Nationwide Mortgage Licensing System \& Registry

## A Nationwide View on State-Licensed Mortgage Entities 2011 Quarters I, II \& III

Updated November 21, 2011
Conference of State Bank Supervisors
$112920^{\text {th }}$ Street, NW, $9^{\text {th }}$ Floor
Washington, D.C. 20036-4307

## A Nationwide View on State-Licensed Mortgage Entities

This report compiles data from the first quarter of 2011 concerning companies, branches, and mortgage loan originators who are state-licensed or state-registered through the Nationwide Mortgage Licensing System \& Registry (NMLS). Unless otherwise noted, the data reflects licensing and registration information from NMLS as of March 31, 2011.

## Approved Entities and Licenses in NMLS

| Type | Unique Entities | Licenses |
| :--- | ---: | ---: |
| Company | 14,980 | 28,415 |
| Branch | 15,957 | 24,021 |
| Individual | 100,098 | 182,880 |

NOTE: Includes companies holding a state license or a state registration through NMLS. License information includes separate licenses required for DBAs ("Other Trade Name") required in certain states and multiple licenses for different authorities (e.g. Lender and Broker) required in certain states.

## Mortgage Related Business

State-licensed companies in NMLS by business activity

| Description | Companies | $\%$ in NMLS |
| :--- | ---: | ---: |
| First mortgage loan brokering | 13,298 | $89 \%$ |
| Second mortgage loan brokering | 11,065 | $74 \%$ |
| First mortgage lending | 3,308 | $22 \%$ |
| Second mortgage lending | 2,466 | $16 \%$ |
| First mortgage servicing | 1,322 | $9 \%$ |
| Second mortgage servicing | 1,068 | $7 \%$ |
| Home equity loans, including lines of credit | 7,038 | $47 \%$ |
| Federal Housing Administration (FHA) - Loan Correspondent | 4,473 | $30 \%$ |
| Federal Housing Administration (FHA) - Direct Endorsement mortgagee | 1,376 | $9 \%$ |
| Ginnie Mae approved Issuer/Servicer | 340 | $2 \%$ |
| Fannie Mae approved Seller/Servicer | 1,076 | $7 \%$ |
| Freddie Mac approved Seller/Servicer | 940 | $6 \%$ |
| Loans guaranteed by the Veterans Administration (VA) | 5,292 | $35 \%$ |
| Reverse mortgage loans | 3,515 | $23 \%$ |
| High cost home loans (refer to state definitions) | 1,173 | $8 \%$ |
| Other mortgage products and settlement services | 1,105 | $7 \%$ |
| Credit Insurance | 208 | $1 \%$ |
| Other mortgage-related business | 598 | $4 \%$ |
| Engaged in non-mortgage-related business | 3,269 | $22 \%$ |

NOTE: Mortgage Related Business activity is self-reported by licensee/registrant on the "Other Business" section of their Form MU1. Licensees may be relying on different definitions in indicating their business activity. As of December 31, 2010, FHA no longer approved Loan Correspondents (See FHA Mortgagee Letter 2010-20). Answers to this section likely do not reflect this change. It is anticipated that FHA Loan Correspondent will be removed as a designation on Form MU1 in January 2012.

## Mortgage Companies Operating in Multiple States

$83 \%$ of companies are licensed in just one jurisdiction


NOTE: Graph represents data by state, not state agency (several states have two agencies on NMLS). For example, a company which holds a license in both California agencies is counted only once.

## Mortgage Loan Originators Operating in Multiple States

$80 \%$ of individual mortgage loan originators are licensed in just one jurisdiction


NOTE: Graph represents data by state, not state agency (several states have two agencies on NMLS). For example, a mortgage loan originator which holds a license in both California agencies is counted only once.

## Mortgage Loan Originators Per Mortgage Company

$83 \%$ of companies employ 1-5 mortgage loan originators


## Average MLOs per Company

Average MLO Licenses per Company

## Average Licenses per MLO

NOTE: The significant number of companies with no MLOs is due in part to the fact that some companies may hold a state license but have no individuals that must hold a mortgage loan originator license (e.g. Mortgage Servicers). The number is mostly due to the fact that some states do not require Sponsorship of MLOs by the employing mortgage company and therefore NMLS cannot provide an average.

## Branches Per Company

$87 \%$ of mortgage companies have only a single location


Average Branches per Company

Average Branch Licenses per Company

### 1.06

NOTE: Graph represents the number of Form MU3 filings per company. It is possible for a company to file two Form MU3s on the same physical location.

## Legal Status of Companies



Companies controlled by depository institution 287

State-Licensed/Registered Mortgage Entities

## As of March 31, 2011



|  | Companies | Branches | Individual MLO | Average MLOs per Company | Avg Branches per Company | Companies Controlled by Depository |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| District 4 |  |  |  |  |  |  |  |
| Colorado ${ }^{3}$ | 715 | - | 4,424 | 3.6 | - | 15 | 2.1\% |
| Kansas | 330 | 347 | 1,747 | 5.0 | 1.1 | 35 | 10.6\% |
| Nebraska | 259 | 191 | 938 | 3.4 | 0.7 | 29 | 11.2\% |
| New Mexico | 348 | 348 | 1,749 | 4.8 | 1.0 | 19 | 5.5\% |
| North Dakota | 221 | 111 | 636 | 2.7 | 0.5 | 37 | 16.7\% |
| Oklahoma | 258 | 280 | 1,897 | 6.4 | 1.1 | 13 | 5.0\% |
| South Dakota | 155 | - | 473 | 2.9 | - | 10 | 6.5\% |
| Texas - OCCC ${ }^{2,3}$ | - | - | 659 | - | - | - | - |
| Texas - SML | 1,444 | 1,445 | 10,557 | 6.8 | 1.0 | 14 | 1.0\% |
| Wyoming | 219 | 160 | 703 | 2.9 | 0.7 | 15 | 6.8\% |
| District 5 |  |  |  |  |  |  |  |
| Alaska | 92 | 77 | 396 | 3.8 | 0.7 | 5 | 5.4\% |
| Arizona | 685 | 810 | 4,443 | 5.6 | 1.2 | 13 | 1.9\% |
| California - DOC | 785 | 2,770 | 11,624 | 13.1 | 3.6 | 47 | 6.0\% |
| California - DRE | 4,907 | 749 | 17,695 | 2.8 | 0.2 | 1 | 0.0\% |
| Hawaii ${ }^{1}$ | 124 | 55 | 443 | 3.5 | 0.4 | 4 | 3.2\% |
| Idaho | 345 | 332 | 1,564 | 4.2 | 1.0 | 11 | 3.2\% |
| Montana | 138 | 107 | 732 | 4.8 | 1.0 | 11 | 8.0\% |
| Nevada | 250 | 227 | 2,133 | 7.1 | 1.0 | 19 | 7.6\% |
| Oregon | 585 | 667 | 4,218 | 6.5 | 1.1 | 15 | 2.6\% |
| Utah-DFI ${ }^{2,3}$ | - | - | 154 | - | - | - | - |
| Utah-DRE | 468 | 245 | 3,372 | 6.4 | 0.5 | - | - |
| Washington | 758 | 1,252 | 6,745 | 8.7 | 1.6 | 27 | 3.6\% |
| Nationwide | 14,980 | 15,957 | 100,098 | 5.5 | 1.1 | 287 | 1.9\% |

${ }^{1}$ Agency in the process of completing transition onto NMLS.
${ }^{2}$ Agency does not manage company licensing through NMLS.
${ }^{3}$ Agency does not require Sponsorship of MLOs by the employing company.

This report counts the number of companies, branches, and mortgage loan originators in each state, regardless of the number of licenses these entities may hold in each state. Thus, if a company holds two licenses within a state (e.g. broker and lender), the company is only counted once. The same is true for the Average MLOs per Company and Average Branches per Company. The chart is organized geographically according to the Districts established by the Conference of State Bank Supervisors (CSBS) in order to provide some regional context.

