <u>prior</u> to application submission.

### **Document Uploads Guidance**

Documents that must be uploaded to the *Document Uploads* section of the Company Form (MU1) in NMLS are indicated in the checklist below. When uploading documents:

- Follow the guidance in <u>Document Upload Descriptions and Examples</u>.
- Only upload documents relevant to the company application.
- Only upload documents where there is a selectable document category. If inappropriate documents
  are uploaded that should not be, you will be contacted by your regulator and asked to remove them
  from NMLS.
- Do not upload the same company documents multiple times. Generally, unless the document is state-specific, if the document has already been uploaded for another state, a new upload is not required unless changes have been made.
- If a document previously uploaded has been revised, delete the old document and replace it with the new document (history of the old document will remain in NMLS).
- For state-specific documents (e.g., Surety Bonds), be sure to indicate the applicable state.

#### **Helpful Resources**

- Company Form (MU1) Filing Instructions
- Document Upload Descriptions and Examples
- Individual Form (MU2) Filing Quick Guide
- Financial Statements Quick Guide
- Payment Options Quick Guide
- License Status Definitions Quick Guide

### **Agency Contact Information**

Contact <u>Massachusetts Division of Banks</u> licensing staff by phone at <u>617-956-1500 ext. 61479</u> or send your questions via email to <u>nmls@mass.gov</u> for additional assistance.

### For U.S. Postal Service & Overnight Delivery:

Massachusetts Division of Banks Attn: Licensing Unit - CFMSB 1000 Washington Street 10th Floor Boston, MA 02118

THE APPLICANT/LICENSEE IS FULLY RESPONSIBLE FOR ALL OF THE REQUIREMENTS OF THE LICENSE FOR WHICH THEY ARE APPLYING. THE AGENCY SPECIFIC REQUIREMENTS CONTAINED HEREIN ARE FOR GUIDANCE ONLY TO FACILITATE APPLICATION THROUGH NMLS. SHOULD YOU HAVE QUESTIONS, PLEASE CONSULT LEGAL COUNSEL.

Updated: 3/23/2020 Page 2 of 10

LICENSE FEES - Fees collected through NMLS are NOT REFUNDABLE OR TRANSFERABLE.		
Complete	MA Foreign Transmittal Agency	Submitted via
	MA License/Registration Fee: \$1,000  MA Application Fee: \$300  This is the Investigation Fee.  NMLS Initial Processing Fee: \$0	NMLS (Filing submission)
	Credit Report for Control Persons: \$15 per control person.	NMLS (Filing submission)
	FBI Criminal Background Check for MU2 Individual: \$36.25 per person.	NMLS (Filing submission)

REQUIREMENTS COMPLETED IN NMLS		
Complete	MA Foreign Transmittal Agency	Submitted via
	Submission of Company Form (MU1): Complete and submit the Company Form (MU1) in NMLS. This form serves as the application for the license/registration through NMLS.	NMLS
	Financial Statements: Upload a financial statement for the applicant that has been audited or reviewed by an independent Certified Public Accountant, prepared in accordance with Generally Accepted Accounting Principles (GAAP), as of your most recent fiscal year end. Financial statements should include a Balance Sheet, Income Statement and Statement of Cash Flows and all relevant notes thereto.  If an applicant's audited or reviewed financial statements are consolidated, the applicant shall include a separate breakdown of all consolidated entities. Consolidated financial statements shall include a separate, stand-alone breakdown of the applicant with a separate balance sheet, income statement, and statement of cash flows.  Audited financial statements should be prepared in accordance with Generally Accepted Auditing Standards (GAAS), and reviewed financial statements should be prepared in accordance with Statements of Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants (AICPA).  The financial statement must illustrate a positive company net worth.	NMLS  Note: Financial statements are uploaded separately under the Filing tab and Financial Statement submenu link. See the Financial Statements  Quick Guide for instructions.