State-Licensing/Registration Activity

## For Period Q1 2011

|  | New Applications |  |  | Applications Approved |  |  | Applications Denied |  |  | Applications Withdrawn |  |  | Pending Applications |  |  | Licenses Revoked |  |  | Licenses Suspended |  |  | Licenses Surrendered |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO |
| District 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Connecticut | 33 | 64 | 616 | 28 | 51 | 694 | - | - | - | 7 | 11 | 239 | 23 | 25 | 312 | 3 | - | - | - | - | - | 13 | 23 | 24 |
| Delaware ${ }^{1}$ |  | - | 173 |  |  | 189 | - | - | - | - | - | 26 | - | - | 141 | - | - |  | - | - | - | - |  | 32 |
| District of Columbia | 15 | 31 | 170 | 31 | 38 | 174 | - | - | - | 1 | 2 | 10 | 11 | 17 | 120 | - | - | - | - | - | - | 5 | 8 | 5 |
| Maine ${ }^{1}$ | - | - | 239 | - | - | 207 | - | - | - | - | - | 3 | - | - | 97 | - | - |  | - | - | - | - | - | 19 |
| Maryland | 31 | 72 | 725 | 20 | 85 | 702 | - | - | 2 | 9 | 2 | 306 | 38 | 43 | 456 | - | - |  | - | - | - | 11 | 41 | 22 |
| Massachusetts | 25 | 96 | 505 | 17 | 76 | 525 | - | - | - | 6 | 8 | 120 | 47 | 55 | 87 | - | - | - | - | - | - | 19 | 37 | 30 |
| New Hampshire | 8 | 30 | 251 | 19 | 35 | 248 | - | - | - | 7 | 10 | 51 | 16 | 16 | 139 | 1 | - | 1 | - | - | - | 11 | 18 | 101 |
| New Jersey | 27 | 82 | 671 | 41 | 122 | 631 | - | - | - | - | 8 | 73 | 29 | 59 | 1,518 | - | - | - | - | - | - | 13 | 79 | 35 |
| New York | 22 | 44 | 594 | 11 | 39 | 787 | - | - | 10 | 10 | 13 | 3,001 | 173 | 199 | 2,045 | - | - | - | 2 | - | - | 51 | 8 | 33 |
| Pennsylvania | 66 | 83 | 814 | 65 | 76 | 737 | - | - | - | 10 | 9 | 213 | 46 | 70 | 496 | - | - | 1 | - | - | 68 | 21 | 54 | 94 |
| Puerto Rico | 1 | - |  | 1 | - | - | - | - | - | - | - | - | 6 | 11 | 6 | - | - | - | - | - | - | 2 | - | - |
| Rhode Island | 9 | 26 | 159 | 9 | 18 | 109 | - | - | - | 3 | 4 | 14 | 37 | 42 | 212 | - | 1 | - | - | - | 12 | 12 | 10 | 5 |
| Vermont | 34 | 21 | 89 | 23 | 27 | 78 | - | - | - | 6 | 4 | 20 | 52 | 16 | 171 | - | - | - | - | - | - | 13 | 17 | 3 |
| District 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Illinois | 28 | 30 | 737 | 14 | 32 | 956 | - | - | 18 | 2 | 30 | 15 | 56 | 28 | 1,108 | - | - | - | - | - | - | 29 | 2 | 3 |
| Indiana-DFI | 28 | - | 365 | 18 | - | 355 | - | - | - | - | - | 354 | 16 | - | 89 | - | - | - | - | - | - | 17 | - | 6 |
| Indiana-SOS | 6 | 7 | 40 | 5 | 4 | 34 | - | - | - | - | 3 | 12 | 8 | 3 | 42 | - | - | - | - | - | - | 7 | 2 | 17 |
| lowa | 18 | 16 | 195 | 19 | 16 | 230 | - | - | 1 | - | - | 67 | 12 | 5 | 72 | - | - | - | - | - | - | 10 | 24 | 80 |
| Kentucky | 22 | 41 | 323 | 25 | 46 | 286 | - | - | - | 4 | 8 | 146 | 18 | 7 | 151 | - | - | - | - | - | - | 9 | 9 | 21 |
| Michigan | 63 | - | 520 | 44 | - | 708 | - | - | 1 | 19 | - | 205 | 42 | - | 433 | - | - | - | - | - | - | 17 | - | 12 |
| Minnesota | 43 | 50 | 525 | 27 | 85 | 1,125 | - | - | 1 | 3 | 1 | 16 | 44 | 17 | 446 | - | - | - | - | - | - | 6 | 13 | - |
| Missouri ${ }^{1}$ | - | - | 297 | - | - | 261 | - | - | 20 | - | - | 97 | - | - | 163 | - | - | - | - | - | - | - | - | 8 |
| Ohio | 31 | 72 | 644 | 31 | 66 | 991 | 4 | - | 26 | 21 | 29 | 476 | 64 | 66 | 559 | - | - | - | - | - | - | 12 | 25 | 10 |
| Wisconsin | 30 | 125 | 467 | 51 | 157 | 471 | 16 | - | 46 | 2 | 1 | 73 | 26 | 12 | 186 | - | - | - | - | - | - | 14 | 30 | 63 |
| District 3 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Alabama | 17 | 46 | 310 | 14 | 46 | 351 | - | - | 4 | 2 | 8 | 266 | 22 | 30 | 232 | - | - | - | - | - | - | 16 | 22 | 41 |
| Arkansas | 17 | 26 | 256 | 24 | 30 | 213 | - | - | - | 1 | 2 | 31 | 17 | 14 | 172 | - | - | - | - | - | - | 15 | 15 | 170 |
| Florida ${ }^{2}$ | 215 | 160 | 1,279 | 388 | 98 | 3,854 | - | - | - | 29 | 11 | 23 | 1,692 | 1,097 | 11,003 | - | - | - | - | - | - | - | - |  |
| Georgia | 38 | 37 | 690 | 19 | 16 | 579 | - | 2 | 28 | 14 | 10 | 236 | 33 | 14 | 332 | 5 | - | 12 | - | - | - | 14 | 20 | 26 |
| Louisiana | 23 | 53 | 352 | 27 | 58 | 504 | - | - | - | 3 | 8 | 43 | 33 | 41 | 205 | 1 | - | 3 | 6 | - | - | 7 | 22 | 10 |
| Mississippi | 16 | 46 | 263 | 14 | 42 | 246 | - | - | - | 3 | 25 | 124 | 20 | 31 | 149 | - | - | - | - | - | - | 7 | 9 | 110 |
| North Carolina | 19 | 71 | 565 | 20 | 49 | 516 | - | 12 | 46 | 9 | 8 | 192 | 14 | 26 | 245 | - | - | - | - | - | - | 15 | 40 | 51 |
| South Carolina-BFI ${ }^{2}$ | 35 | 113 | 344 | 25 | 162 | 623 | - | - | - | 17 | 62 | 509 | 37 | 62 | 624 | - | - | - | - | - | - | 6 | 5 | 10 |
| South Carolina-DCA | 9 | 8 | 70 | 5 | 6 | 46 | - | - | - | 1 | 3 | 19 | 15 | 5 | 54 | - | - | - | - | - | - | 3 | 12 | 9 |
| Tennessee | 18 | 102 | 473 | 58 | 103 | 642 | - | - | 16 | 3 | - | 17 | 32 | 28 | 304 | - | - | - | - | - | - | 3 | 29 | 17 |
| Virgin Islands | 1 | 2 | 6 | - | 2 | 1 | - | - | - | - | - |  | 1 |  | 7 | - | - | - | - | - | - | - | - |  |
| Virginia ${ }^{2}$ | 35 | 128 | 765 | 1 | 96 | 699 | - | - | 3 | 6 | 7 | 241 | 779 | 1,002 | 700 | - | - | - | - | - | - | - | - | 13 |
| West Virginia | 22 | 23 | 169 | 14 | 23 | 174 | - | - | - | 3 | - | 15 | 20 | 6 | 39 | - | - | - | - | - | - | 4 | 5 | 3 |


|  | New Applications |  |  | Applications Approved |  |  | Applications Denied |  |  | Applications Withdrawn |  |  | Pending Applications |  |  | Licenses Revoked |  |  | Licenses Suspended |  |  | Licenses Surrendered |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO |
| District 4 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Colorado ${ }^{2}$ | 190 | - | 536 | 270 | - | 482 | - | - | - | - | - |  | 79 |  | 1,174 |  |  |  | - |  |  |  |  |  |
| Kansas | 20 | 35 | 201 | 7 | 21 | 159 | 1 |  | 4 | 3 |  | 9 | 22 | 15 | 63 |  |  |  | - | - | - | 3 | 26 | 11 |
| Nebraska | 16 | 16 | 118 | 12 | 17 | 158 | - | - | 7 | 4 | 4 | 23 | 24 | 13 | 199 | - |  | - | - | - | - | 4 | 9 | 13 |
| New Mexico | 12 | 29 | 211 | 12 | 32 | 228 | - | - | - | 22 | 6 | 224 | 10 | 4 | 87 | - |  | - | 2 | - | 41 | 11 | 23 | 12 |
| North Dakota | 10 | 10 | 67 | 10 | 11 | 60 | - | - | - | 1 | - | 9 | 5 | 1 | 14 | - |  | - | - | - | - | 11 | 11 | 31 |
| Oklahoma | 18 | 27 | 164 | 22 | 40 | 230 | - | - | - | 3 | 6 | 2 | 22 | 30 | 309 | - | - | - | - | - | - | - 2 | 3 | 1 |
| South Dakota | 13 | - | 95 | 13 | - | 99 | - | - | - | 1 | - | 14 | 15 | - | 66 | - |  | - | - | - | - | 4 | - | 5 |
| Texas - OCCC ${ }^{1}$ | - | - | 72 | - | - | 96 | - | - | - | - | - | 45 | - | - | 434 | - |  | - | - | - | - | - | - |  |
| Texas - SML | 117 | 210 | 1,319 | 147 | 200 | 1,405 | - | - | 9 | 37 | 11 | 351 | 54 | 41 | 306 | - | - | - | - | - | 233 | - 8 | 96 | 47 |
| Wyoming | 9 | 19 | 86 | 14 | 19 | 77 | - | - | 1 | - | - | 4 | 3 | 7 | 105 | - | - | - | - | - | - | 17 | 22 | 7 |
| District 5 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Alaska | 6 | 10 | 55 | 7 | 9 | 54 | - | - | 4 | 1 | 1 | 14 | 8 | 3 | 52 | - | - | - | - | - | - | 2 | 6 | 1 |
| Arizona | 25 | 91 | 562 | 16 | 72 | 553 | - | - | 2 | 4 | 17 | 287 | 44 | 83 | 284 | - | - | - | 2 | 26 | - | 63 | 113 | 6 |
| California - DOC | 44 | 411 | 1,834 | 27 | 295 | 1,927 | - | - | 5 | 19 | 40 | 747 | 74 | 170 | 1,743 | 27 | - | - | - | - | - | 26 | 165 | 10 |
| California - DRE | 76 | 67 | 87 | 1,041 | 742 | 1,591 | - | - | - | 6 | 2 | 9 | 1,191 | 218 | 7,232 | - |  | - | - | - | - |  |  |  |
| Hawaii ${ }^{1 / 4}$ | 42 | 37 | 201 | 88 | 44 | 353 |  |  |  | 9 | 15 | 22 | 73 | 55 | 405 | - | - | - | - | - | - | - | - | - |
| Idaho | 18 | 42 | 200 | 21 | 41 | 214 | - | - | - | 5 | 12 | 24 | 14 | 20 | 63 | - | - | - | - | - | - | 4 | 18 | 123 |
| Montana | 18 | 11 | 102 | 16 | 15 | 78 | - | - | 2 | 7 | 9 | 44 | 19 | 5 | 86 | - | - | - | - | - | - | 8 | 6 | 3 |
| Nevada | 15 | 42 | 217 | 47 | 35 | 195 | - | - | - | 4 | 7 | 16 | 28 | 25 | 166 | - | - | - | - | - | - | 11 | 12 | 21 |
| Oregon | 27 | 99 | 540 | 23 | 86 | 472 | - | - | - | 4 | 4 | 71 | 12 | 28 | 251 | - | - | - | - | - | - | 13 | 70 | 10 |
| Utah-DFI ${ }^{1}$ | - | - | 51 | - | - | 52 | - | - | 8 | - | - | 11 | - | - | 30 | - | - | - | - | - | - | - | - | 1 |
| Utah-DRE | 34 | 23 | 217 | 33 | 35 | 256 | - | - | 5 | 4 |  | 136 | 15 | 10 | 158 | - | - | - | - | - | 3 | 4 | 12 | 2 |
| Washington | 52 | 142 | 745 | 22 | 139 | 822 | - | - | 1 | 4 | 56 | 79 | 89 | 121 | 227 | 2 | 2 | 2 | 1 | - | - | 50 | 227 | 29 |
| Nationwide | 1,767 | 3,026 | 22,341 | 2,956 | 3,557 | 28,507 | 21 | 14 | 270 | 339 | 477 | 9,394 | 5,280 | 3,896 | 36,569 | 39 | 3 | 19 | 13 | 26 | 357 | 623 | 1,398 | 1,416 |

```
Aggncy does not manage companylicenses through NMLS
Aggncy was in the transition process for company licenses or registrations during the quarte
* Agency was in the process of completing ML.O license transition during the quarter
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The Hawaii Division of financial Institutions has indicated that it is not able to release the number of license applications denied.

## License Status Definitions

Approved-Status assisgned when regulator has reviewed the license/registration application and decided to issue a license to the applicant through NMLS.
Denied-Status assigned when a regulator has reviewed the license/registration application and determined that sufficient grounds exist to deny the request.
This status may also be used by regulators who deny a renewal request for license.
Application Withdrawn- Status assigned when an applicant has been approved to voluntarily withdraw their application or has not responded to regulator requests for additional information within a timely manner.
 License Revoked-Status assigned when a regulator has taken action to revoke the license/registration. Pursuant to federal SAFE legislation, placement of a MLO license into this status will render the MLO unable to obtain or maintain a license to conduct mortgage business in any jurisdiction.
License Suspended-Status assigned when a regulator has taken action to suspend the license/registration
License Surrendered/Terminated-Status assigned when a regulator approved a surrender/cencellation request submitted by the licensee/registrant.
This chart provides data on the number of license applications, application approvals, application denials, application withdrawals, license revocations, license suspensions, and license surrenders that took place between January 1, 2011 and March 31, 2011 (Quarter 1 2011) through NMLS. The chart also provides the number of licenses that were in a pending status on March 31, 2011. "License" on this chart also includes state registrations. "Application Denied" typically indicates a final denial after appeals have been exhausted, though state process and definitions may vary concerning this point.

## Quarter II Counts and Activity

The following charts provide updated information for the second quarter of 2011. Unless otherwise noted, the data reflects licensing and registration information from NMLS as of June 30, 2011.