Updated: 3/23/2020 Page 3 of 10

Complete	MA Foreign Transmittal Agency	Submitted via
	Financial Statements: In addition to the applicant's most recent fiscal year end financial statement that you are required to upload to the NMLS (see above), submit the applicant's financial statements for the prior two fiscal years. All financials must be prepared in accordance with Generally Accepted Accounting Principles (GAAP). Audited statements should be prepared in accordance with Generally Accepted Auditing Standards (GAAS), and reviewed statements should be prepared in accordance with the Statement on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants (AICPA). Financial statements should include a Balance Sheet, Income Statement and Statement of Cash Flows and all relevant notes thereto. If audited or reviewed financial statements have not been prepared, the applicant must submit financial statements for the preceding fiscal years, signed under the pains and penalties of perjury by an officer or director of the applicant.	NMLS  Note: Financial statements are uploaded separately under the Filing tab and Financial Statement submenu link. See the Financial Statements  Quick Guide for instructions.
	Other Trade Name: All DBAs the applicant intends to utilize in Massachusetts should be listed under the Other Trade Name section of the Company (MU1) Form. It is the applicant's responsibility to ensure that all names are properly registered with the required municipality or government agency.  If the applicant intends to operate under more than one trade name or DBA designation, separate "Other Trade Name" licenses are required for those names. However, the applicant should not apply for any "Other Trade Name" licenses through NMLS until they are approved and licensed to conduct business in Massachusetts. Please be advised that the fees associated with each "Other Trade Name" license are equal to the Foreign Transmittal Agency license fees, and all fees collected through NMLS are non-refundable.	NMLS
NOTE	The following parameters regarding trade names and/or use of multiple trade names have been established: 1) The trade name may not be a separate legal entity from the applicant; and 2) Licensees must consistently use one single trade name when dealing with a consumer over the life of the loar agreement, installment contract, credit application, debt obligation, remittance transaction, cashing or sale of a check, money order, etc.	
	Resident/Registered Agent: The Resident/Registered Agent, the entity that will receive service of legal process on behalf of the applicant or licensee, must be listed under the <i>Resident/Registered Agent</i> section of the Company Form (MU1).	NMLS
	Primary Contact Employees: The following individuals must be entered into the Contact Employees section of the Company Form (MU1).  1. Primary Company Contact.  2. Primary Consumer Complaint Contact.	NMLS
Note	<b>Non-Primary Contact Employees</b> : MA does not <b>require</b> any non-primary contacts to be listed in the <i>Contact Employees</i> section of the Company Form (MU1).	N/A

Updated: 3/23/2020 Page 4 of 10

Disclosure document company	e Questions: Provide a complete and detailed explanation and	Submitted via
document company		
	cupload for each "Yes" response to Disclosure Questions made by the or related control persons (MU2).  Description of the control persons (MU2).  Description of the control persons (MU2).	Upload in NMLS in the Disclosure Explanations section of the Company Form (MU1) or Individual Form (MU2).
locations consumer Massachu Form (MU	where the applicant conducts business with Massachusetts s. This individual, referred to as the Location Manager in setts, must be listed in the <i>Qualifying Individual</i> section of Company 1) and his/her business address must match the address listed as the dress" on the Company Form.	NMLS
NMLS. Thi	erson (MU2) Attestation: Complete the Individual Form (MU2) in s form must be attested to by the applicable control person before it be submitted along with the Company Form (MU1).	NMLS
credit replication of the control of	port: Individuals in a position of control are required to authorize a port through NMLS. Individuals will be required to complete an erification Process (IDV) along with an individual attestation before a equest for your company can be filed through NMLS. This cion is made when the Individual Form (MU2) is submitted as part of any Form (MU1).	NMLS
Individuals authorize  Direct Ow.  • Ecc th po see th of Executive  • Co	quity Owners - an entity or individual that, directly or indirectly has e right to vote 10% or more of a class of a voting security or has the ower to sell or direct the sales of 10% or more of a class of voting curities. In the case of a partnership, an entity or individual that has e right to receive upon dissolution, or has contributed, 10% or more the capital, is presumed to control that company.	NMLS

Updated: 3/23/2020 Page 5 of 10

Treasurer, Secretary, or similarly elected or appointed senior corporate officers.

• Functional Responsibility – Individuals regardless of titles, who have the power, directly or indirectly to direct the management or policies of a company by contract, or otherwise. Job description holds individual responsible for the operational, financial information technology, compliance, and/or security functions of the company, including Chief Executive Officers, Chief Financial Officer, Chief Operations Officer, Chief Legal Officer, Chief Credit Officer, Chief Compliance Officer, and individuals occupying similar positions or performing similar functions.

#### **Indirect Owners**

• In the case of an owner that is a corporation, each of its shareholders that beneficially owns, has the right to vote, or has the power to sell or direct the sale of, 25% or more of a class of voting security of that corporation

In the case of an owner that is a partnership, all general partners and those limited and special partners that have the right to receive upon dissolution, or have contributed, 25% or more of the partnership's capital.

In the case of an owner that is a trust, the trust and each trustee

In the case of an owner that is a Limited Liability Company (LLC), (i) those members that have the right to receive upon dissolutions, or have contributed, 25% or more of the LLC's capital, and (ii) if managed by elected or appointed managers, all elected or appointed managers.

\*All indirect owners of 25% or more should be identified, regardless of the applicant's/licensee's business structure.

## Qualifying Individuals

• The Location Manager (on-site manager) whose principle office is physically located in, who is in charge of, and who is responsible for the business operations at the Main Office (MU1).

After authorizing a FBI criminal background check through the submission of the Company Form (MU1) and Individual Form (MU2), you must schedule an appointment to be fingerprinted if new prints are required.

See the <u>Criminal Background Check section</u> of the NMLS Resource Center for more information.

**Note:** If you are able to 'Use Existing Prints' to process the FBI criminal background check, you DO NOT have to schedule an appointment. NMLS will automatically submit the fingerprints on file.

Updated: 3/23/2020 Page 6 of 10

<b>Surety Bond:</b> Submit an Electronic Surety Bond via NMLS in the amount of \$50,000 furnished and submitted by a surety company authorized to conduct business in Massachusetts.	Electronic Surety Bond in NMLS
Note: \$50,000 at initial license bond amount. Thereafter an amount equal to twice the average weekly funds deposited with the licensee by Massachusetts consumers for remittance to foreign countries is required.	
See the <u>ESB Adoption Table</u> and the <u>ESB for NMLS Licensees page</u> of the NMLS Recourse Center for more information.	

REQUIREMENTS/DOCUMENTS UPLOADED IN NMLS		
Complete	MA Foreign Transmittal Agency	Submitted via
	<ul> <li>Marketing strategies</li> <li>Products</li> <li>Target markets</li> <li>Fee Schedule &amp; Receipt: Provide a copy of the applicant's proposed fee schedule and sample receipt for its operations in Massachusetts Operating structure the applicant intends to employ.</li> <li>Flow-of-funds chart and explanation;</li> <li>List of countries that the applicant intends to remit to;</li> <li>Description of the settlement process, reconciliation process, and reimbursement process;</li> <li>Complete list of correspondents and paying agents used in the deliverance of funds to foreign countries;</li> <li>Types of payment that will be accepted;</li> <li>Explanation of how the applicant will ensure agent oversight;</li> <li>Training programs; and</li> <li>Description of targeted customer base.</li> <li>This document should be named [Company Legal Name] Business Plan.</li> <li>Note: If the existing uploaded business plan already includes the above information, an additional document does not need to be uploaded. A company</li> </ul>	Upload in NMLS: under the Document Type Business Plan in the Document Uploads section of the Company Form (MU1).
	should only upload a single business plan. If state-specific material is required, this information should be added to the existing uploaded business plan.	
	<b>Anti-Money Laundering/Compliance Policy:</b> Provide the applicant's Anti-Money Laundering (AML) Program, and all other recent documents related to the applicant's compliance policies for both Massachusetts and federal statutes and regulations.	Upload in NMLS: under the Document Type  AML/BSA Policy in the  Document Uploads section of the Company Form (MU1).

Updated: 3/23/2020 Page 7 of 10

Independent Review: Provide a copy of the most recent independent review conducted on the applicant.	Upload in NMLS: under the Document Type  AML/BSA Policy in the Document Uploads section of the Company Form (MU1).
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Complete	MA Foreign Transmittal Agency	Submitted via
	Certificate of Authority/Good Standing Certificate: Upload a State-issued and approved document (typically by the Secretary of State's office), dated not more than 60 days prior to the filing of the application through NMLS that demonstrates authorization to do business in Massachusetts.  This document should be named [[State prefix] Certificate of Authority OR [State prefix] Certificate of Good Standing].	Upload in NMLS: under the Document Type Certificate of Authority/Good Standing Certificate in the Document Uploads section of the Company Form (MU1).
	Formation Documents: Determine classification of applicant's legal status and submit a State certified copy of the requested applicable documentation detailed below. Original formation documents and all subsequent amendments, thereto including a list of any name changes.  Unincorporated Association:  By-Laws or constitution (including all amendments).  General Partnership:  Partnership Agreement (including all amendments).  Limited Liability Partnership:  Certificate of Limited Liability Partnership; and	Upload in NMLS: under Formation Document" in the Document Uploads section of the Company Form (MU1). This document should be named Formation Documentation [Date of Creation (MM-DD-
	<ul> <li>Certificate of Limited Liability Partnership; and</li> <li>Partnership Agreement (including all amendments).</li> <li>Limited Partnership:         <ul> <li>Certificate of Limited Partnership; and</li> <li>Partnership Agreement (including all amendments).</li> </ul> </li> <li>Limited Liability Limited Partnership:         <ul> <li>Certificate of Limited Liability Limited Partnership; and</li> <li>Partnership Agreement (including all amendments).</li> </ul> </li> <li>Limited Liability Company ("LLC"):         <ul> <li>Articles of Organization (including all amendments);</li> <li>Operating Agreement (including all amendments);</li> <li>IRS Form 2553 or IRS Form 8832 if S-corp treatment elected; and</li> <li>LLC resolution if authority not in operating agreement.</li> </ul> </li> <li>Corporation:</li> </ul>	YYYY)].
	<ul> <li>Articles of Incorporation (including all amendments);</li> <li>By-laws (including all amendments), if applicable;</li> <li>Shareholder Agreement (including all amendments), if applicable;</li> <li>IRS Form 2553 if S-corp treatment elected; and</li> <li>Corporate resolution if authority to complete application not in By-Laws or Shareholder Agreement, as amended, as applicable.</li> <li>Not for Profit Corporation</li> <li>Documents requested of a Corporation; and</li> <li>Proof of nonprofit status</li> <li>Internal Revenue Service ("IRS") 501(c)(3) designation letter; or</li> </ul>	