Approved Entities and Licenses in NMLS

| Type | Unique Entities | Licenses |
| :--- | ---: | ---: |
| Company | 16,153 | 30,945 |
| Branch | 17,387 | 26,211 |
| Individual | 106,881 | 201,469 |

NOTE: Includes companies holding a state license or a state registration through NMLS. License information includes separate licenses required for DBAs ("Other Trade Name") required in certain states and multiple licenses for different authorities (e.g. Lender and Broker) required in certain states.

State-Licensed Mortgage Entities
As of June 30, 2011


|  | Companies | Branches | Individual MLO | Average MLOs per Company | Avg Branches per Company | Companies Controlled by <br> Depository |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| District 4 |  |  |  |  |  |  |  |
| Colorado ${ }^{1}$ | 837 | - | 4,881 | 3.6 | - | 18 | 2.2\% |
| Kansas | 341 | 355 | 1,882 | 4.9 | 1.0 | 39 | 11.4\% |
| Nebraska | 268 | 189 | 1,021 | 3.3 | 0.7 | 33 | 12.3\% |
| New Mexico | 352 | 369 | 1,920 | 5.0 | 1.1 | 20 | 5.7\% |
| North Dakota | 231 | 126 | 638 | 2.5 | 0.6 | 32 | 13.9\% |
| Oklahoma | 274 | 310 | 2,076 | 6.2 | 1.1 | 16 | 5.8\% |
| South Dakota | 160 | - | 528 | 3.0 | - | 9 | 5.6\% |
| Texas - OCCC ${ }^{1,2}$ | - | - | 687 | - | - | - | - |
| Texas - SML | 1,475 | 1,503 | 11,383 | 6.8 | 1.0 | 13 | 0.9\% |
| Wyoming | 210 | 163 | 747 | 3.2 | 0.8 | 16 | 7.6\% |
| District 5 |  |  |  |  |  |  |  |
| Alaska | 94 | 75 | 452 | 4.1 | 0.7 | 5 | 5.3\% |
| Arizona | 692 | 854 | 4,836 | 5.8 | 1.2 | 12 | 1.7\% |
| California - DOC | 784 | 3,018 | 13,080 | 13.5 | 4.0 | 46 | 5.9\% |
| California - DRE | 5,423 | 940 | 18,565 | 2.8 | 0.2 | 1 | 0.0\% |
| Hawaii | 175 | 98 | 731 | 4.1 | 0.6 | 4 | 2.3\% |
| Idaho | 339 | 329 | 1,676 | 4.3 | 1.0 | 12 | 3.5\% |
| Montana | 151 | 106 | 796 | 4.5 | 0.9 | 12 | 7.9\% |
| Nevada | 241 | 219 | 2,206 | 7.7 | 1.0 | 30 | 12.4\% |
| Oregon | 593 | 676 | 4,557 | 6.4 | 1.1 | 22 | 3.7\% |
| Utah-DFI, ${ }^{1,2}$ | - | - | 178 | - | - | - | - |
| Utah-DRE | 477 | 259 | 3,477 | 6.4 | 0.5 | - | - |
| Washington | 771 | 1,248 | 7,325 | 8.6 | 1.6 | 32 | 4.2\% |
| Nationwide | 16,153 | 17,387 | 106,881 | 5.4 | 1.1 | 281 | 1.7\% |

${ }^{1}$ Agency does not require Sponsorship of MLOs by the employing company.
${ }^{2}$ Agency does not manage company licensing through NMLS.

This report counts the number of companies, branches, and mortgage loan originators in each state, regardless of the number of licenses these entities may hold in each state. Thus, if a company holds two licenses within a state (e.g. broker and lender), the company is only counted once. The same is true for the Average MLOs per Company and Average Branches per Company. The chart is organized geographically according to the Districts established by the Conference of State Bank Supervisors (CSBS) in order to provide some regional context.

State-Licensing Activity
For Period Q2 2011

|  | New Applications |  |  | Applications Approved |  |  | Applications Denied |  |  | Applications Withdrawn |  |  | Pending Applications |  |  | Licenses Revoked |  |  | Licenses Suspended |  |  | Licenses Surrendered |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO |
| District 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Connecticut | 18 | 35 | 282 | 20 | 32 | 289 | - |  | - | 7 | 10 | 152 | 14 | 18 | 156 | - | - | - | - | - | - | 20 | 32 | 57 |
| Delaware ${ }^{1}$ |  |  | 133 |  |  | 165 | - | - | - | - | - | 30 | - | - | 74 |  | - |  |  | - | - | - | - | 51 |
| District of Columbia | 18 | 15 | 168 | 13 | 24 | 186 | - | - | - | 1 | 2 | 3 | 15 | 6 | 106 | - | - | - | - | - | - | 10 | 13 | 8 |
| Maine ${ }^{1}$ |  |  | 127 |  |  | 123 | - | - | - | - | - | 3 | - | - | 90 | - | - | - | - | - | 142 | - | - | 34 |
| Maryland | 36 | 119 | 435 | 29 | 109 | 493 | - | - | 5 | 4 | 7 | 150 | 40 | 45 | 247 | - | - |  | 1 | - | - | 18 | 47 | 20 |
| Massachusetts | 18 | 108 | 289 | 18 | 85 | 283 | - | - | - | 3 | 13 | 51 | 42 | 90 | 49 | - | - | - | - | - | - | 21 | 69 | 22 |
| New Hampshire | 23 | 58 | 206 | 10 | 34 | 219 | - | - | - | 2 | 7 | 30 | 25 | 22 | 85 | 2 | - | - | - | - | - | 12 | 25 | 143 |
| New Jersey | 44 | 104 | 643 | 22 | 72 | 618 | - | - | 4 | 2 | 12 | 557 | 42 | 74 | 930 | - | - | - | - | - | - | 27 | 69 | 35 |
| New York | 53 | 109 | 412 | 13 | 35 | 611 | - | - | 27 | 11 | 10 | 388 | 138 | 237 | 1,436 | - | - | - | 1 | - | - | 43 | 28 | 25 |
| Pennsylvania | 44 | 162 | 590 | 52 | 140 | 609 | - | - | - | 5 | 10 | 206 | 32 | 79 | 271 | - | - | - | - | - | 155 | 27 | 67 | 157 |
| Puerto Rico | 2 | 8 | 38 | 2 | 8 | 19 | - | - | - | - | - | - | 5 | 11 | 29 | - | - | - | - | - | - | 3 | - |  |
| Rhode Island | 28 | 15 | 120 | 5 | 18 | 155 | - | - | - | 3 | 2 | 3 | 53 | 38 | 179 | 8 | 6 | - | - | - | 5 | 20 | 36 | 6 |
| Vermont | 42 | 40 | 72 | 36 | 34 | 79 | - | - | - | 8 | 5 | 30 | 52 | 19 | 131 | - | - | - | - | - | - | 13 | 9 | 4 |
| District 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Illinois | 32 | 70 | 512 | 21 | 35 | 700 | - | 1 | 1 | - | 9 | 459 | 65 | 53 | 501 | 4 | - | 2 | - | - | 3 | 31 | 38 | 22 |
| Indiana-DFI | 16 |  | 374 | 21 |  | 364 | - | - | - | 1 | - | 58 | 12 | - | 58 | - | - | - | - | - | - | 8 | - | 12 |
| Indiana-SOS | 16 | 16 | 77 | 6 | 4 | 48 | - | - | - | 1 | 3 | 13 | 15 | 12 | 53 | - | - | - | - | - | - | 7 | 2 | 10 |
| lowa | 72 | 85 | 124 | 49 | 43 | 119 | - | - | 4 | 5 | - | 37 | 29 | 5 | 27 | - | - | - | - | - | - | 7 | 17 | 10 |
| Kentucky | 37 | 65 | 257 | 30 | 47 | 257 | - | - | 7 | 2 | - | 71 | 23 | 27 | 97 | - | - | 1 | - | - | 12 | 17 | 19 | 41 |
| Michigan | 54 |  | 465 | 60 |  | 413 | - | - | 3 | 14 | - | 110 | 17 | - | 347 | - | - | 1 | - | - | - | 33 | - | 21 |
| Minnesota | 39 | 96 | 262 | 30 | 54 | 295 | - | - | - | 1 | 2 | 11 | 42 | 59 | 395 | - | - | - | - | - | - | 10 | 30 | 15 |