Updated: 3/23/2020 Page 8 of 10

	<ul> <li>statement from a State taxing body or the State attorney general certifying that: (i) the entity is a nonprofit organization operating within the State; and (ii) no part of the entity's net earnings may lawfully benefit any private shareholder or individual; or</li> <li>entity's certificate of incorporation or similar document if it clearly establishes the nonprofit status of the applicant; or</li> <li>Any of the three preceding items described, if that item applies to a State or national parent organization, together with a statement by the State or parent organization that the applicant is a local nonprofit affiliate.</li> <li>Trust (Statutory)</li> <li>Certificate of Trust; and</li> <li>Governing instrument (all amendments).</li> </ul>	
	W-9 Form: Obtain a Form W-9 from the IRS website. Complete and submit the form for the applicant. Please be advised that any applicant who is a sole proprietor must obtain an IRS Employee Identification Number. For the purposes of this application, do not submit a W-9 Form with a social security number provided.  This document should be named [Company Legal Name] Form W-9.  NOTE: This is a state-specific document. Select Massachusetts from the State drop-down menu when uploading in NMLS.	Upload in NMLS: under Formation Document" in the Document Uploads section of the Company Form (MU1).
	Management Chart: Submit a Management chart displaying the applicant's directors, officers, and managers (individual name and title). Must also identify compliance reporting and internal audit structure.  This document should be named [Company Legal Name] Management Chart.  Note: If the existing uploaded management chart already includes the above information, an additional document does not need to be uploaded. A company should only upload a single management chart.	Upload in NMLS: under Management Chart in the Document Uploads section of the Company Form (MU1).
	Organizational Chart/Description: Submit a chart showing (or a description which includes) the percentage of ownership of:  • Direct Owners (total direct ownership percentage must equate to 100%)  • Indirect Owners  • Subsidiaries and Affiliates of the applicant/licensee  This document should be named [Company Legal Name] Organizational Chart – Description.  Note: If the existing uploaded Organizational Chart/Description already includes the above information, an additional document does not need to be uploaded. A company should only upload a single management chart.	Upload in NMLS: under Organizational Chart/Description in the Document Uploads section of the Company Form (MU1).
INDIVIDUA	AL (MU2) DOCUMENTS UPLOADED IN NMLS	
No individual (MU2) documents are required to be uploaded into NMLS for this license/registration at this time.		

Updated: 3/23/2020 Page 9 of 10

NMLS ID Number	
Applicant Legal	
Name	

**REQUIREMENTS SUBMITTED OUTSIDE OF NMLS** – All documents required outside of NMLS must be received within 5 business days of the electronic submission of your application through NMLS.

Complete	MA Foreign Transmittal Agency	Submitted via
	Foreign Transmittal Agency – New Application Checklist: Email the completed application checklist to the agency along with any applicable addenda as an email attachment.  Email Subject Line: Company Legal Name (NMLS ID#): FT New Application	Email to MA: nmls@mass.gov
	Parent Financial Statements: Submit current and two years' financial statements for the parent corporation(s), partnership(s), trust(s), or Limited Liability Company(s) who directly own 10% or greater, or indirectly own 25% or greater, of the applicant. The requirements for these financial statement requirements are the same as for the applicant (see above). FINANCIAL STATEMENTS ARE NOT REQUIRED FOR PARENT COMPANIES THAT ARE CURRENTLY LICENSED IN MASSACHUSETTS.	Email to MA: nmls@mass.gov
	Business In Other Jurisdictions: Complete the Certification By Licensing Agency/Supervisory Board Form for jurisdiction(s) where the applicant is licensed/registered. THIS FORM IS NOT REQUIRED FOR APPLICANTS WHO ARE LICENSED/REGISTERED IN JURISDICTION(S) THAT ARE ON NMLS.  NOTE: This is a state-specific document. Completed (fully executed) Certification Forms must be emailed to the Division of Banks directly from the corresponding jurisdiction.	Email to MA: nmls@mass.gov

Updated: 3/23/2020 Page 10 of 10