| Missouri ${ }^{1}$ |  |  | 272 |  |  | 252 | - | - | 8 | - | - | 67 | - | - | 107 | - | - | - | - | - | - | - | - | 16 |
| Ohio | 42 | 151 | 514 | 36 | 141 | 557 | - | - | 12 | 22 | 26 | 177 | 46 | 48 | 335 | - | - | - | - | - | - | 10 | 35 | 39 |
| Wisconsin | 32 | 94 | 219 | 17 | 29 | 231 | - | - | 48 | 2 | - | 34 | 36 | 54 | 129 | - | - | - | - | - | - | 13 | 37 | 22 |
| District 3 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Alabama | 26 | 102 | 269 | 19 | 84 | 255 | - | - | 4 | 3 | 10 | 5 | 30 | 52 | 220 | - | - | - | - | - | - | 12 | 69 | 24 |
| Arkansas | 14 | 24 | 160 | 19 | 30 | 161 | - | - | - | 3 | 3 | 39 | 17 | 10 | 113 | - | - | - | 1 | - | 1 | 16 | 18 | 122 |
| Florida | 107 | 178 | 776 | 685 | 248 | 3,080 | - | - | - | 49 | 159 | 189 | 1,032 | 869 | 8,483 | - | - | - | - | - | - | 8 | 19 | 9 |
| Georgia | 42 | 115 | 511 | 29 | 22 | 401 | 1 | 2 | 14 | 2 | 9 | 153 | 42 | 86 | 249 | 1 | - | 6 | - | - | - | 44 | 23 | 29 |
| Louisiana | 13 | 71 | 244 | 20 | 48 | 271 | - | - | - | 5 | 8 | 66 | 20 | 29 | 114 | - | - | - | 3 | - | - | 6 | 19 | 12 |
| Mississippi | 10 | 60 | 245 | 17 | 43 | 213 | - | - | - | 5 | 5 | 45 | 7 | 39 | 116 | - | - | - | - | - | - | 5 | 16 | 186 |
| North Carolina | 35 | 180 | 531 | 12 | 51 | 490 | - | 1 | 42 | 10 | 16 | 77 | 25 | 53 | 168 | 2 | - | - | - | - | 1 | 27 | 48 | 36 |
| South Carolina-BFI | 38 | 125 | 346 | 27 | 68 | 260 | - | - | - | 8 | 22 | 422 | 41 | 104 | 318 | - | - | - | - | - | - | 9 | 49 | 15 |
| South Carolina-DCA | 5 | 7 | 47 | 4 | 4 | 28 | - | - | - | 2 | - | 6 | 14 | 7 | 62 | - | - | - | - | - | - | 10 | 13 | 5 |
| Tennessee | 21 | 82 | 358 | 15 | 85 | 347 | - | - | 190 | 5 | 2 | 9 | 30 | 3 | 168 | - | - | - | - | - | - | 16 | 36 | 26 |
| Virgin Islands | 2 |  | 19 |  |  | 4 | - | - | - | - | - | 1 | 2 | - | 19 | - | - | - | - | - | - | - | - | 1 |
| Virginia | 32 | 161 | 521 | 16 | 103 | 565 |  | - | 23 | 6 | 11 | 164 | 252 | 578 | 522 | - | - | - | - | - | - | 6 | 20 | 29 |
| West Virginia | 28 | 19 | 145 | 18 | 19 | 132 | - | - | - | 9 | - | 21 | 21 | 4 | 23 | - | - | - | - | - | - | 6 | 15 |  |


|  | New Applications |  |  | Applications Approved |  |  | Applications Denied |  |  | Applications Withdrawn |  |  | Pending Applications |  |  | Licenses Revoked |  |  | Licenses Suspended |  |  | Licenses Surrendered |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO |
| District 4 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Colorado | 67 |  | 452 | 110 |  | 375 | - | - | - | - | - | 13 | 27 | - | 1,160 | - | - | - | - | - | - | 10 | - | 11 |
| Kansas | 20 | 66 | 190 | 16 | 29 | 133 | 1 | - | 7 | 4 | - | 10 | 20 | 49 | 84 | - | - | - | - | - | - | 9 | 23 | 13 |
| Nebraska | 26 | 46 | 135 | 14 | 8 | 99 | - | - | 3 | 1 | 5 | 19 | 35 | 46 | 215 | - | - | - | - | - | - | 7 | 13 | 12 |
| New Mexico | 17 | 42 | 158 | 12 | 40 | 172 | - | - | - | - | - | 4 | 14 | 6 | 73 | - | - | - | 2 | - | 1 | 8 | 24 | 11 |
| North Dakota | 23 | 27 | 50 | 15 | 21 | 53 | - | - | - | - | - | 6 | 12 | 8 | 12 | - | - |  | - | - | - | 5 | 7 | 10 |
| Oklahoma | 16 | 41 | 150 | 23 | 31 | 181 | - | - | - | - | 3 | 5 | 15 | 37 | 269 | - | - | - | - | - | 3 | 8 | 16 | 22 |
| South Dakota | 9 |  | 80 | 6 |  | 56 | - | - | - | 2 | - | 13 | 16 | - | 75 | - | - | - | - | - | - | 2 | - | 4 |
| Texas - OCCC ${ }^{1}$ |  |  | 72 |  |  | 58 | - | - | - | - | - | 224 | - | - | 87 | - | - | - | - | - | - | - | - | 31 |
| Texas - SML | 64 | 222 | 1,191 | 68 | 194 | 1,039 | - | - | 4 | 19 | 13 | 158 | 33 | 45 | 350 | - | - | - | 16 | - | 62 | 21 | 135 | 39 |
| Wyoming | 13 | 15 | 77 | 7 | 17 | 80 | - | - | - | - | 1 | 32 | 9 | 3 | 70 | - | - | - | - | - | - | 10 | 13 | 6 |
| District 5 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Alaska | 12 | 3 | 53 | 7 | 3 | 59 | - | - | - | 1 | 1 | 2 | 13 | 2 | 43 | - | - | - | - | - | - | 4 | 5 | 3 |
| Arizona | 33 | 170 | 339 | 14 | 64 | 374 | - | - | - | 2 | 34 | 86 | 63 | 152 | 152 | - | - | - | - | - | - | 12 | 51 | 11 |
| California - DOC | 66 | 610 | 1,414 | 25 | 423 | 1,437 | - | - | 4 | 21 | 39 | 608 | 91 | 207 | 1,085 | 4 | - | - | - | - | - | 33 | 218 | 31 |
| California - DRE | 29 | 57 | 69 | 500 | 186 | 868 | - | - | - | 8 | 4 | 17 | 996 | 131 | 6,845 | - | - | - | - | - | - | 16 | 40 | 13 |
| Hawaii ${ }^{2}$ | 29 | 20 | 64 | 50 | 42 | 284 |  |  |  | 7 | 7 | 23 | 45 | 27 | 167 | - | - | - | - | - | - | 1 | 1 | 1 |
| Idaho | 20 | 48 | 118 | 7 | 32 | 121 | - | - | - | 10 | 13 | 23 | 16 | 23 | 37 | - | - | - | - | - | - | 13 | 33 | 16 |
| Montana | 20 | 18 | 71 | 16 | 12 | 73 | - | - | 2 | 4 | - | 23 | 18 | 6 | 60 | - | - | - | - | - | - | 3 | 16 | 10 |
| Nevada | 25 | 28 | 163 | 22 | 16 | 181 | - | - | - | 8 | 7 | 58 | 18 | 25 | 79 | 1 | - | - | - | - | - | 10 | 21 | 14 |
| Oregon | 26 | 80 | 309 | 30 | 87 | 354 | - | - | - | 1 | 5 | 112 | 6 | 11 | 86 | - | - | - | - | - | - | 22 | 78 | 21 |
| Utah-DFI ${ }^{1}$ |  |  | 25 |  |  | 30 | - | - | 1 | - | - | 8 | - | - | 16 | - | - | - | - | - | 5 | - | - | 1 |
| Utah-DRE | 23 | 26 | 162 | 14 | 26 | 162 | - | - | 3 | - | 1 | 94 | 17 | 8 | 111 | - | - | - | - | - | 34 | 8 | 15 | 7 |
| Washington | 49 | 146 | 568 | 46 | 123 | 581 | - | - | - | 8 | 51 | 93 | 78 | 70 | 126 | 4 | 5 | - | - | - | - | 38 | 130 | 36 |
| Nationwide | 1,626 | 4,139 | 16,673 | 2,373 | 3,103 | 20,062 | 2 | 4 | 416 | 297 | 547 | 5,468 | 3,818 | 3,587 | 27,609 | 26 | 11 | 10 | 24 | - | 424 | 755 | 1,757 | 1,595 |

${ }^{1}$ Agency does not manage company icenses through NMLS

## License Status Definitions

Approved-Status assisgned when regulator has reviewed the license/registration application and decided to issue a license to the applicant through NMLS
Denied-Status assigned when a regulator has reviewed the license/registration application and determined that sufficient grounds exist to deny the request.
This status may also be used by regulators who deny a renewal request for license
Application Withdrawn- Status assigned when an applicant has been approved to voluntarily withdraw their application or has not responded to regulator requests for additional information within a timely manner.

License Revoked-Status assigned when a regulator has taken action to revoke the license/registration. Pursuant to federal SAFE legislation, placement of a MLO license into this status will render the MLO unable
to obtain or maintain a license to conduct mortgage business in any jurisdiction.
License Suspended-Status assigned when a regulator has taken action to suspend the license/registration
License Surrendered/Terminated-Status assigned when a regulator approved a surrender/cencellation request submitted by the licensee/registrant.

This chart provides data on the number of license applications, application approvals, application denials, application withdrawals, license revocations, license suspensions, and license surrenders that took place between April 1, 2011 and June 30, 2011 (Quarter 2 2011) through NMLS. The chart also provides the number of licenses that were in a pending status on June 30, 2011. "License" on this chart also includes state registrations. "Application Denied" typically indicates a final denial after appeals have been exhausted, though state process and definitions may vary concerning this point

## Quarter III Counts and Activity

The following charts provide updated information for the third quarter of 2011. Unless otherwise noted, the data reflects licensing and registration information from NMLS as of September 30, 2011.

Approved Entities and Licenses in NMLS

| Type | Unique Entities | Licenses |
| :--- | ---: | ---: |
| Company | 16,776 | 32,473 |
| Branch | 18,466 | 28,322 |
| Individual | 113,352 | 216,531 |

NOTE: Includes companies holding a state license or a state registration through NMLS. License information includes separate licenses required for DBAs ("Other Trade Name") required in certain states and multiple licenses for different authorities (e.g. Lender and Broker) required in certain states.

State-Licensed Mortgage Entities
As of September 30, 2011

|  | Companies | Branches | Individual MLO | Average MLOs per Company | Avg Branches per Company | Companie De (Coun | olled by ent) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| District 1 |  |  |  |  |  |  |  |
| Connecticut | 616 | 328 | 4,646 | 6.4 | 0.5 | 27 | 4.4\% |
| Delaware ${ }^{1,2}$ | - | - | 1,446 | - | - | - | - |
| District of Columbia | 335 | 295 | 1,552 | 4.1 | 0.9 | 35 | 10.4\% |
| Maine ${ }^{1,2}$ | - | - | 1,517 | - | - | - | - |
| Maryland | 673 | 597 | 5,415 | 5.7 | 0.8 | 58 | 8.6\% |
| Massachusetts | 556 | 633 | 4,301 | 6.7 | 1.9 | 41 | 7.4\% |
| New Hampshire | 370 | 307 | 1,977 | 5.3 | 0.8 | 45 | 12.2\% |
| New Jersey | 636 | 825 | 7,778 | 10.7 | 1.3 | 34 | 5.3\% |
| New York | 1,120 | 1,028 | 5,640 | 4.4 | 0.9 | 19 | 1.7\% |
| Pennsylvania | 999 | 926 | 7,101 | 6.7 | 0.9 | 34 | 3.4\% |
| Puerto Rico | 67 | 280 | 48 | 0.7 | 4.2 | 8 | 11.9\% |
| Rhode Island | 263 | 151 | 1,406 | 4.5 | 0.8 | 40 | 15.2\% |
| Vermont | 209 | 166 | 808 | 3.1 | 1.0 | 54 | 25.8\% |
| District 2 |  |  |  |  |  |  |  |
| Illinois | 734 | 342 | 7,064 | 8.0 | 0.5 | 58 | 7.9\% |
| Indiana-DFI | 270 | - | 3,457 | 10.8 | - | 23 | 8.5\% |
| Indiana-SOS | 200 | 36 | 684 | 2.4 | 0.2 | 10 | 5.0\% |
| lowa | 411 | 394 | 1,445 | 3.0 | 1.0 | 39 | 9.5\% |
| Kentucky | 378 | 363 | 3,058 | 5.9 | 1.0 | 29 | 7.7\% |
| Michigan | 658 | - | 4,363 | 8.2 | - | 63 | 9.6\% |
| Minnesota | 511 | 389 | 3,229 | 5.0 | 0.7 | 50 | 9.8\% |
| Missouri ${ }^{1,2}$ | - | - | 3,052 | - | - | - | - |
| Ohio | 565 | 1,597 | 4,654 | 7.4 | 3.0 | 39 | 6.9\% |
| Wisconsin | 396 | 482 | 3,049 | 6.1 | 1.6 | 48 | 12.1\% |
| District 3 |  |  |  |  |  |  |  |
| Alabama | 439 | 536 | 3,191 | 6.2 | 1.2 | 37 | 8.4\% |
| Arkansas | 274 | 247 | 1,462 | 5.3 | 0.9 | 9 | 3.3\% |
| Florida ${ }^{1}$ | 1,594 | 776 | 12,156 | 3.2 | 0.5 | 21 | 1.3\% |
| Georgia | 842 | 549 | 5,363 | 5.4 | 0.6 | 47 | 5.6\% |
| Louisiana | 426 | 490 | 2,871 | 5.5 | 1.2 | 19 | 4.5\% |
| Mississippi | 278 | 377 | 1,618 | 5.7 | 1.4 | 19 | 6.8\% |
| North Carolina | 555 | 703 | 6,261 | 8.9 | 1.3 | 25 | 4.5\% |
| South Carolina-BFI | 294 | 451 | 2,997 | 8.6 | 1.5 | 13 | 4.4\% |
| South Carolina-DCA | 143 | 95 | 507 | 2.7 | 0.7 | 1 | 0.7\% |
| Tennessee | 537 | 754 | 4,764 | 7.4 | 1.4 | 25 | 4.7\% |
| Virgin Islands | 19 | 11 | 33 | 1.6 | 0.6 | 2 | 10.5\% |
| Virginia ${ }^{1}$ | 693 | 1,163 | 6,277 | 5.8 | 1.7 | 24 | 3.5\% |
| West Virginia | 267 | 191 | 1,075 | 3.6 | 0.8 | 41 | 15.4\% |


|  | Companies | Branches | Individual MLO | Average MLOs per Company | Avg Branches per Company | Companie De (Coun | olled by ent) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| District 4 |  |  |  |  |  |  |  |
| Colorado ${ }^{1}$ | 890 | - | 5,237 | 3.8 | - | 20 | 2.2\% |
| Kansas | 352 | 392 | 2,008 | 4.9 | 1.1 | 46 | 13.1\% |
| Nebraska | 285 | 217 | 1,126 | 3.3 | 0.8 | 39 | 13.7\% |
| New Mexico | 355 | 379 | 2,107 | 5.2 | 1.1 | 25 | 7.0\% |
| North Dakota | 241 | 126 | 664 | 2.4 | 0.5 | 37 | 15.4\% |
| Oklahoma | 274 | 278 | 2,190 | 6.4 | 1.0 | 16 | 5.8\% |
| South Dakota | 176 | - | 591 | 2.9 | - | 18 | 10.2\% |
| Texas - OCCC ${ }^{1,2}$ | - | - | 710 | - | - | - | - |
| Texas - SML | 1,522 | 1,570 | 12,200 | 7.0 | 1.0 | 13 | 0.9\% |
| Wyoming | 192 | 163 | 806 | 3.6 | 0.9 | 21 | 10.9\% |
| District 5 |  |  |  |  |  |  |  |
| Alaska | 98 | 80 | 490 | 4.2 | 0.7 | 5 | 5.1\% |
| Arizona | 707 | 901 | 5,118 | 5.9 | 1.3 | 19 | 2.7\% |
| California - DOC | 797 | 3,225 | 14,319 | 14.1 | 4.2 | 65 | 8.2\% |
| California - DRE | 5,717 | 1,034 | 19,141 | 2.8 | 0.2 | 1 | 0.0\% |
| Hawaii | 194 | 102 | 807 | 4.0 | 0.5 | 4 | 2.1\% |
| Idaho | 342 | 332 | 1,748 | 4.3 | 1.0 | 16 | 4.7\% |
| Montana | 162 | 129 | 823 | 4.4 | 1.0 | 19 | 11.7\% |
| Nevada | 253 | 234 | 2,317 | 7.7 | 1.1 | 32 | 12.6\% |
| Oregon | 590 | 698 | 4,781 | 6.6 | 1.2 | 22 | 3.7\% |
| Utah-DFI ${ }^{1,2}$ | - | - | 181 | - | - | - | - |
| Utah-DRE | 480 | 266 | 3,537 | 6.5 | 0.5 | - | - |
| Washington | 790 | 1,281 | 7,716 | 8.6 | 1.6 | 44 | 5.6\% |
| Nationwide | 16,776 | 18,466 | 113,352 | 5.5 | 1.1 | 329 | 2.0\% |

${ }^{1}$ Agency does not require Sponsorship of MLOs by the employing company.
${ }^{2}$ Agency does not manage company licensing through NMLS.

This report counts the number of companies, branches, and mortgage loan originators in each state, regardless of the number of licenses these entities may hold in each state. Thus, if a company holds two licenses within a state (e.g. broker and lender), the company is only counted once. The same is true for the Average MLOs per Company and Average Branches per Company. The chart is organized geographically according to the Districts established by the Conference of State Bank Supervisors (CSBS) in order to provide some regional context.

State-Licensing Activity
For Period Q3 2011

|  | New Applications |  |  | Applications Approved |  |  | Applications Denied |  |  | Applications Withdrawn |  |  | Pending Applications |  |  | Licenses Revoked |  |  | Licenses Suspended |  |  | Licenses Surrendered |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO |
| District 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Connecticut | 14 | 33 | 210 | 12 | 30 | 212 | - | - | 7 | 3 | 1 | 43 | 13 | 19 | 103 | - | - | - | 1 | - | - | 19 | 13 | 51 |
| Delaware ${ }^{1}$ | - | - | 81 | - | - | 83 | - | - | - | - | - | 22 | - | - | 48 | - | - | - | - | - | - | - | - | 50 |
| District of Columbia | 21 | 29 | 85 | 14 | 24 | 81 | - | - | - | 2 | 1 | 54 | 20 | 10 | 53 | - | - | - | - | - | - | 7 | 7 | 22 |
| Maine ${ }^{1}$ | - | - | 75 | - | - | 95 | - | - | - | - | - | 3 | - | - | 69 | - | - | - | - | - | - | - | - | 12 |
| Maryland | 27 | 75 | 329 | 37 | 68 | 334 | - | - | - | 6 | 15 | 93 | 23 | 35 | 141 |  | - | - | - | - | - | 18 | 50 | 41 |
| Massachusetts | 23 | 125 | 263 | 14 | 86 | 204 | - | - | 1 | 4 | 2 | 18 | 47 | 99 | 83 | - | - | - | 11 | - | - | 19 | 41 | 27 |
| New Hampshire | 20 | 28 | 152 | 24 | 45 | 156 | - | - | - | 4 | - | 16 | 18 | 13 | 70 | - | - | - | - | - | - | 6 | 15 | 101 |
| New Jersey | 18 | 83 | 382 | 33 | 88 | 479 | - | - |  | 2 | 2 | 81 | 24 | 63 | 719 |  |  | - | - | - | - | 14 | 68 | 50 |
| New York | 29 | 36 | 343 | 8 | 89 | 227 | - | - | 8 | 7 | 2 | 298 | 156 | 178 | 1,231 | - | - | - | - | - | - | 20 | 53 | 32 |
| Pennsylvania | 26 | 50 | 473 | 34 | 72 | 441 | - | - | - | 3 | 8 | 115 | 20 | 48 | 182 | - | - | - | - | - | 168 | 19 | 130 | 170 |
| Puerto Rico | 1 | 9 | 34 | 1 | 9 | 29 | - | - | - | - | - | - | 5 | 10 | 25 | - | - | - | - | - | - | - | - | - |
| Rhode Island | 9 | 22 | 51 | 2 | 13 | 73 | - | - | - | 3 | 6 | 34 | 57 | 38 | 124 | 2 |  | 1 | - | - | - | 6 | 9 | 10 |
| Vermont | 11 | 26 | 56 | 35 | 34 | 67 | - | - | - | 3 | 2 | 16 | 27 | 10 | 105 | - | - | - | - | - | - | 6 | 18 | 11 |
| District 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Illinois | 26 | 42 | 435 | 30 | 67 | 486 | - | - | 4 | 5 | 8 | 259 | 55 | 23 | 177 | 1 | - | 3 | - | - | - | 21 | 58 | 58 |
| Indiana-DFI | 17 | - | 263 | 8 | - | 290 | - | - | - | - | - | 23 | 21 | - | 27 | - | - | - | - | - | - | 8 | - | 31 |
| Indiana-SOS | 4 | 3 | 33 | 10 | 7 | 43 | - | - | - | 4 | 5 | 13 | 6 | 3 | 30 | - | - | - | - | - | - | 10 | 1 | 14 |
| lowa | 38 | 33 | 69 | 49 | 67 | 76 | - | - | - | 1 | 7 | 14 | 17 | 4 | 10 | - | - | - | - | - | - | 10 | 54 | 15 |
| Kentucky | 18 | 50 | 181 | 25 | 65 | 180 | - | - | 1 | - | 3 | 36 | 14 | 7 | 60 | - |  | - | - | - | 8 | 18 | 18 | 30 |
| Michigan | 39 | - | 397 | 40 | - | 407 | - | - | 1 | 3 | - | 102 | 16 | - | 220 | - | - | - | - | - | - | 24 | - | 34 |
| Minnesota | 16 | 38 | 164 | 22 | 77 | 187 | - | - | 1 | 3 | 3 | 25 | 29 | 17 | 346 | - | - | - | - | - | - | 17 | 42 | 29 |
| Missouri ${ }^{1}$ | - | - | 207 | - | - | 194 | - | - | 12 | - | - | 38 | - | - | 73 | - | - | - | - | - | - | - | - | 26 |
| Ohio | 10 | 149 | 414 | 22 | 159 | 390 | 1 | - | 54 | 7 | 8 | 129 | 20 | 26 | 210 | - | - | - | - | - | - | 19 | 114 | 42 |
| Wisconsin | 18 | 46 | 159 | 33 | 91 | 188 | - | - | 3 | 7 | 10 | 41 | 15 | 18 | 69 | 3 | - | - | - | - | - | 11 | 90 | 21 |
| District 3 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Alabama | 25 | 52 | 238 | 28 | 71 | 260 | - | - | - | - | 6 | 11 | 27 | 27 | 198 | - | - | - | - | - | - | 12 | 70 | 30 |
| Arkansas | 14 | 21 | 119 | 13 | 20 | 118 | - | - | - | 1 | 3 | 73 | 17 | 8 | 35 | - | - | - | - | - | - | 8 | 12 | 108 |
| Florida | 61 | 182 | 819 | 472 | 473 | 2,610 | 23 | - | 1,091 | 53 | 197 | 1,194 | 534 | 380 | 2,861 | - | - | - | - | - | - | 26 | 29 | 46 |
| Georgia | 25 | 30 | 376 | 33 | 87 | 360 | - | - | 8 | 8 | 7 | 91 | 24 | 6 | 174 | - | - | - | - | - | - | 25 | 78 | 36 |
| Louisiana | 18 | 44 | 139 | 20 | 69 | 150 | - | - | - | 1 | 7 | 41 | 18 | 23 | 61 | - | - | - | - | - | - | 7 | 43 | 21 |
| Mississippi | 10 | 29 | 150 | 9 | 48 | 206 | - | - | - | 2 | 8 | 17 | 7 | 13 | 36 | - | - | - | - | - | - | 6 | 10 | 117 |
| North Carolina | 24 | 76 | 392 | 32 | 175 | 367 | - | 2 | 16 | 7 | 17 | 56 | 13 | 19 | 123 | - | - | - | - | - | - | 14 | 140 | 47 |
| South Carolina-BFI | 11 | 78 | 246 | 21 | 99 | 263 | - | - | - | 6 | 8 | 64 | 25 | 74 | 231 | - | - | - | - | - | - | 8 | 93 | 24 |
| South Carolina-DCA | 4 | 6 | 18 | 6 | 4 | 27 | - | - | 1 | 2 | - | 6 | 10 | 8 | 47 | - | - | - | - | - | - | 3 | 2 | 2 |
| Tennessee | 15 | 92 | 303 | 13 | 85 | 306 | - | - | 110 | 2 | - | 11 | 30 | 10 | 116 | - | - | - | - | - | - | 14 | 37 | 35 |
| Virgin Islands | 1 |  | 5 | - | - | 3 | - | - | - | - | - | - | 1 | - | 21 | - | - | - | - | - | - | - | - | - |
| Virginia | 28 | 85 | 467 | 24 | 131 | 482 | 1 | - | 7 | 11 | 11 | 287 | 95 | 40 | 301 | 1 | - | - | - | - | - | 19 | 31 | 46 |
| West Virginia | 13 | 27 | 93 | 18 | 22 | 92 | - | - | - | 7 | - | 10 | 8 | 9 | 14 | - | - | - |  | - | , | 1 | 5 | 12 |


|  | New Applications |  |  | Applications Approved |  |  | Applications Denied |  |  | Applications Withdrawn |  |  | Pending Applications |  |  | Licenses Revoked |  |  | Licenses Suspended |  |  | Licenses Surrendered |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO | Company | Branch | MLO |
| District 4 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Colorado | 49 |  | 310 | 51 | - | 299 |  |  | 4 | - | - | 1 | 21 | - | 1,091 |  |  | 1 | - | - | 1 | 12 | - | 20 |
| Kansas | 12 | 27 | 104 | 13 | 61 | 118 | - | - | 2 | 1 | 2 | 3 | 15 | 11 | 41 | - | - | - | - |  | - | 6 | 24 | 18 |
| Nebraska | 15 | 14 | 80 | 26 | 46 | 123 | - | - | 3 | 2 | 5 | 20 | 20 | 9 | 150 | - | - | - |  | - | - | 7 | 19 | 19 |
| New Mexico | 5 | 33 | 149 | 9 | 38 | 175 | - | - | 3 | 3 | - | 3 | 7 | - | 36 | - | - | - | - | - | - | 7 | 32 | 23 |
| North Dakota | 9 | 8 | 34 | 15 | 12 | 36 | - | - | - | - | - | 3 | 6 | 3 | 5 | - | - | - | - | - | - | 4 | 12 | 10 |
| Oklahoma | 4 | 26 | 162 | 8 | 45 | 169 | - | - | - | 1 | 3 | 35 | 11 | 16 | 229 | - | - | - | - | - | - | 8 | 56 | 45 |
| South Dakota | 15 | - | 41 | 16 | - | 68 | - | - | - | 1 | - | 8 | 12 | - | 39 | - | - | - | 1 | - | - | - | - | 7 |
| Texas - OCCC ${ }^{1}$ | - | - | 63 | - | - | 29 | - | - | - | - | - | 152 | - | - | 104 | - | - | - | - | - | - | - | - | 17 |
| Texas - SML | 107 | 167 | 1,124 | 64 | 163 | 1,145 | - | - | 3 | 4 | 3 | 149 | 70 | 45 | 168 | - | - | - | - | - | 94 | 13 | 92 | 57 |
| Wyoming | 12 | 14 | 59 | 14 | 9 | 76 | - | - | - | - | - | 3 | 7 | 8 | 49 | - | - | - | - | - | - | 3 | 6 | 18 |
| District 5 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Alaska | 11 | 5 | 41 | 8 | 7 | 42 | - | - | - | 1 | - | 16 | 15 | - | 26 | - | - | - | - | - | - | - | 2 | 2 |
| Arizona | 24 | 104 | 331 | 38 | 140 | 303 | - | - | - | 7 | 22 | 51 | 41 | 93 | 111 | - | - | - | - | - | - | 26 | 88 | 28 |
| California - DOC | 47 | 487 | 1,287 | 38 | 345 | 1,330 | - | - | 2 | 14 | 33 | 282 | 80 | 280 | 765 | 2 | - | - | - | - | - | 28 | 252 | 62 |
| California - DRE | 15 | 54 | 25 | 303 | 81 | 616 | - | - | - | 4 | 5 | 18 | 906 | 129 | 6,604 | - | - | - | - | - | - | 19 | 41 | 10 |
| Hawaii ${ }^{2}$ | 18 | 10 | 59 | 21 | 10 | 83 | - | - | - | 7 | 4 | 11 | 35 | 23 | 130 | - | - | - | - | - | - | 1 | 7 | 3 |
| Idaho | 15 | 39 | 100 | 15 | 29 | 101 | - | - | - | 2 | 7 | 8 | 14 | 25 | 27 | - | - | - | - | - | - | 12 | 27 | 25 |
| Montana | 71 | 57 | 57 | 48 | 49 | 43 | - | - | - | 3 | 3 | 25 | 38 | 17 | 49 | - | - | - | - | - | - | 1 | 15 | 17 |
| Nevada | 10 | 25 | 116 | 15 | 19 | 128 | - | - | - | 8 | 13 | 37 | 8 | 18 | 34 | - | - | 1 | - | - | - | 18 | 14 | 26 |
| Oregon | 19 | 86 | 230 | 13 | 62 | 251 | - | - | 1 | - | - | 27 | 12 | 33 | 39 | - | - | - | - | - | - | 17 | 42 | 26 |
| Utah-DFI ${ }^{1}$ | - | - | 14 | - | - | 8 | - | - | - | - | - | 6 | - | - | 16 | - | - | - | - | - | 2 | - | - | 3 |
| Utah-DRE | 14 | 17 | 99 | 10 | 17 | 106 | - | - | 1 | - | - | 34 | 21 | 8 | 79 | - | - | - | - | - | 25 | 7 | 10 | 44 |
| Washington | 34 | 202 | 438 | 49 | 145 | 451 | - | - | - | 13 | 12 | 25 | 54 | 132 | 106 | 2 | - | 1 | 2 | - | - | 29 | 91 | 38 |
| Nationwide | 1,140 | 2,974 | 13,144 | 1,916 | 3,653 | 15,866 | 25 | 2 | 1,344 | 238 | 459 | 4,251 | 2,805 | 2,088 | 18,291 | 11 | - | 7 | 15 | - | 298 | 633 | 2,161 | 1,919 |

${ }^{1}$ Agency does not manage company licenses through NMLS

## License Status Definitions

Approved-Status assisgned when regulator has reviewed the license/registration application and decided to issue a license to the applicant through NMLS
Denied-Status assigned when a regulator has reviewed the license/registration application and determined that sufficient grounds exist to deny the request.
This status may also be used by regulators who deny a renewal request for license
Application Withdrawn- Status assigned when an applicant has been approved to voluntarily withdraw their application or has not responded to regulator requests for additional information within a timely manner.

License Revoked-Status assigned when a regulator has taken action to revoke the license/registration. Pursuant to federal SAFE legislation, placement of a MLO license into this status will render the MLO unable
to obtain or maintain a license to conduct mortgage business in any jurisdiction.
License Suspended-Status assigned when a regulator has taken action to suspend the license/registration
License Surrendered/Terminated-Status assigned when a regulator approved a surrender/cencellation request submitted by the licensee/registrant.

This chart provides data on the number of license applications, application approvals, application denials, application withdrawals, license revocations, license suspensions, and license surrenders that took place between July 1, 2011 and September 30, 2011 (Quarter 3 2011) through NMLS. The chart also provides the number of licenses that were in a pending status on September 30, 2011. "License" on this chart also includes state registrations. "Application Denied" typically indicates a final denial after appeals have been exhausted, though state process and definitions may vary concerning this point.

